

iQuote User Guide

21 July 2021



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1. Introduction to this User Guide

Welcome to the Hewlett Packard Enterprise (HPE) iQuote User Guide. This document has been put together to help guide you through the features of the tool. If you are new to iQuote or if you are only used to using certain features of the tool, this guide will provide you with everything you need to make the most of the fantastic benefits it will bring you.

Please note that any promotions shown in this Guide are Region Specific. If you're unsure of which promotions apply to your region please refer to your Partner Business Manager.

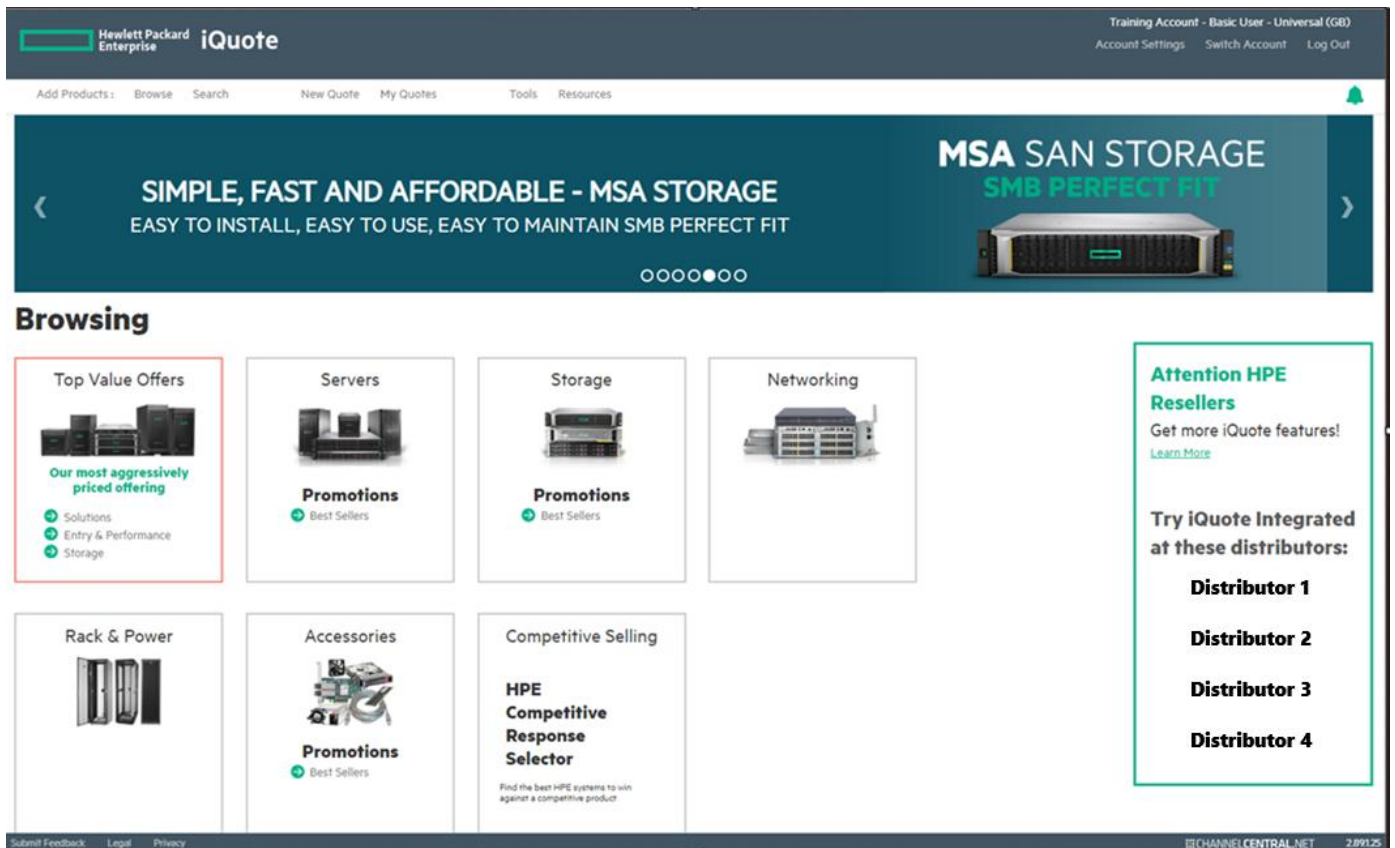
2. Introduction to iQuote

The iQuote Configure, Price, Quote tool helps Distributors and Resellers around the world to grow their HPE business by increasing revenue and margin through options attach, increasing quote accuracy and reducing quotation turnaround time.

iQuote has a user-friendly approach to quoting HPE products. The tool caters for all levels of user capability – from the inexperienced through to HPE expert, with flexible interfaces containing different content levels. iQuote gives users increased flexibility and functionality when creating a quote, along with technical validation checks to ensure content accuracy.

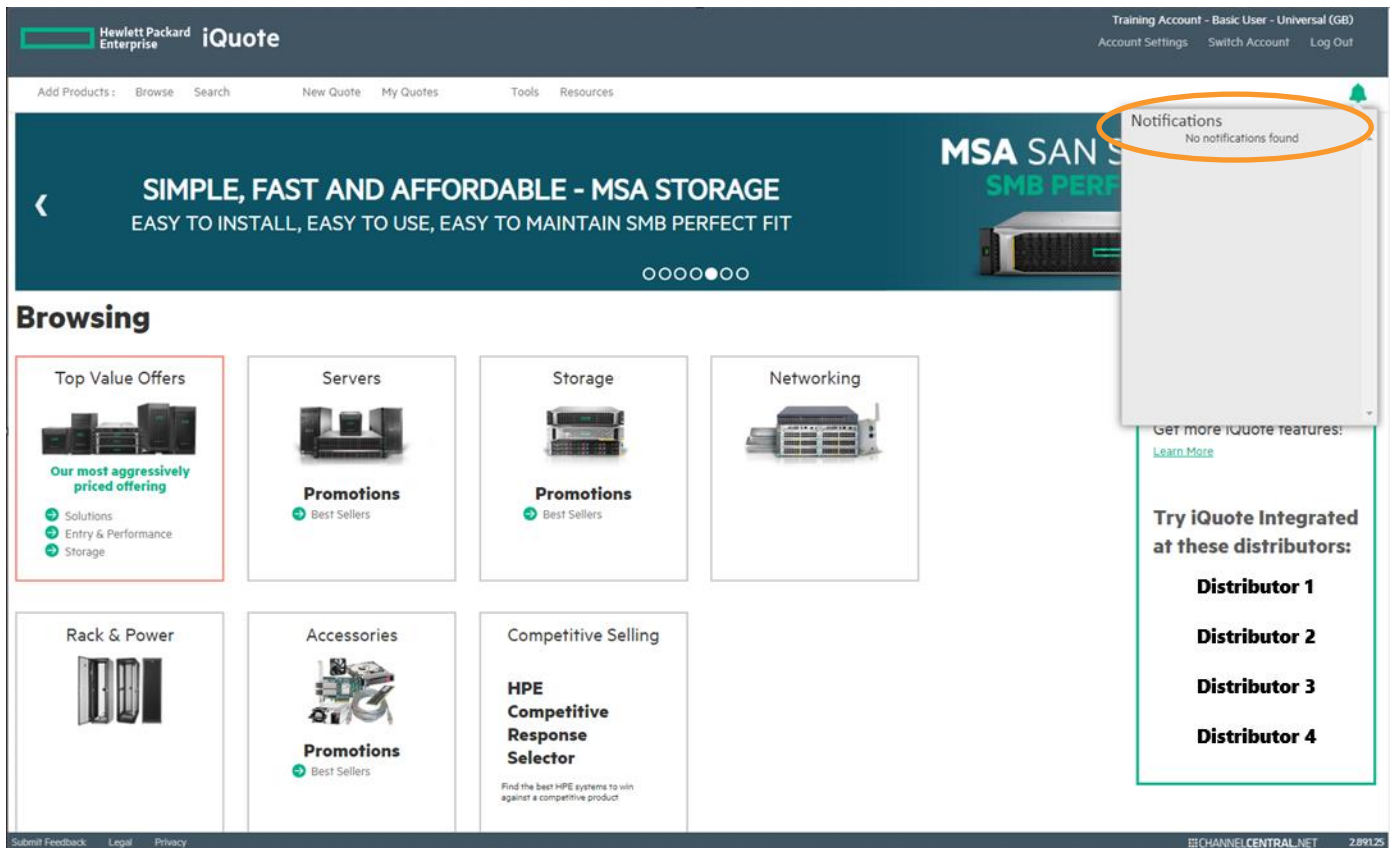
2.1 iQuote Homepage

From here you can start a new quote, access saved/draft quotes, change your account settings, browse all the product families or access the tools and resources sections. All of which will be explained in this guide.



2.2 Notifications

On the top right-hand side of the homepage, and on all iQuote pages, Users will be able to see a green bell icon – Notifications. This feature has been developed to alert Users of new items within the iQuote tool. When there is a new notification to read, unread alerts will be shown. Clicking on this will open-up the Notifications panel for Users to be able to read and/or dismiss alerts:



If alerts are not dismissed, they will remain in the panel for future reference. By clicking on a notification, it will display a pop-up, possibly with further information.

2.3 How to Login

There are two ways you can access iQuote, using iQuote Universal or iQuote integrated into a Distributor or Reseller webstore.

2.3.1 Login to iQuote Universal

You can access iQuote using the Universal instances available in each country. The Universal instances display the full HPE portfolio with indicative HPE List Prices. You can only export quotes from the Universal instance.

Go to <https://iquote.hpe.com>

To register in the Universal instance, please select the correct country from the countries list and then select 'Register'.

iQuote

Your HPE channel-integrated Configure/Price/Quote tool

iQuote Universal

iQuote Universal is a free service available worldwide for channel partners, customers and IT consultants. Browse popular HPE Server, Storage and Networking products and create fast, accurate configurations that you can export to request a quote from your Distributor or Reseller.

LOG IN

iQuote Resources

-  [English User Guide \(PDF\)](#)
-  [English Training Video \(URL linking to YouTube video\)](#)

To get started, select your country then register or login below.

Country

Argentina

Australia


Austria

Belgium

Bosnia

REGISTER

Not available in your country?

 [Request it!](#)

**Find iQuote integrated
in your country**


LOCATE



iQuote Integrated

The best way for channel partners to experience iQuote is when it is integrated into webstores hosted at Distributors and e-Resellers. Using iQuote this way brings real-time inventory and personalized, buy-now pricing to the already fast and easy configuration experience.

Enter your details and click on 'Register'.


[Solutions](#)
[Services](#)
[Products](#)
[About Us](#)
[Support](#)

Register for iQuote Universal (GB)

Full Name *

Email Address *

Confirm Email Address *

Company Name *

User Type *

Please select ▼

Post Code *

Telephone

* Required field

Terms and Conditions

Every care is taken to ensure that the information contained within this site is accurate. Errors and Omissions excepted.

All prices shown within iQuote Universal are HPE List Price.

I consent to my personal data being stored and processed for the purposes of accessing and operating this service, in accordance with the terms of the [Privacy Policy](#)


☐ I agree.

REGISTER

CANCEL

You will be sent an email with an iQuote Universal Log in and instructions on how to Log in.

Go to <https://iquote.hpe.com> Enter your email and password sent by email and click login.


[Solutions](#)
[Services](#)
[Products](#)
[About Us](#)
[Support](#)

Welcome to iQuote

Log In

Email

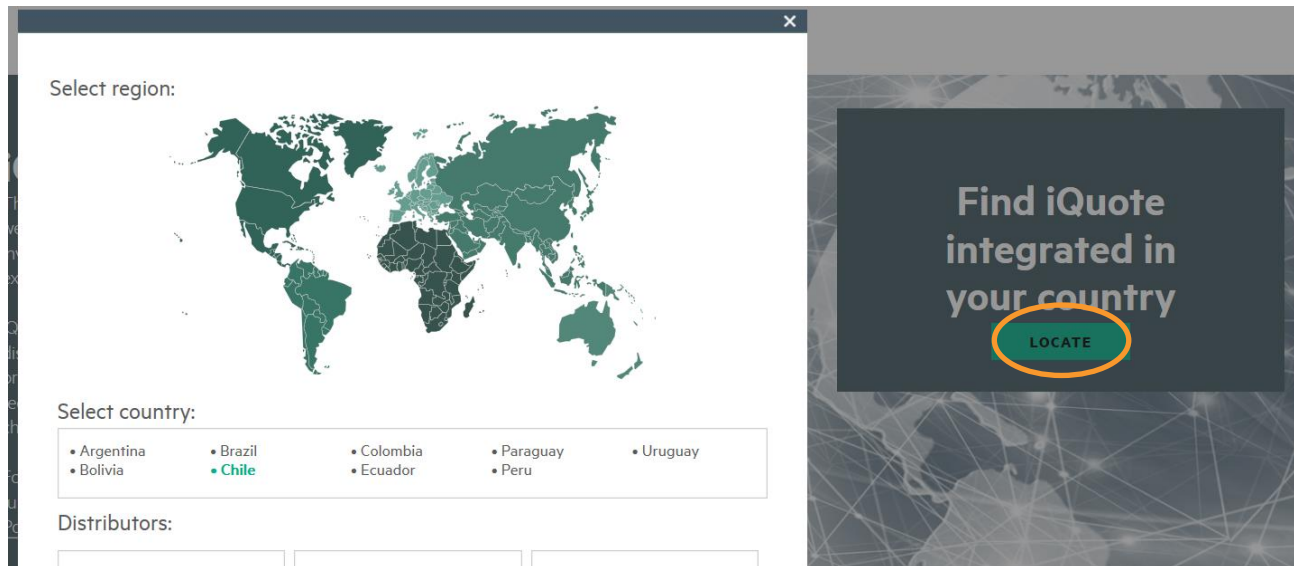
Password

FORGOTTEN PASSWORD

LOG IN

2.3.2 Login for iQuote integrated into a Distributor or Reseller webstore

Users can check which Distributors offer iQuote on their webstores by clicking 'Locate' on at <https://iquote.hpe.com>. This loads a map, and by hovering over a region you can see which countries have Distributor integrated instances of iQuote.



You will need an account on the Distributor webstore to access iQuote hosted by that specific Distributor. Using iQuote hosted on the Distributor webstore will allow you to see your final buy price, stock availability and also to place the order from iQuote through the Distributor webstore.

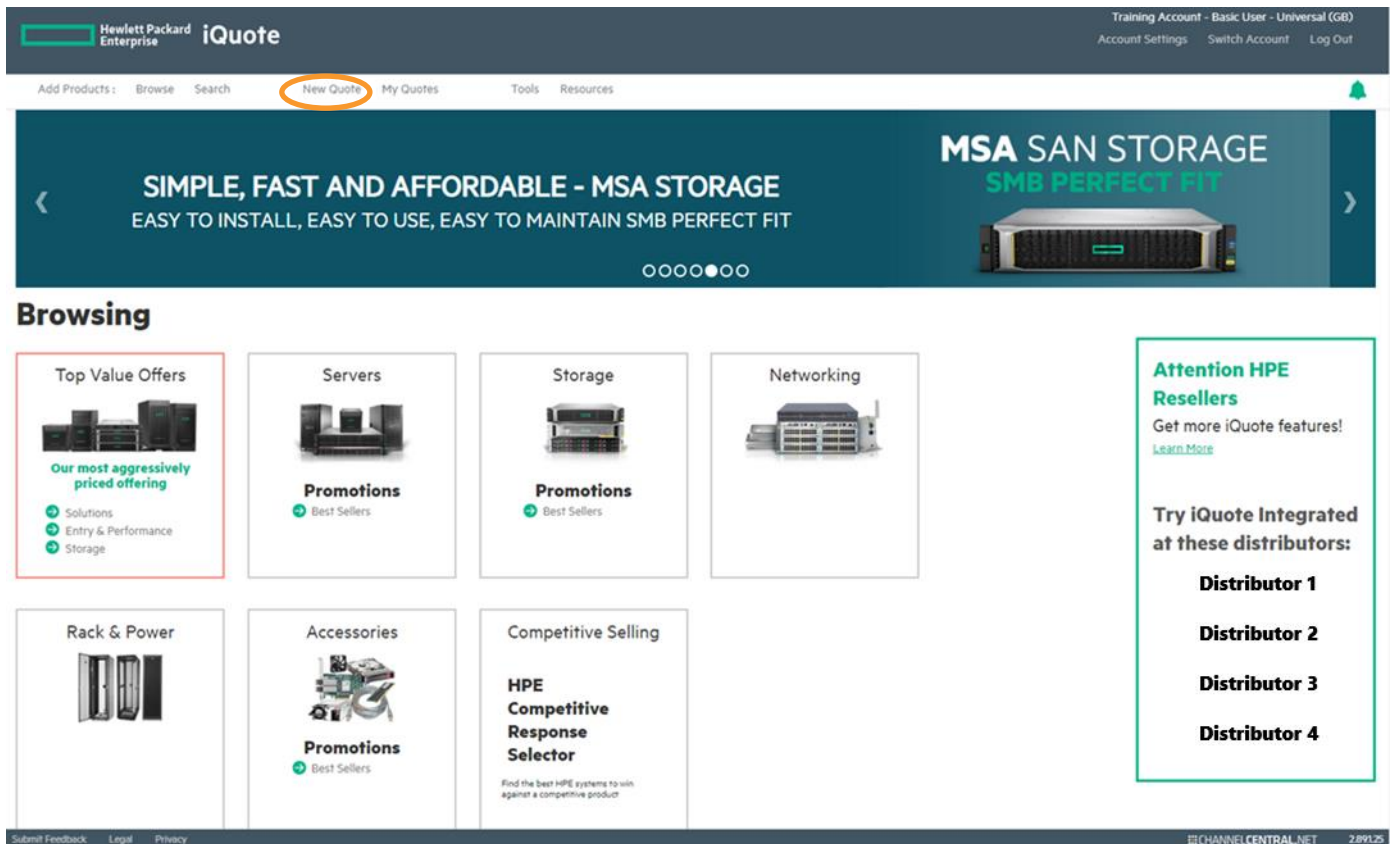
An iQuote account on a Distributor's webstore uses a single sign-on process, so there is no iQuote password created for this account.

3. How to create a New Quote

In this section we will show you how to start a new quote and we'll talk you through the configuration process as well as all the different functionalities you can expect to see and use within the tool to create the perfect solution.

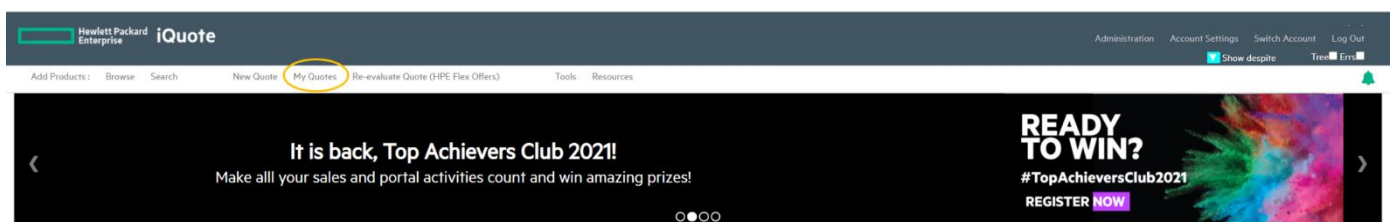
3.1 Launching a New Quote

Once you are logged into iQuote, you are presented with the Homepage and you can start a New Quote immediately by making a product selection. Or if you want to launch a New Quote from elsewhere in the tool, you can do so by clicking on [New Quote](#) which will always be at the top of the screen as shown:



3.1.1 Favorite Quotes

Under the “My Quotes” section in iQuote, you can save time by making quotes that you configure frequently ‘Favorite Quotes’.



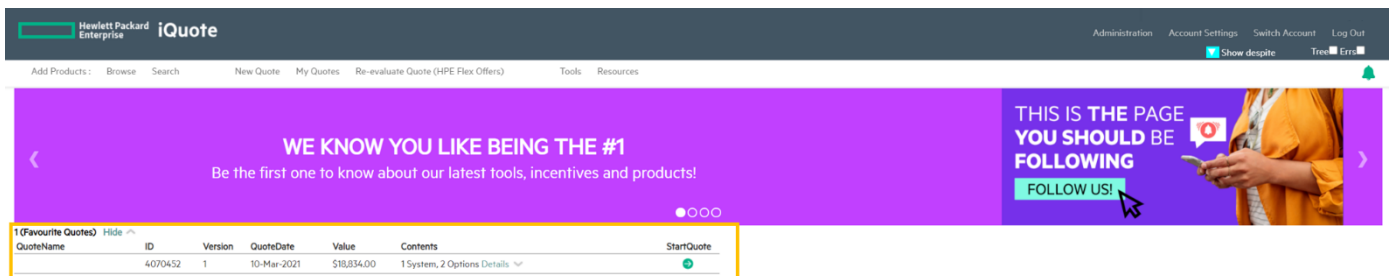
Once you have selected “My Quote”, to make a quote a ‘Favorite Quote’, click the white star next to the “Id” number in the left column of the listed quotes.

Id	Version	Name	Contents	Updated	Status
3949151	4		1 System, 2 Options	18/01/2021	new (#NW)
3949148	1		1 System, 2 Options	18/01/2021	new (#NW)
3949146	1		1 System, 2 Options	18/01/2021	new (#NW)
3948970	1		1 System, 2 Options	04/01/2021	new (#NW)
3948969	1		1 System, 2 Options	04/01/2021	new (#NW)

Once the star has been clicked, it displays as a grey star:

	Id ▼	Version	Name	Contents	Updated	Status
+	3949151	4		1 System, 2 Options	18/01/2021	new (#NW)
+	3949148	1		1 System, 2 Options	18/01/2021	new (#NW)
+	3949146	1		1 System, 2 Options	18/01/2021	new (#NW)
+	3948970	1		1 System, 2 Options	04/01/2021	new (#NW)
+	3948969	1		1 System, 2 Options	04/01/2021	new (#NW)

When viewing the browsing page, you will see a drop-down option above the word “Browsing”. Clicking the drop-down option will display all your ‘Favorite Quotes’, making frequently configured quotes quick to find and add to the basket. To remove a Favorite Quote, return to “My Quotes” and click the grey star for it return to white and the quote is no longer a Favorite Quote.

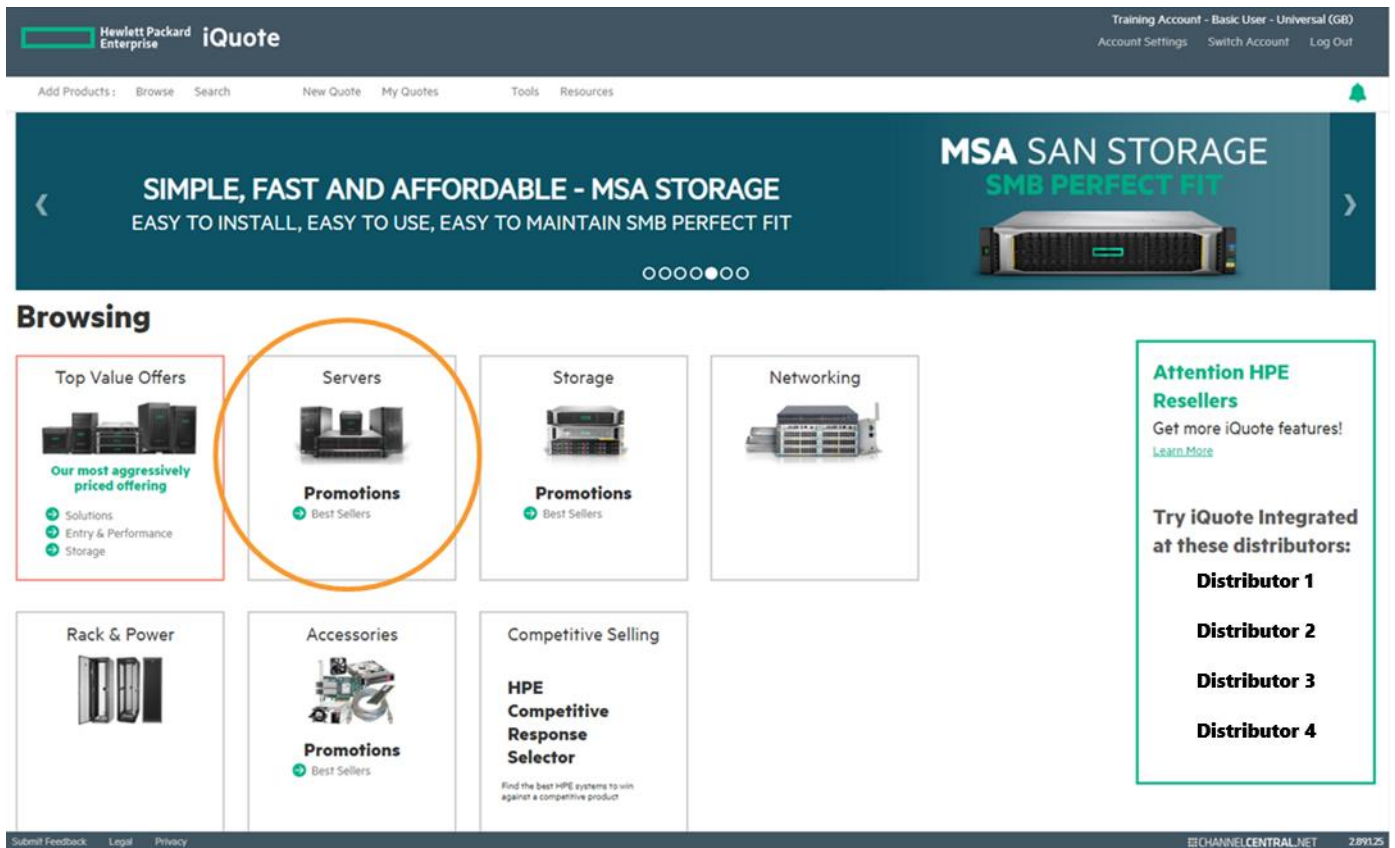


3.2 Selecting a Product Family

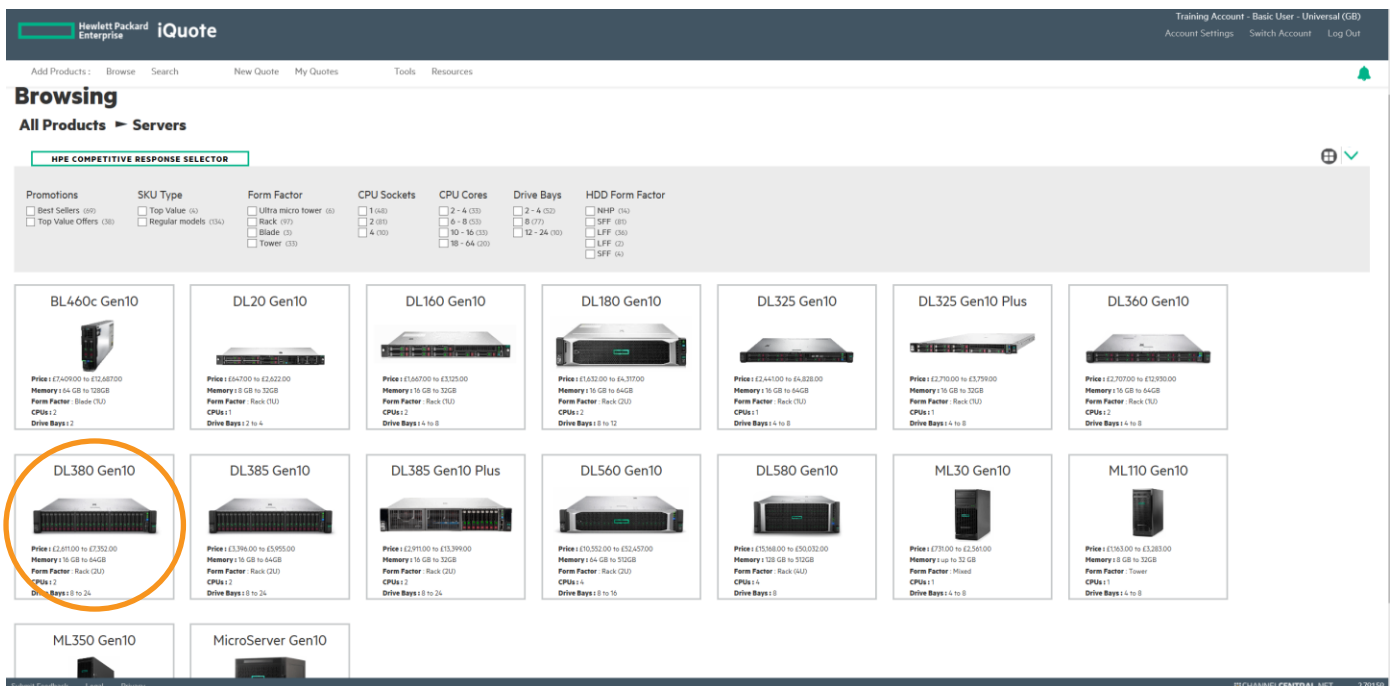
There are several ways from the Homepage that you can start a search for a product family. This provides flexibility to the user, based on preference or the amount of information given in the customer requirements.

3.2.1 Select by Product Area

On the Homepage you are presented with all the available Product Areas in iQuote, presented in large tiles. Click on the chosen Product Area:

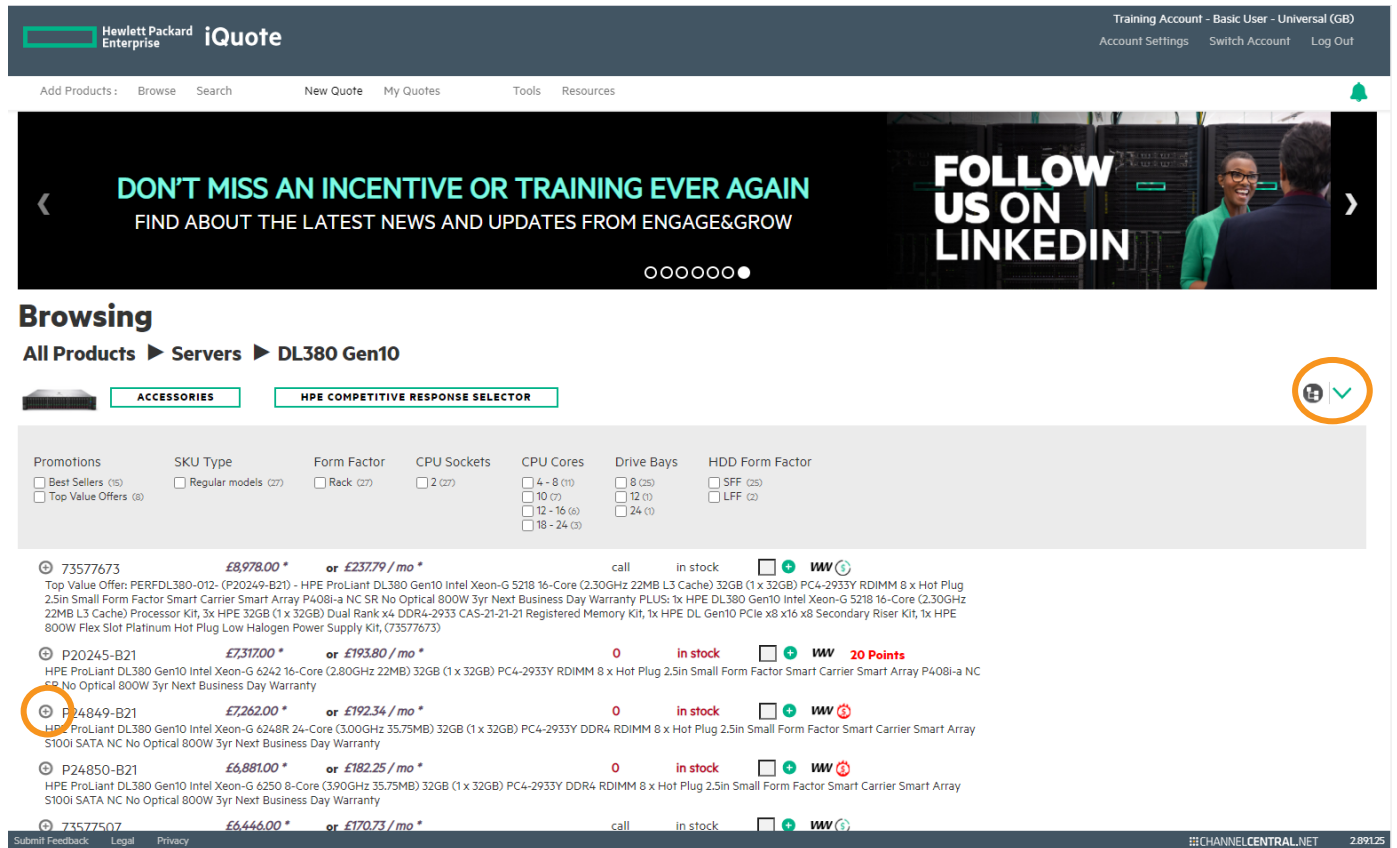


Once you have clicked on the chosen Product Area iQuote will take you to the following screen which shows you all the Product Families:



Here, you can use the filters, open the HPE Competitive Response Selector (*See section 3.2.5 of the User Guide*) or simply select the Product Family you wish to quote. iQuote will then take you through to the Product Family View.

Here you are presented with individual available models. This is the default view; however, you can switch to display different views by clicking on the view switcher. **See section 3.4 of the User Guide.**

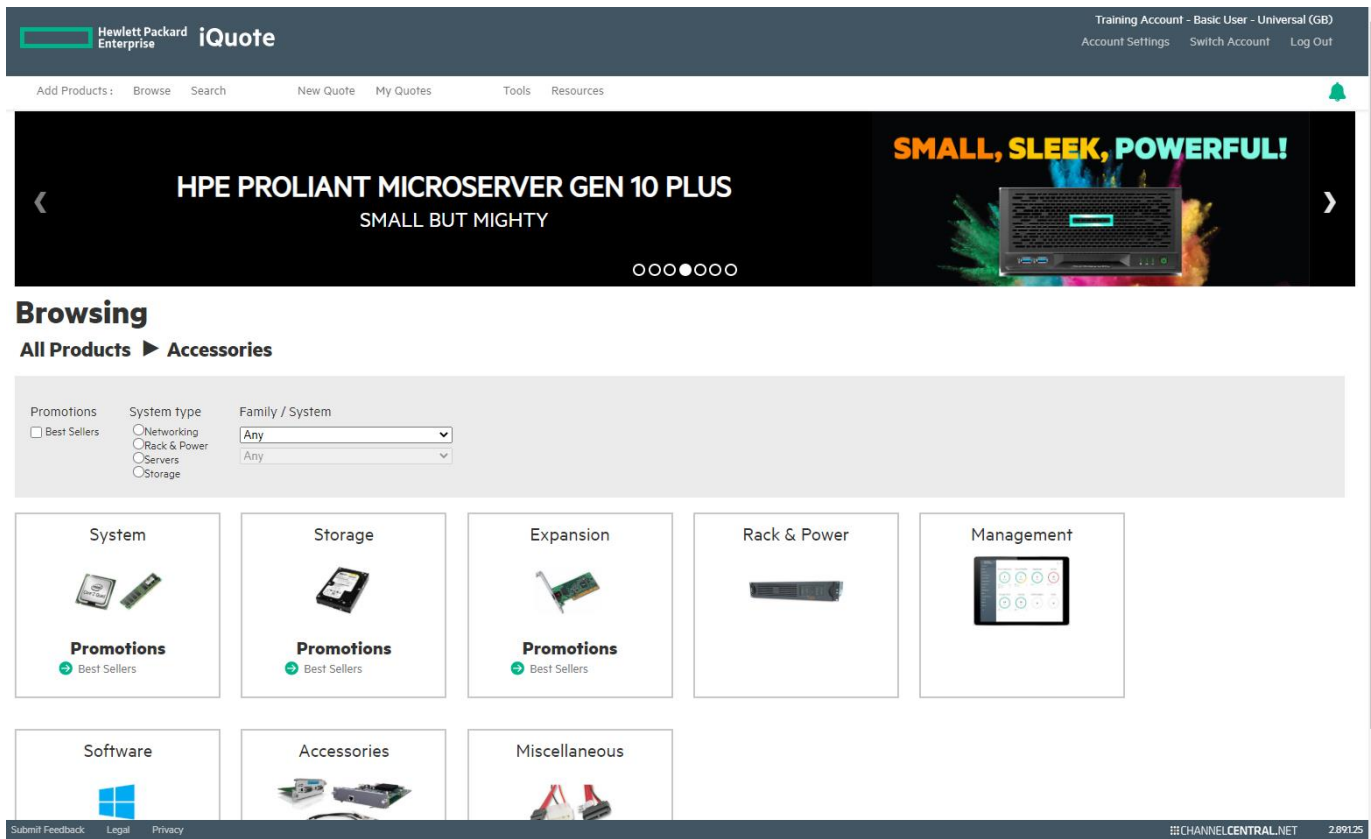


On this default view, you can review the detailed specification of any model by clicking the expand button shown. Whilst on this page, you can open-up 'Accessories' (**See section 3.2.1.1 of the User Guide**) or the HPE Competitive Response Selector (**See section 3.2.5 of the User Guide**), and the resulting context will be set to the current Product Family.


When you are ready to select a model for configuration, you can click the green plus button to select one system unit or enter the unit quantity in the box. iQuote will add the system unit to the basket and automatically take you through to the configuration screen for that system where you can add options and continue with a configuration until you are happy to save the quotation.

3.2.2 Accessories

If you just want to purchase accessories without starting with a system unit, then you can do so by clicking on the accessories tile. If you are quoting for accessories for a specific system you can use the filter on the screen to look for it to ensure compatibility.



Once an accessory has been added to the basket it will appear in a yellow box if clicked to focus, otherwise a grey box, as shown:



3.2.3 Select by Product Attribute/Icon

Throughout the tool some product specifics will be highlighted to you with icons. Here are the ones to look out for:

TV = Top Value (Region Specific)

GO = Golden Offers (Region Specific)


SB = Smart Buy (Region Specific)

WW = Worldwide Regular models

F = FlexAttach (Region Specific)

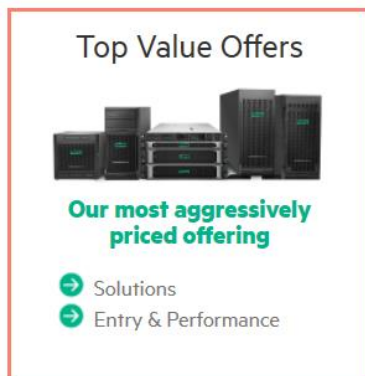
% = Flex Offers

 = Best Sellers (Region Specific)

 = Istasale (Region Specific)

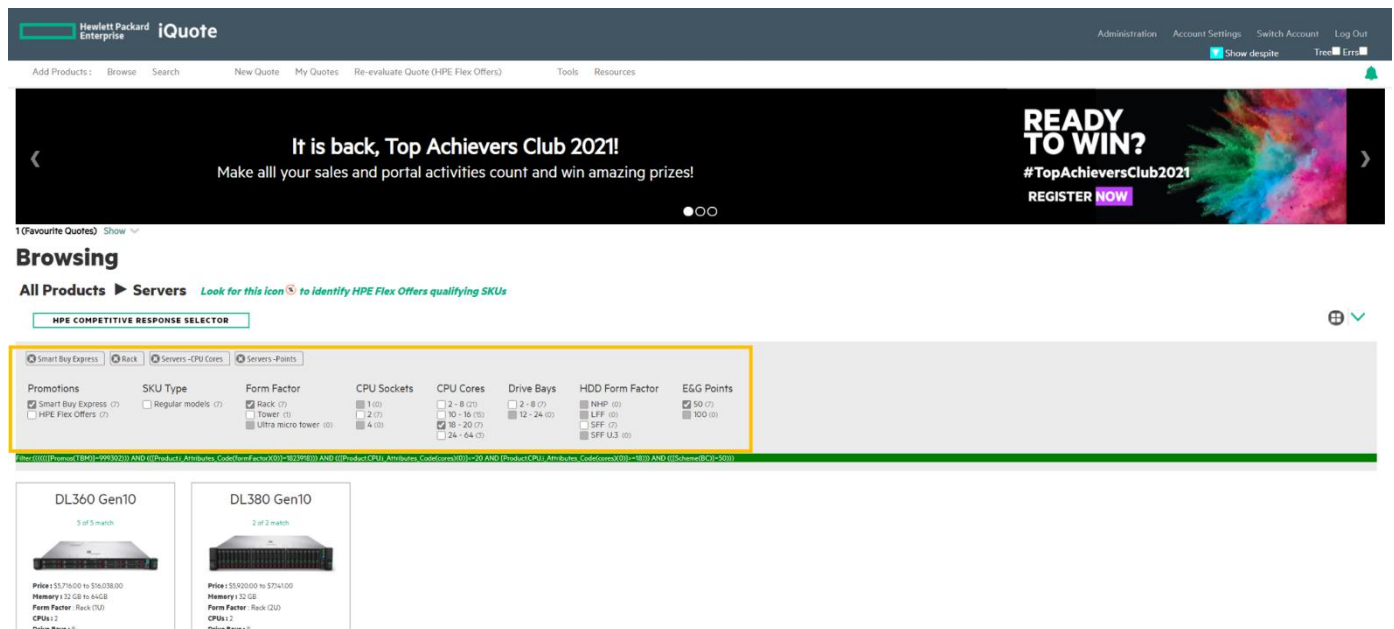
 = Energy Star Certified

You may also have region specific tiles on your homepage. For example:



Where you have visibility of these promotions, simply open the tile and a pop-up will appear for you to make your selections and add to basket.

3.2.4 Search by Filter



The screenshot shows the iQuote interface. At the top, there's a navigation bar with 'Add Products', 'Browse', 'Search', 'New Quote', 'My Quotes', 'Re-evaluate Quote (HPE Flex Offers)', 'Tools', and 'Resources'. Below this is a promotional banner for 'It is back, Top Achievers Club 2021!'. The main section is titled 'Browsing' and shows 'All Products' with a filter for 'Servers'. A 'Look for this icon' note points to a red icon for HPE Flex Offers. Below the filters, there's a table of server models with their specifications and prices.

Model	Price	Memory	Form Factor	CPU	Drive Bays
DL360 Gen10	\$5,778.00 to \$16,038.00	16 GB to 64 GB	Rack (2U)	CPU 2	Drive Bays 8
DL380 Gen10	\$5,500.00 to \$21,410.00	16 GB	Rack (2U)	CPU 2	Drive Bays 8

This view is guided selling and it can be selected from various points within iQuote.

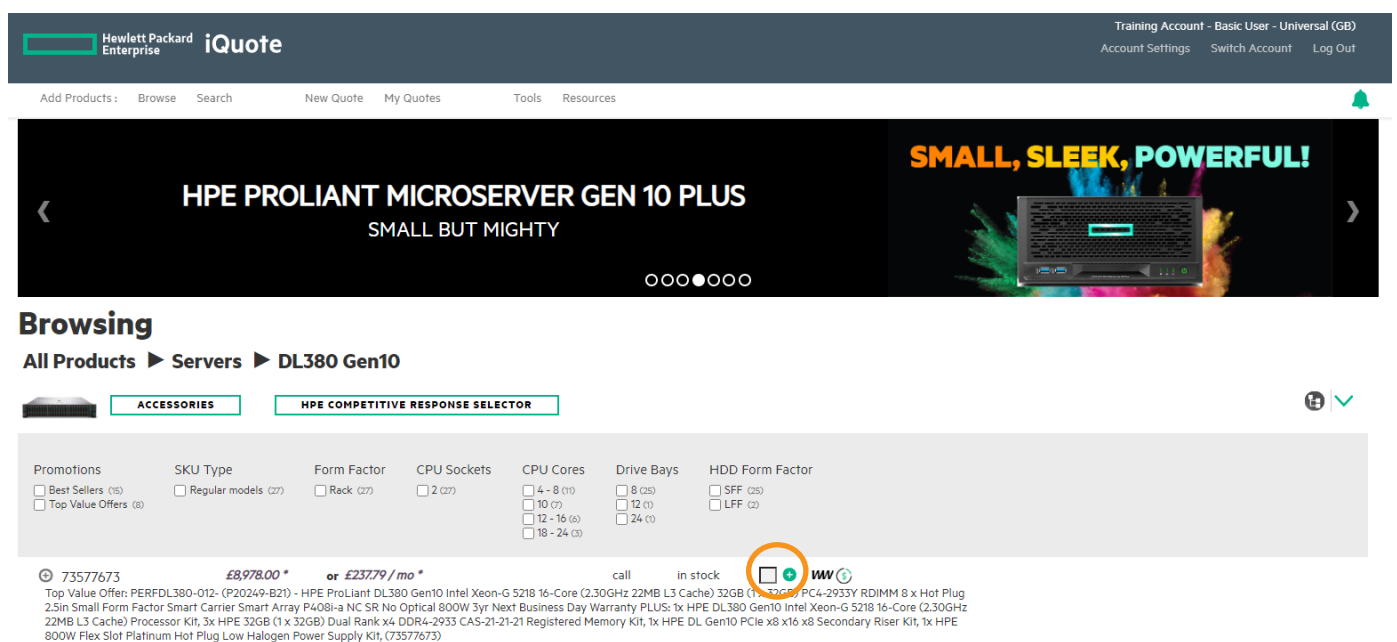
After selecting a product area, if you don't know which family will meet your needs, you can use the filters to narrow down your choices. While making selections in the filters, some choices won't be available for further

selection as iQuote automatically runs intelligent compatibility checks in the background. The remaining families below will be those with at least one model matching the filters. Choose from one of these results by clicking on the tile.

Please note the Engage and Grow Points will only display as a filter if the instance of iQuote has Engage and Grow Points set up.

You will then be taken through to the Product Family View for detailed specification, price, stock and availability. Whilst on this page, you can open up 'Accessories' (See section 3.2.1.1 of the User Guide) and the HPE Competitive Response Selector (See section 3.2.5 of the User Guide).

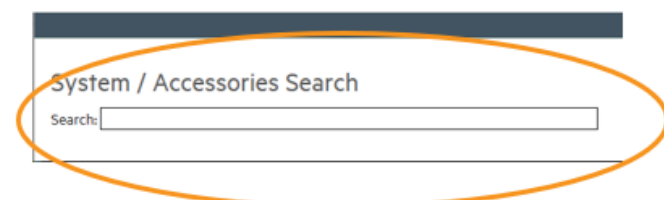
Select a model for configuration by clicking the green plus button to select one system unit or enter the unit quantity in the box.



iQuote will automatically take you through to a new screen where you can view the current quote and continue with a configuration until you are happy to save the quotation.

3.2.5 Product/Accessories Search

From the Homepage, if you know the product/accessory you are looking for, you can click on [Search](#) and type the criteria into the Search field:



Within this box, you can type a system part number in and jump straight to a quote for that part. Alternatively, you can type a product/accessory name e.g. ProLiant or you can further refine the search and type DL120. iQuote will then return results relating to the search:

System / Accessories Search

Search:

Servers	DL120 Gen9	830011-B21	HPE ProLiant DL120 Gen9 Intel Xeon E5-2603v4 6-Core (1.70GHz 15MB) 8GB (1 x 8GB) PC4-2400T-R RDIMM 4	£1,099.00 *	17	in stock	<input type="text" value="1"/> <input type="button" value="+"/>
Servers	DL120 Gen9	833870-B21	HPE ProLiant DL120 Gen9 Intel Xeon E5-2630v4 10-Core (2.20GHz 25MB) 8GB (1 x 8GB) PC4-2400T-R RDIMM	£1,879.00 *	14	in stock	<input type="text" value="1"/> <input type="button" value="+"/>
Servers	DL120 Gen9	860175-425	HPE ProLiant DL120 Gen9 Intel Xeon E5-2620v4 8-Core (2.10GHz 20MB) 8GB (1 x 8GB) PC4-2400T-R 2400MHz	£1,075.00 *	50	in stock	<input type="text" value="1"/> <input type="button" value="+"/>
Servers	BL460c Gen9	727031-B21	HP ProLiant BL460c Gen9 2 x Intel Xeon E5-2670v3 12-Core (2.30GHz 30MB) 128GB (4 x 32GB) PC4-17000P-R	£8,965.00 *	13	in stock	<input type="text" value="1"/> <input type="button" value="+"/>
Servers	BL460c Gen9	727026-B21	HP ProLiant BL460c Gen9 Intel Xeon E5-2609v3 6-Core (1.90GHz 15MB) 16GB (2 x 8GB) PC4-17000P-R 2133M	£2,625.00 *	3	in stock	<input type="text" value="1"/> <input type="button" value="+"/>
Servers	BL460c Gen9	727027-B21	HP ProLiant BL460c Gen9 Intel Xeon E5-2620v3 6-Core (2.40GHz 15MB) 16GB (2 x 8GB) PC4-17000P-R 2133M	£2,775.00 *	47	in stock	<input type="text" value="1"/> <input type="button" value="+"/>
Servers	BL460c Gen9	727028-B21	HP ProLiant BL460c Gen9 Intel Xeon E5-2640v3 8-Core (2.80GHz 20MB) 32GB (2 x 16GB) PC4-17000P-R 2133	£3,699.00 *	49	in stock	<input type="text" value="1"/> <input type="button" value="+"/>
Servers	BL460c Gen9	727029-B21	HP ProLiant BL460c Gen9 Intel Xeon E5-2650v3 10-Core (2.30GHz 25MB) 32GB (2 x 16GB) PC4-17000P-R 213	£3,965.00 *	38	in stock	<input type="text" value="1"/> <input type="button" value="+"/>
Servers	BL460c Gen9	727030-B21	HP ProLiant BL460c Gen9 2 x Intel Xeon E5-2660v3 10-Core (2.60GHz 25MB) 64GB (4 x 16GB) PC4-17000P-R	£6,629.00 *	19	in stock	<input type="text" value="1"/> <input type="button" value="+"/>

Once you have identified the product/accessory you are searching for, click on the add button, or enter the quantity into the box. iQuote will then automatically take you through to the quote where you can view the current product/accessory selection and continue with a configuration until you are happy to save the quotation.

3.2.6 Competitive Response Selector

In Hosted instances and Universal instances of iQuote with a valid Partner Portal account, if you are selling against a product from another Vendor, then from the home page you can select the Competitive Selling tile.

Hewlett Packard Enterprise iQuote

Training Account - Basic User - Universal (GB)
Account Settings Switch Account Log Out

Add Products: Browse Search New Quote My Quotes Tools Resources

MSA SAN STORAGE
SMB PERFECT FIT

MSA SAN STORAGE
SMB PERFECT FIT

Browsing

Top Value Offers
Our most aggressively priced offering
Solutions
Entry & Performance
Storage

Servers
Promotions
Best Sellers

Storage
Promotions
Best Sellers

Networking

Rack & Power

Accessories
Promotions
Best Sellers

Competitive Selling
HPE Competitive Response Selector
Find the best HPE systems to win against a competitive product

Attention HPE Resellers
Get more iQuote features!
[Learn More](#)

Try iQuote Integrated at these distributors:
Distributor 1
Distributor 2
Distributor 3
Distributor 4

Submit Feedback Legal Privacy

© CHANNELCENTRAL.NET 2.09/25

A window will pop-up and you can select the competitor name and any other filters you have the information for, and the selector will intelligently recommend HPE products that are comparable. The recommended products will be listed on the screen with top level information:

HPE Competitive Response Selector

Select Competitive Product

Competitor
☒ Cisco
☐ Dell
☐ Fujitsu
☐ Hitachi
☐ HUAWEI
☐ IBM
☐ Lenovo
☐ NetApp
☐ Oracle / Sun
☐ Quantum
☐ Veritas

System Type
☒ Servers
☐ Storage

Form Factor
☐ Blade
☐ Rack
☐ Tower


Product
☐ B200 M4
☐ B200 M5
☐ C220 M4
☐ C220 M5
☐ C240 M4
☐ C240 M5
☐ C460 M4
☐ C480 M5

Recommended HPE Systems

	Family	Price	Installed Memory	Form Factor	CPU Sockets	Drive Bays	UCS
View	BL460c Gen10	£2,781.46 to £10,401.10	16GB to 128GB	Blade (1U)	2	2	B200 M5
View	BL460c Gen9	£1,550.06 to £9,859.66	16GB to 256GB	Blade (1U)	2	2	B200 M4
View	DL360 Gen10	£1,395.00 to £10,459.00	8GB to 64GB	Rack (1U)	2	4 to 8	C220 M5

If you click on 'View' next to product e.g. DL30 Server Gen10, the pop-up will close, and you will be presented with the Product Family View for detailed specification, price, stock and availability.

Alternatively, once you select your product category from the homepage e.g. Servers, you will be presented with your product families, and have the option to click on the HPE Competitive Response Selector button, shown below. This will open a pop-up and you can then follow the same steps as above.



iQuote

Training Account - Basic User - Universal (GB)
Account Settings Switch Account Log Out

Add Products : Browse Search New Quote My Quotes Tools Resources

MSA SAN STORAGE

SMB PERFECT FIT



MSA WILL MAKE YOU EARN MORE

CHECK THE LATEST AVAILABLE INCENTIVES ON MSA ON ENGAGE&GROW - CLICK HERE

00000000

+BONUS POINTS IN ENGAGE&GROW

Browsing

All Products Servers

HPE COMPETITIVE RESPONSE SELECTOR

Top Value Offers Rack Servers - CPU Cores SFF

Promotions
☒ Best Sellers (0)
☒ Top Value Offers (0)

SKU Type
☐ Regular models (0)

Form Factor
☒ Ultra micro tower (0)
☐ Rack (0)
☐ Blade (0)
☐ Tower (0)

CPU Sockets
☐ 1 (0)
☐ 2 (0)
☐ 4 (0)

CPU Cores
☐ 2 - 6 (0)
☐ 8 (0)
☐ 10 (0)
☒ 12 - 16 (0)
☐ 18 - 64 (0)

Drive Bays
☐ 2 - 4 (0)
☐ 8 (0)
☐ 12 - 24 (0)

HDD Form Factor
☐ NHP (0)
☒ SFF (0)
☐ LFF (0)

DL325 Gen10

DL325 Gen10 Plus

DL360 Gen10

DL380 Gen10

DL385 Gen10

DL385 Gen10 Plus

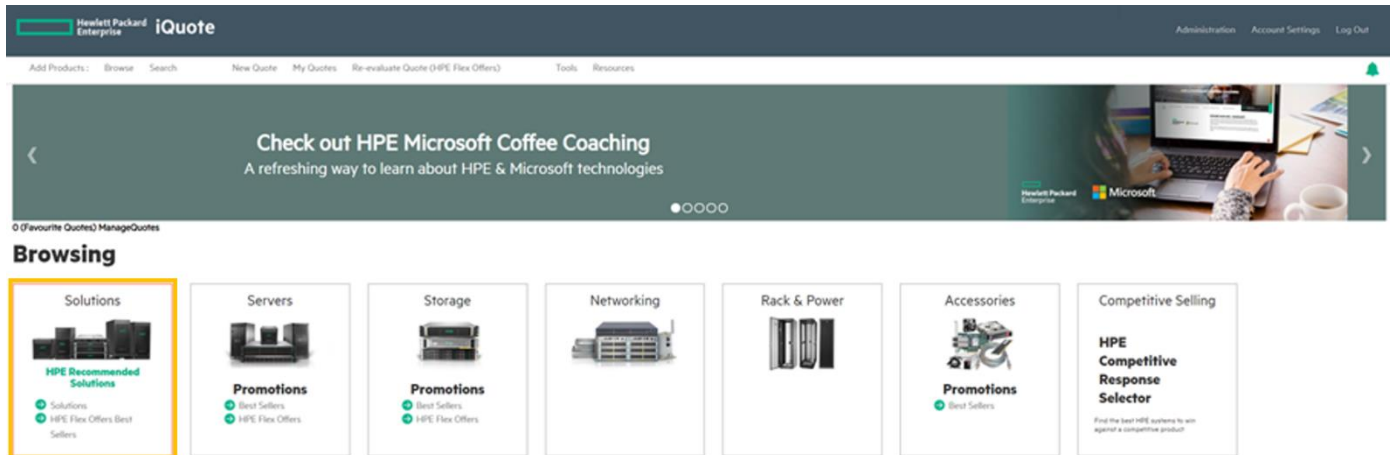
iQuote User Guide

18

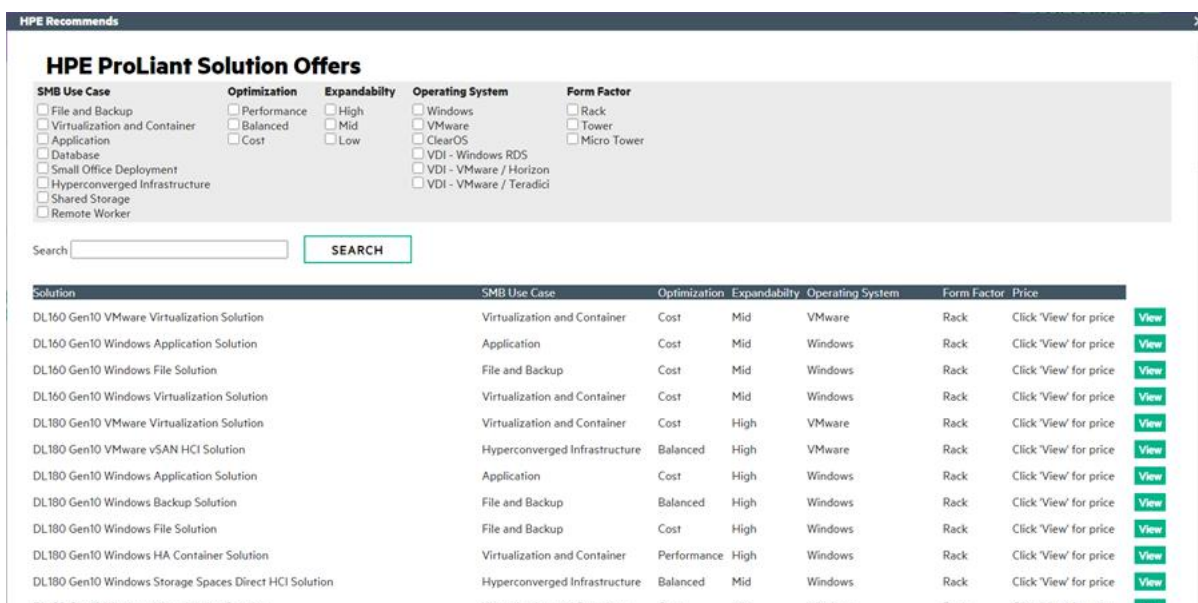
Version 1.1
© channelcentral.net

3.2.7 Solutions

Solutions is an option in iQuote from the browsing page, which offers preconfigured solution packages recommended by HPE.



Select the “Solutions” option and you will be presented with a list of solutions which have been preconfigured. You can filter the list to narrow the search.




The “Solutions” option is designed to save time configuring a quote, and in some cases offer discounted pricing by selecting a preconfigured quotes. You can select ‘View’ on the far-right column to view the price and see the full configuration in the basket.

3.2.8 HPE Flex Offers


HPE SMB Offers 2.0 (Flex Offers), is a new systems enhancement that enables resellers, using iQuote, to create flexible BTO configurations and get the best pricing when attach rules are met.

The tiles show which product categories offer HPE Flex Offers.





Hewlett Packard Enterprise iQuote



[Training - Basic User](#) - [Flex Offers Testing](#)
[Account Settings](#) [Log Out](#)



[Add Products](#) : [Browse](#) [Search](#) [New Quote](#) [My Quotes](#) [Re-evaluate Quote \(HPE Flex Offers\)](#) [Tools](#) [Resources](#)






Browsing


Solutions

HPE Recommended Solutions
 Solutions
 HPE Flex Offers Best Sellers

Servers

Promotions
 HPE Flex Offers

Storage

Promotions
 HPE Flex Offers

Networking

Promotions
 HPE Flex Offers

Rack & Power



Accessories


Competitive Selling
HPE Competitive Response Selector
Find the best HPE systems to win against a competitive product

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[CHANNELCENTRAL.NET](#) 2/10/2016

Select a product that qualifies for HPE Flex Offers, indicated by the symbol. 



iQuote

[Training - Basic User](#)
[Flex Offers Testing](#)
[Account Settings](#)
[Log Out](#)

[Add Products](#)
[Browse](#)
[Search](#)
[New Quote](#)
[My Quotes](#)
[Re-evaluate Quote \(HPE Flex Offers\)](#)
[Tools](#)
[Resources](#)

Check out HPE Microsoft Coffee Coaching

A refreshing way to learn about HPE & Microsoft technologies







Browsing



All Products ▶ **Servers** ▶ **DL385 Gen10** *Look for this icon to identify HPE Flex Offers qualifying SKUs*



ACCESSORIES
HPE COMPETITIVE RESPONSE SELECTOR



Promotions	SKU Type	Form Factor	CPU Sockets	CPU Cores	Drive Bays	HDD Form Factor
<input type="checkbox"/> HPE FlexOffers (1)	<input type="checkbox"/> Regular models (6)	<input type="checkbox"/> Rack (6)	<input type="checkbox"/> 2 (6)	<input type="checkbox"/> 8 (5) <input type="checkbox"/> 16 (2) <input type="checkbox"/> 32 (1)	<input type="checkbox"/> 8 (4) <input type="checkbox"/> 12 (1) <input type="checkbox"/> 24 (1)	<input type="checkbox"/> SFF (5) <input type="checkbox"/> LFF (1)



P16693-B21
6,586,00 € *
or 165,74 € / mo *
0
in stock



P16694-B21
4,443,00 € *
or 111,81 € / mo *
0
in stock



P16690-B21
4,439,00 € *
or 111,71 € / mo *
0
in stock



P26898-B21
4,377,00 € *
or 110,15 € / mo *
0
in stock



P16692-B21
3,768,00 € *
or 94,83 € / mo *
0
in stock



P26897-B21
3,582,00 € *
or 90,14 € / mo *
0
in stock



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2107076

Once the server has been added to the quote basket, you can see the qualifying options required for the HPE Flex Offers discount:




Quote 4026673-1(draft)

SAVE

Total 7,513,00 € *
Or 206,14 € / mo *







Monthly Payment
Calculator

1 System, 2 options

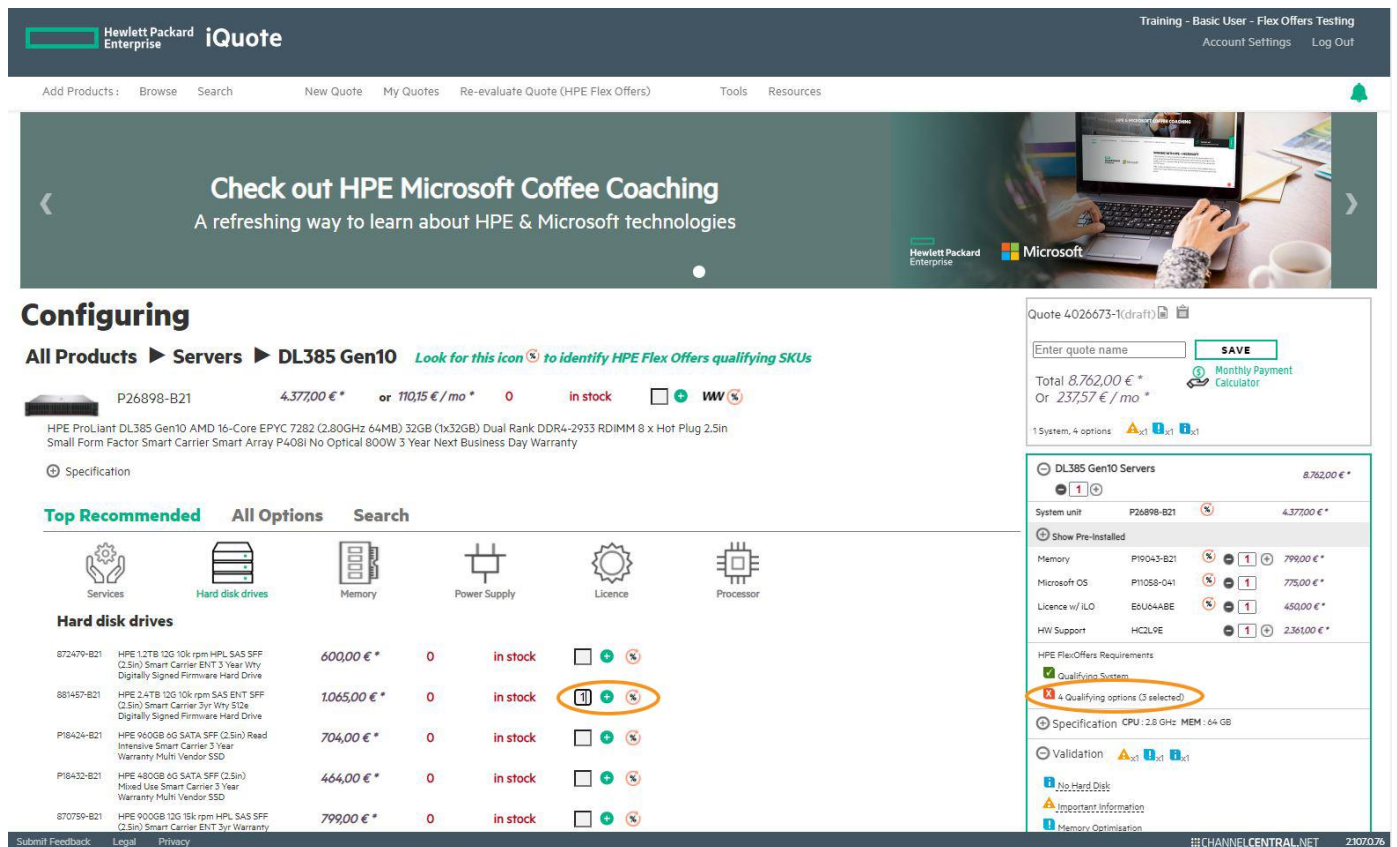
 x1
 x1
 x2

DL385 Gen10 Servers
7,513,00 € *


- 1 +




System unit	P26898-B21		4,377,00 € *
<div>Show Pre-Installed</div>			
Microsoft OS	P11058-041		775,00 € *
HW Support	HC2L9E		2,361,00 € *
<div>HPE Flex Offers Requirements</div> <div>  Qualifying System </div> <div>  4 Qualifying options (1 selected) </div> <div> <div>Specification</div> CPU : 2.8 GHz MEM : 32 GB </div> <div> <div>Validation</div> <div>  x1  x1  x2 </div> </div>			

You add accessories with the symbol  until you have the total qualifying options.



Configuring

All Products ▸ Servers ▸ DL385 Gen10 *Look for this icon  to identify HPE Flex Offers qualifying SKUs*

P26898-B21 4,377,00 € * or 110,15 € / mo * 0 in stock   
















HPE ProLiant DL385 Gen10 AMD 16-Core EPYC 7282 (2.80GHz 64MB) 32GB (1x32GB) Dual Rank DDR4-2933 RDIMM 8 x Hot Plug 2.5in Small Form Factor Smart Carrier Smart Array P408i No Optical 800W 3 Year Next Business Day Warranty

Specification

Top Recommended All Options Search

Services Hard disk drives Memory Power Supply Licence Processor


Hard disk drives




Part Number	Description	Price	Stock	Options
872479-B21	HPE 1.2TB 12G 10k rpm HPL SAS SFF (2.5in) Smart Carrier ENT 3 Year Wty Digitally Signed Firmware Hard Drive	600,00 € *	0	in stock   
881457-B21	HPE 2.4TB 12G 10k rpm SAS ENT SFF (2.5in) Smart Carrier 3yr Wty 512e Digitally Signed Firmware Hard Drive	1,065,00 € *	0	in stock   
P16424-B21	HPE 960GB 6G SATA SFF (2.5in) Read Intensive Smart Carrier 3 Year Warranty Multi Vendor SSD	704,00 € *	0	in stock   
P16432-B21	HPE 480GB 6G SATA SFF (2.5in) Mixed Use Smart Carrier 3 Year Warranty Multi Vendor SSD	464,00 € *	0	in stock   
870759-B21	HPE 900GB 12G 15k rpm HPL SAS SFF (2.5in) Smart Carrier ENT 3yr Warranty	799,00 € *	0	in stock   

Submit Feedback Legal Privacy

Quote 4026673-1(draft)

Enter quote name **SAVE**













Total 8,762,00 € * Or 237,57 € / mo *  Monthly Payment Calculator

1 System, 4 options   

DL385 Gen10 Servers 8,762,00 € *

System unit P26898-B21 4,377,00 € *




Show Pre-Installed


Component	Part Number	Price	Options
Memory	P19043-B21	799,00 € *	  
Microsoft OS	P11058-041	775,00 € *	  
Licence w/ iLO	E0U04ABE	450,00 € *	  
HW Support	HC2L9E	2,361,00 € *	  


HPE FlexOffers Requirements


- ☒ Qualifying System
- ☒ 4 Qualifying options (3 selected)

Specification CPU: 2.8 GHz MEM: 64 GB

Validation   

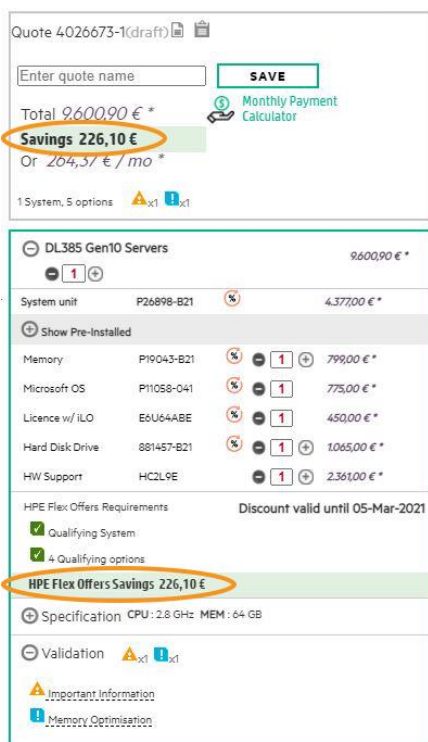
 No Hard Disk

 Important Information

 Memory Optimisation


CHANNELCENTRAL.NET 2307076

Once all options have been added the total HPE Flex Offer savings is listed:






Quote 4026673-1(draft)

Enter quote name **SAVE**

Total 9,600,90 € *  Monthly Payment Calculator

Savings 226,10 €
















Or 264,37 € / mo *

1 System, 5 options   

DL385 Gen10 Servers 9,600,90 € *

System unit P26898-B21 4,377,00 € *

Show Pre-Installed




Component	Part Number	Price	Options
Memory	P19043-B21	799,00 € *	  
Microsoft OS	P11058-041	775,00 € *	  
Licence w/ iLO	E0U04ABE	450,00 € *	  
Hard Disk Drive	881457-B21	1,065,00 € *	  
HW Support	HC2L9E	2,361,00 € *	  


HPE FlexOffers Requirements


- ☒ Qualifying System
- ☒ 4 Qualifying options

HPE Flex Offers Savings 226,10 €

Specification CPU: 2.8 GHz MEM: 64 GB

Validation   

 Important Information

 Memory Optimisation

Exporting the quote to excel or as a pdf shows the breakdown of HPE Flex Offers savings. The HPE Quote ID is the identifier for the promo quote, and the HPE Flex Offers OPG ID and the Qty Eligible for HPE Flex Offers are used by Distributor internal sales staff when fulfilling orders on behalf of a customer. The Deal End Date shows the end date for that promotional offer.

Quote - 4026612
Quote ID: 4026612
HPE Quote ID: 200000402661201
Valid until: 05 Mar 2021
Telephone: +44 (0)7720 300073
Prepared by: Training, FlexOffers Testing - charlotte.french@channelcentral.net
Quote Security Code: 8qg8-7qwr

HPE Quote ID: 200000402661201

Hewlett Packard Enterprise

System unit #1	Description	Mfr. Part Number	Quantity	List Price	Price	Total	Stock	Qty Eligible for HPE FlexOffers	HPE FlexOffers Saving	Deal ID
	HPE ProLiant DL385 Gen10 AMD 16-Core EPYC 7282 (2.8GHz/64MB) 12GB (1x32GB) Dual Rank DDR4-2933 RDIMM 8 x Hot Plug 2.5in Small Form Factor Smart Carrier Smart Array P408 No Optical RDW 3 Year Next Business Day Warranty	P24898-B21	1	4,377.00 €	4,377.00 €	4,377.00 €	0	1	98,25 €	98089793
Memory	HPE 32GB (1x32GB) Dual Rank x8 DDR4-2933 CAS-21-21-21 Registered Smart Memory Kit	P13043-B21	1	799.00 €	799.00 €	799.00 €	0	1	4,11 €	98089793
Operating System	Microsoft Windows Server 2019 (16-Core) Standard ROK German Software	P11058-041	1	775.00 €	775.00 €	775.00 €	0	1	0,00 €	98089793
License w/ SLO	HPE 3.0 Advanced Electronic License with 3yr Support on L.O. Licensed Features	ESU5448E	1	450.00 €	450.00 €	450.00 €	0	1	110,50 €	98089793
Hard Disk Drive	HPE 2.0TB 12G 12h rpm SAS 512B SFF (2.5in) Smart Carrier 3yr Wty 512b Digitally Signed Firmware Hard Drive	881457-B21	1	1,065.00 €	1,065.00 €	1,065.00 €	0	1	13,24 €	98089793
	HPE 3 Year Foundation Care 24x7 ProLiant DL385 Gen10 Service	HC2U9E	1	2,361.00 €	2,361.00 €	2,361.00 €	0	0		
Total:						9,827.00 €				
HPE FlexOffers Savings:						226.10 €				
Quote Total:						9,600.90 €				

Discount valid until 05-Mar-2021

Discount valid until 05-Mar-2021

Qty Eligible for HPE Flex Offers

HPE Flex Offers Saving

1	98,25 €
1	4,11 €
1	0,00 €
1	110,50 €
1	13,24 €
0	

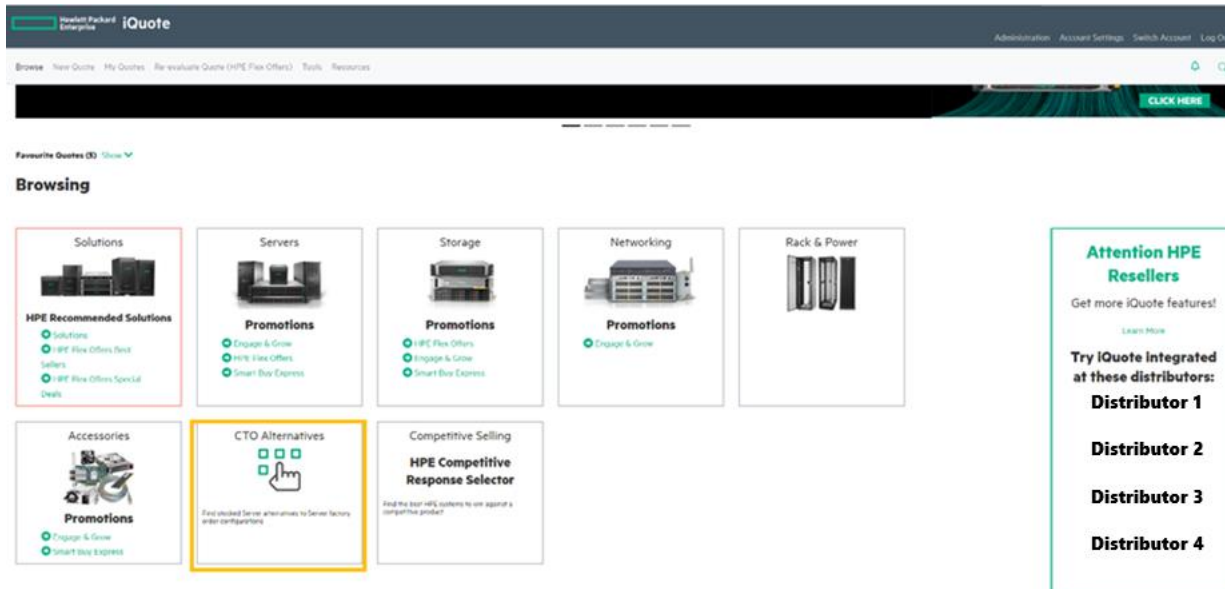
Estimated Monthly Payments

Fair Market Value Lease

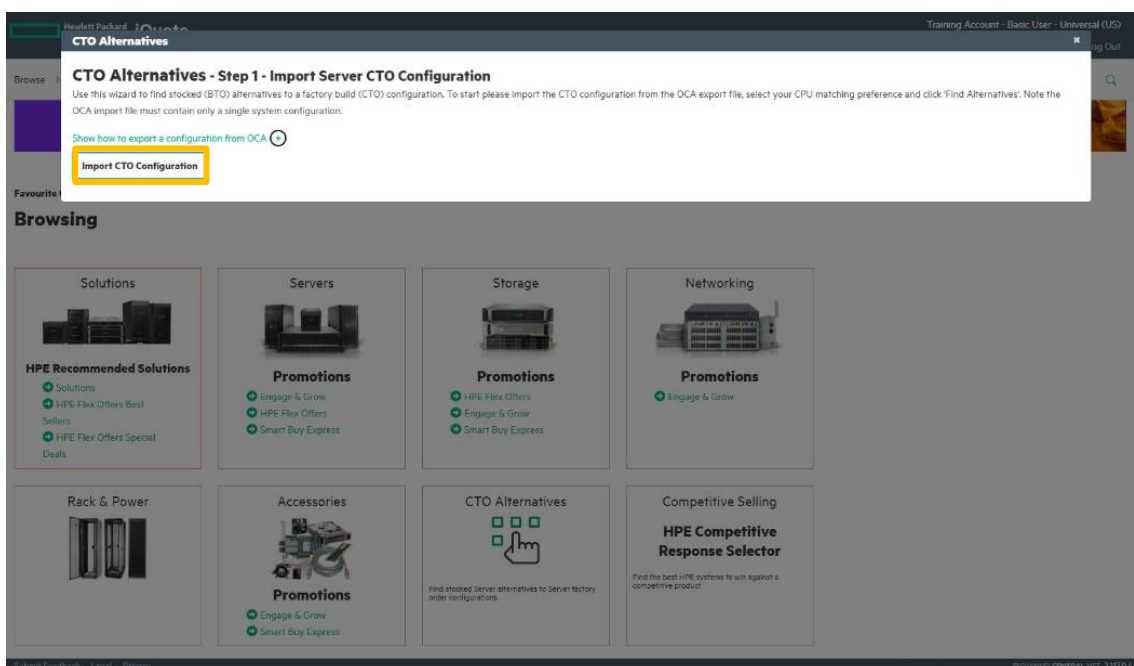
Term	Monthly Payment
24 months	382,75 €
36 months	294,37 €
48 months	212,41 €

3.2.9 CTO Alternatives

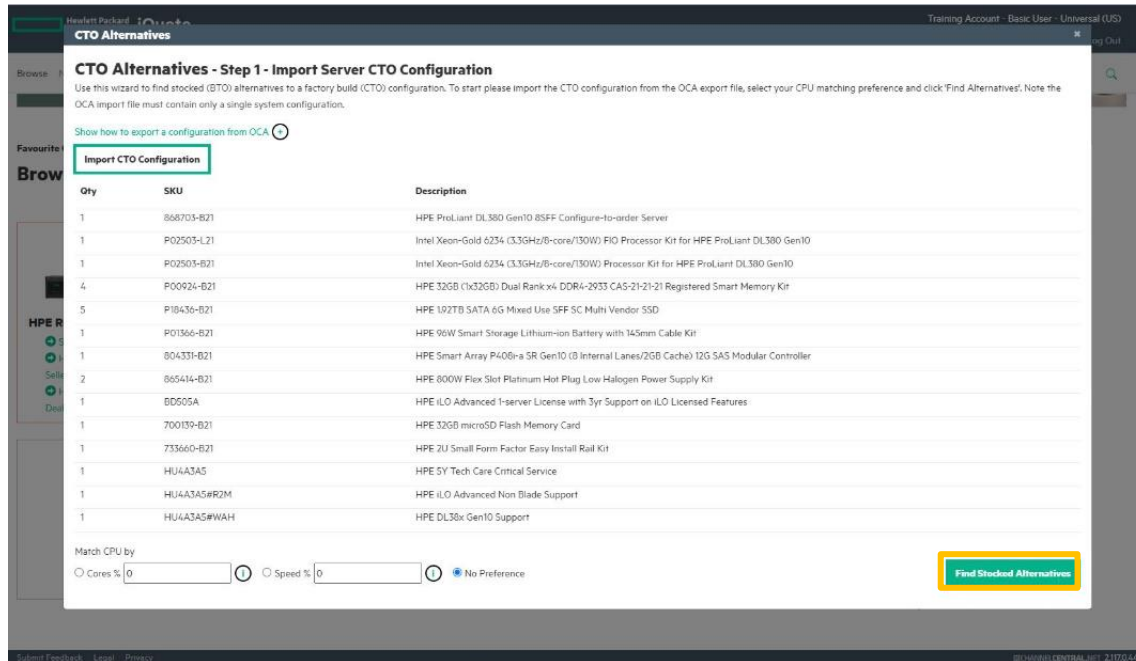
The CTO Alternatives feature in iQuote is excellent for finding stocked (BTO) systems, that can achieve the same or similar configuration as a factory build (CTO) with a faster lead time. Use the CTO Alternatives wizard in iQuote when the lead time is critical. You can locate this feature here:



Selecting the CTO Alternatives tile will load a screen with a button which will allow you to import an HPE OCA file containing a server configuration, to find the best possible in-stock match.



Once you have imported your configuration(s), click the “Find Stocked Alternatives” button as shown:



CTO Alternatives - Step 1 - Import Server CTO Configuration

Use this wizard to find stocked (BTO) alternatives to a factory build (CTO) configuration. To start please import the CTO configuration from the OCA export file, select your CPU matching preference and click 'Find Alternatives'. Note the OCA import file must contain only a single system configuration.

Show how to export a configuration from OCA

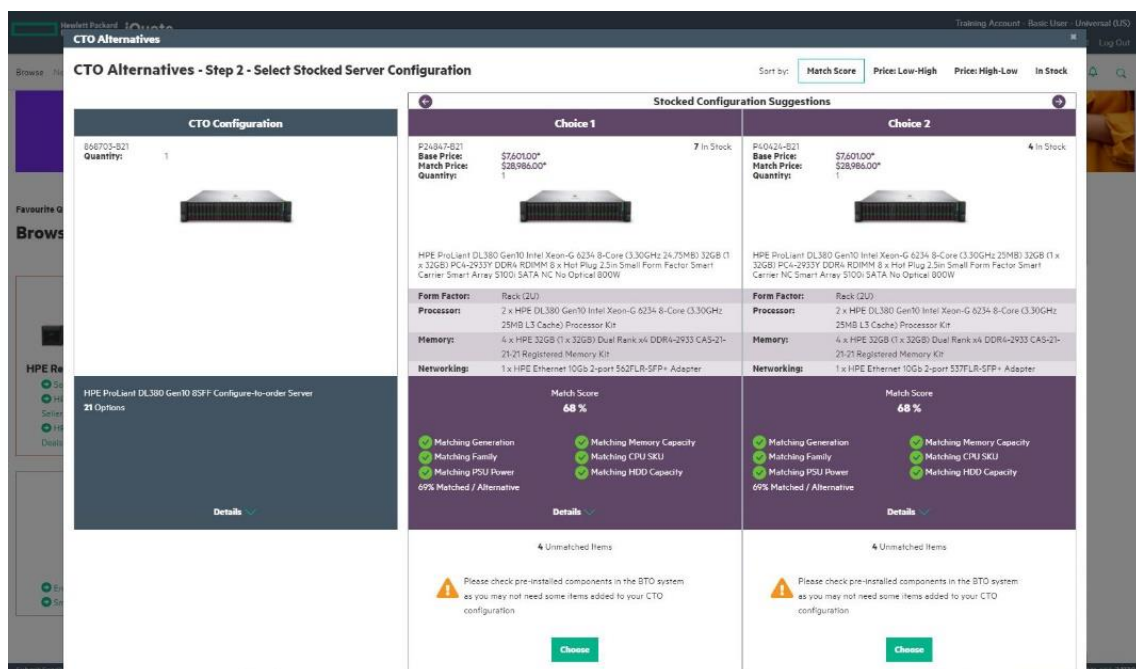
Import CTO Configuration

Qty	SKU	Description
1	868703-B21	HPE ProLiant DL380 Gen10 8SFF Configure-to-order Server
1	P02503-L21	Intel Xeon-Gold 6234 (3.3GHz/8-core/130W) F10 Processor Kit for HPE ProLiant DL380 Gen10
1	P02503-B21	Intel Xeon-Gold 6234 (3.3GHz/8-core/130W) Processor Kit for HPE ProLiant DL380 Gen10
4	P00924-B21	HPE 32GB (1x32GB) Dual Rank-x4 DDR4-2933 CA5-21-21-21 Registered Smart Memory Kit
5	P18435-B21	HPE 102TB SATA 6G Mixed Use SFF SC Multi Vendor SSD
1	P01366-B21	HPE 96W Smart Storage Lithium-Ion Battery with 145mm Cable Kit
1	804331-B21	HPE Smart Array P408i-a SR Gen10 (8 Internal Lanes/2GB Cache) 12G SAS Modular Controller
2	865414-B21	HPE 800W Flex Slot Platinum Hot Plug Low Halogen Power Supply Kit
1	B0505A	HPE iLO Advanced 1-server License with 3yr Support on iLO Licensed Features
1	700139-B21	HPE 32GB microSD Flash Memory Card
1	733660-B21	HPE 2U Small Form Factor Easy Install Rail Kit
1	HU4A3AS	HPE 5Y Tech Care Critical Service
1	HU4A3AS#R2M	HPE iLO Advanced Non Blade Support
1	HU4A3AS#WAH	HPE DL38x Gen10 Support

Match CPU by
☐ Cores % 0 ☐ Speed % 0 ☒ No Preference

Find Stocked Alternatives

iQuote generates a list of in-stock configuration choices, based on CTO Configuration you have uploaded in the OCA file. iQuote will give each configuration a match score percentage and the choices are presented in match score order. The higher the score the closest the suggested configuration is to the one in which was uploaded. Browse the configuration choices using the left and right arrows above




CTO Alternatives - Step 2 - Select Stocked Server Configuration

Sort by: Match Score Price: Low-High Price: High-Low In Stock

CTO Configuration

868703-B21
Quantity: 1




HPE ProLiant DL380 Gen10 8SFF Configure-to-order Server
21 Options

Details

Choice 1

P2384P-B21
Base Price: \$7601.00*
Match Price: \$28,986.00*
Quantity: 1



HPE ProLiant DL380 Gen10 Intel Xeon-G 6234 8-Core (3.30GHz 24.75MB) 32GB (1 x 32GB) PCA-2933Y DDR4 RDIMM 8 x Hot Plug 2.5in Small Form Factor Smart Carrier Smart Array 5100i SATA NC No Optical 800W

Form Factor: Rack (2U)
Processor: 2 x HPE DL380 Gen10 Intel Xeon-G 6234 8-Core (3.30GHz 25MB L3 Cache) Processor Kit
Memory: 4 x HPE 32GB (1 x 32GB) Dual Rank x4 DDR4-2933 CA5-21-21-21 Registered Memory Kit
Networking: 1 x HPE Ethernet 10Gb 2-port 562FLR-SFP+ Adapter

Match Score: 68 %

- Matching Generation
- Matching Family
- Matching PSU Power
- Matching Memory Capacity
- Matching CPU SKU
- Matching HDD Capacity

69% Matched / Alternative


4 Unmatched Items

Please check pre-installed components in the BTO system as you may not need some items added to your CTO configuration.

Choose

Choice 2

P10124-B21
Base Price: \$7601.00*
Match Price: \$28,986.00*
Quantity: 1



HPE ProLiant DL380 Gen10 Intel Xeon-G 6234 8-Core (3.30GHz 25MB) 32GB (1 x 32GB) PCA-2933Y DDR4 RDIMM 8 x Hot Plug 2.5in Small Form Factor Smart Carrier NC Smart Array 5100i SATA No Optical 800W

Form Factor: Rack (2U)
Processor: 2 x HPE DL380 Gen10 Intel Xeon-G 6234 8-Core (3.30GHz 25MB L3 Cache) Processor Kit
Memory: 4 x HPE 32GB (1 x 32GB) Dual Rank x4 DDR4-2933 CA5-21-21-21 Registered Memory Kit
Networking: 1 x HPE Ethernet 10Gb 2-port 537FLR-SFP+ Adapter

Match Score: 68 %

- Matching Generation
- Matching Family
- Matching PSU Power
- Matching Memory Capacity
- Matching CPU SKU
- Matching HDD Capacity

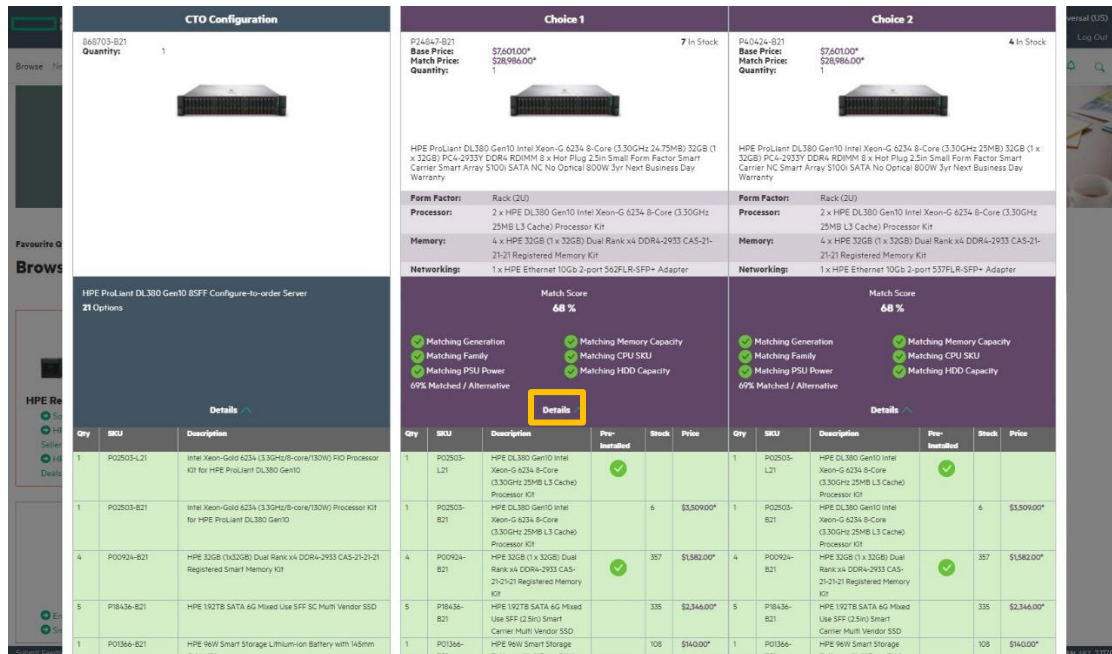
69% Matched / Alternative

4 Unmatched Items

Please check pre-installed components in the BTO system as you may not need some items added to your CTO configuration.

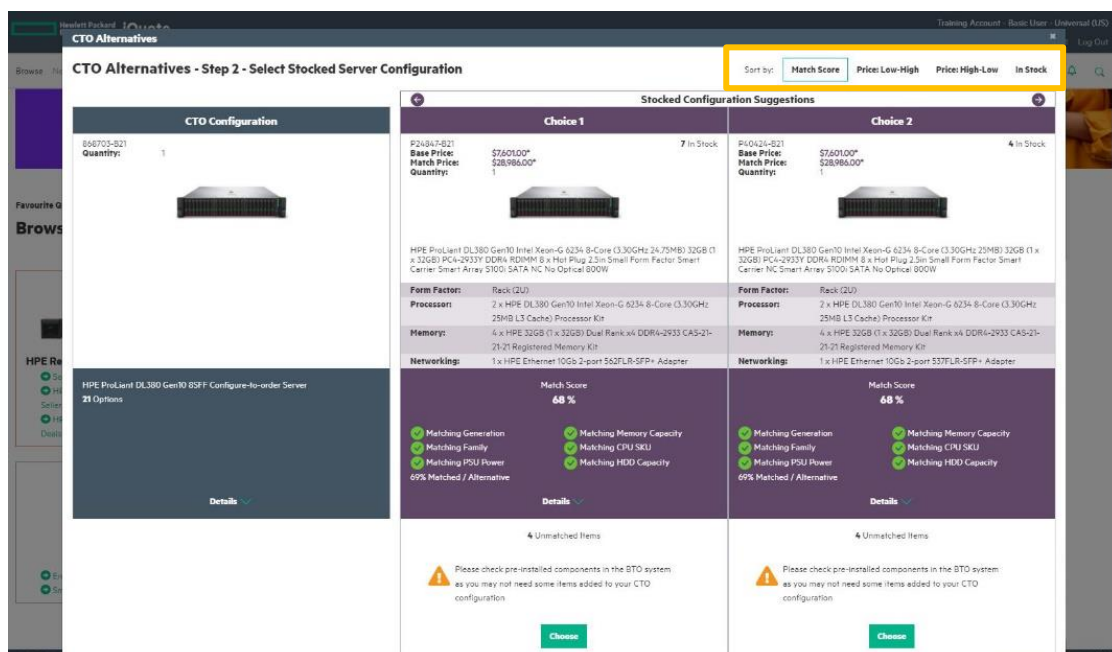
Choose

Select the “Details” drop down as shown below, to compare the options:



The screenshot displays the 'CTO Configuration' interface. On the left, a 'CTO Configuration' panel shows a server image and a 'Details' dropdown menu. The main area is divided into two columns, 'Choice 1' and 'Choice 2', each showing a server configuration. Below each choice, a 'Match Score' of 68% is displayed, along with a list of matching components: Matching Generation, Matching Family, Matching PSU Power, Matching Memory Capacity, Matching CPU SKU, and Matching HDD Capacity. A 'Details' dropdown is highlighted in the 'Choice 1' section.

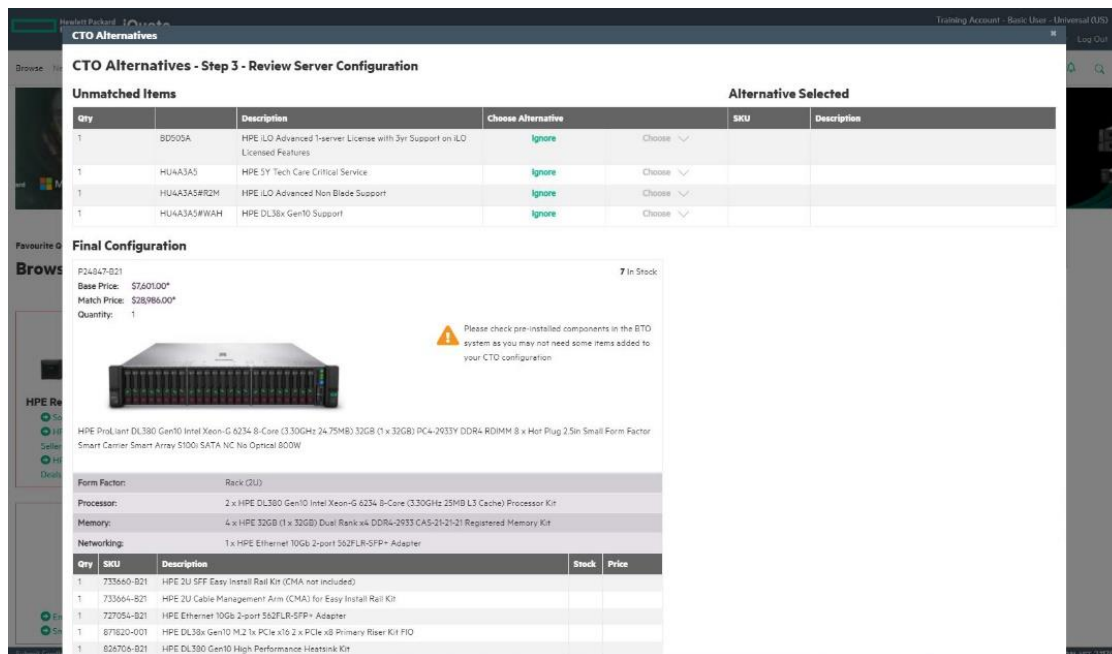
You can also order/filter the choices, by price and in-stock using the “Sort by” option as shown below:



The screenshot displays the 'CTO Alternatives - Step 2 - Select Stocked Server Configuration' interface. A 'Sort by' dropdown menu is highlighted, showing options: Match Score, Price: Low-High, Price: High-Low, and In Stock. The 'In Stock' option is selected. The main area shows two server configuration choices, 'Choice 1' and 'Choice 2', with a 'Match Score' of 68% and a list of matching components. Below each choice, a warning message states: 'Please check pre-installed components in the BTO system as you may not need some items added to your CTO configuration.' A 'Choose' button is visible at the bottom of each choice.

Selecting ‘In Stock’ will display only server configurations where all SKUs are in-stock.

Select your preferred configuration choice by clicking “Choose” below the choice. You can then review your selection. Any unmatched items are presented, allowing you to choose alternatives or ignore.



CTO Alternatives - Step 3 - Review Server Configuration

Unmatched Items				Alternative Selected	
Qty	SKU	Description	Choose Alternative	SKU	Description
1	BD005A	HPE iLO Advanced 1-server License with 3yr Support on iLO Licensed Features	Ignore		
1	HU4A3A5	HPE 5Y Tech Care Critical Service	Ignore		
1	HU4A3A5#R2M	HPE iLO Advanced Non Blade Support	Ignore		
1	HU4A3A5#W6AH	HPE DL38x Gen10 Support	Ignore		

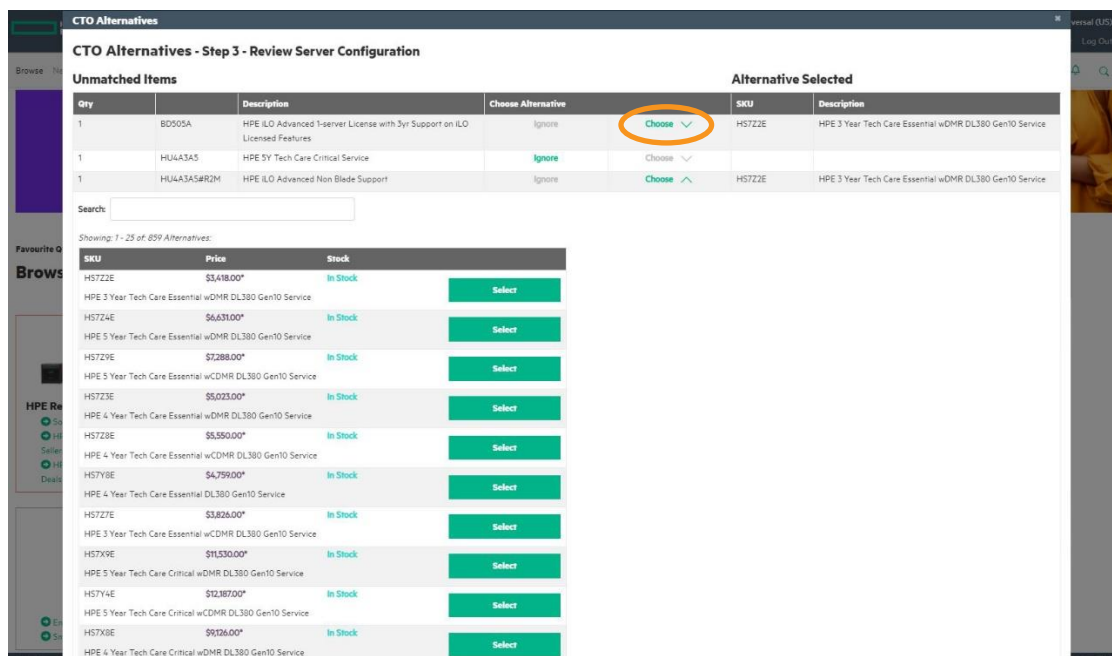
Final Configuration

P21447-021
 Base Price: \$7601.00*
 Match Price: \$28,986.00*
 Quantity: 1

Form Factor: Rack (GU)
Processor: 2 x HPE DL380 Gen10 Intel Xeon-G 6234 8-Core (3.30GHz 25MB L3 Cache) Processor Kit
Memory: 4 x HPE 32GB (1 x 32GB) Dual Rank x4 DDR4-2933 CAS-21-21-21 Registered Memory Kit
Networking: 1 x HPE Ethernet 10Gb 2-port 562FLR-SFP+ Adapter

Qty	SKU	Description	Stock	Price
1	733660-021	HPE 2U SFF Easy Install Rail Kit (CMA not included)		
1	733664-021	HPE 2U Cable Management Arm (CMA) for Easy Install Rail Kit		
1	727054-021	HPE Ethernet 10Gb 2-port 562FLR-SFP+ Adapter		
1	671620-001	HPE DL38x Gen10 M.2 1x PCIe x16 2 x PCIe x8 Primary Riser Kit FIO		
1	626706-021	HPE DL380 Gen10 High Performance Heatsink Kit		

In addition, select the drop down highlighted to search alternative SKUs, along with their description:



CTO Alternatives - Step 3 - Review Server Configuration

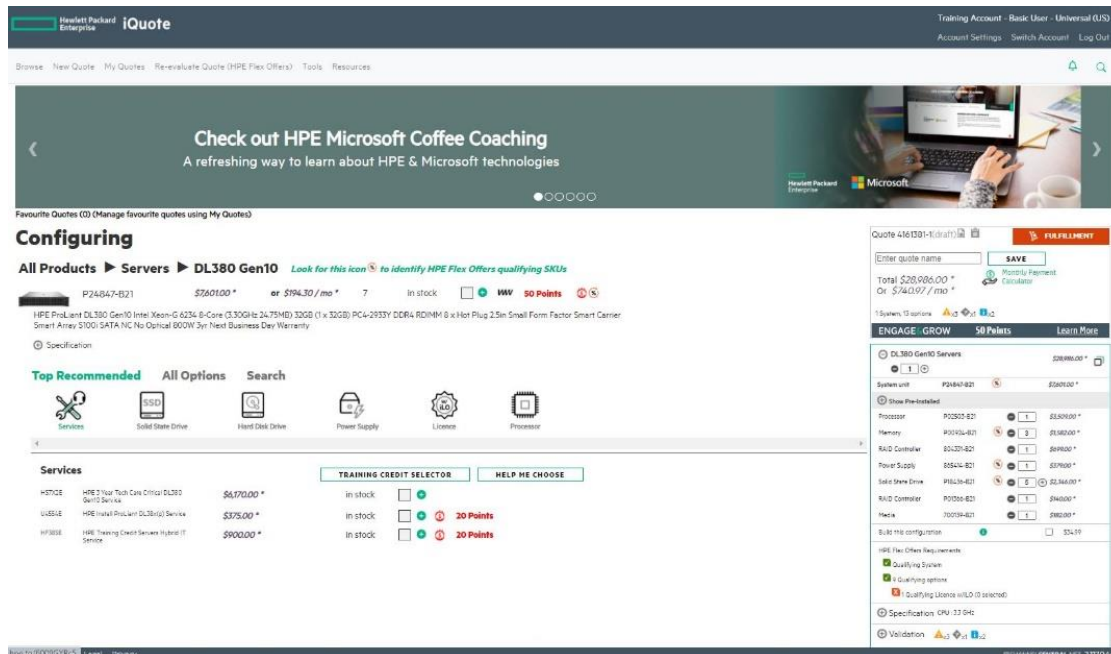
Unmatched Items				Alternative Selected	
Qty	SKU	Description	Choose Alternative	SKU	Description
1	BD005A	HPE iLO Advanced 1-server License with 3yr Support on iLO Licensed Features	Ignore	Choose ▼	H5722E HPE 3 Year Tech Care Essential w/DMR DL380 Gen10 Service
1	HU4A3A5	HPE 5Y Tech Care Critical Service	Ignore	Choose ▼	
1	HU4A3A5#R2M	HPE iLO Advanced Non Blade Support	Ignore	Choose ▼	H5722E HPE 3 Year Tech Care Essential w/DMR DL380 Gen10 Service

Search:

Showing: 1 - 25 of 859 Alternatives:

SKU	Price	Stock	Select
H5722E	\$3,418.00*	In Stock	Select
HPE 3 Year Tech Care Essential w/DMR DL380 Gen10 Service			
H5724E	\$6,631.00*	In Stock	Select
HPE 5 Year Tech Care Essential w/DMR DL380 Gen10 Service			
H5729E	\$7,288.00*	In Stock	Select
HPE 5 Year Tech Care Essential w/DMR DL380 Gen10 Service			
H5723E	\$5,023.00*	In Stock	Select
HPE 4 Year Tech Care Essential w/DMR DL380 Gen10 Service			
H5728E	\$5,580.00*	In Stock	Select
HPE 4 Year Tech Care Essential w/DMR DL380 Gen10 Service			
H57Y8E	\$4,799.00*	In Stock	Select
HPE 4 Year Tech Care Essential DL380 Gen10 Service			
H5727E	\$3,826.00*	In Stock	Select
HPE 3 Year Tech Care Essential w/DMR DL380 Gen10 Service			
H57X9E	\$11,530.00*	In Stock	Select
HPE 5 Year Tech Care Critical w/DMR DL380 Gen10 Service			
H57Y4E	\$12,187.00*	In Stock	Select
HPE 5 Year Tech Care Critical w/DMR DL380 Gen10 Service			
H57X8E	\$9,026.00*	In Stock	Select
HPE 4 Year Tech Care Critical w/DMR DL380 Gen10 Service			

Once you have reviewed and chosen your configuration, select the “Add To Basket” button at the bottom of the review screen to load the configuration SKUs into the quote basket.



The screenshot displays the iQuote web application. The top navigation bar includes links for 'Browse', 'New Quote', 'My Quotes', 'Re-evaluate Quote (HPE Flex Offers)', 'Tools', and 'Resources'. The main content area features a 'Configuring' section with a list of products, including 'DL380 Gen10'. A sidebar on the right shows the 'Quote 4161301-1 (Draft)' with a total price of \$28,985.00. The sidebar also includes a 'TRAINING CREDIT SELECTOR' and a 'HELP ME CHOOSE' button.

For further information on CTO Alternatives, please see the ‘CTO Alternatives FAQ’ document in the ‘Resources’ section of iQuote.

3.3 Product Pricing

As you go through iQuote building your quote, you will notice that the pricing displayed is in three different colours. The colour coded pricing can be described as follows:

Grey: **£2,668.66** = Last Price Shown (when you last logged in)

Green: **£1,689.00** = Confirmed Price

Purple: **£1,449.00 *** = List Price

Orange: **£3,657.00** = Indicative Buy Price

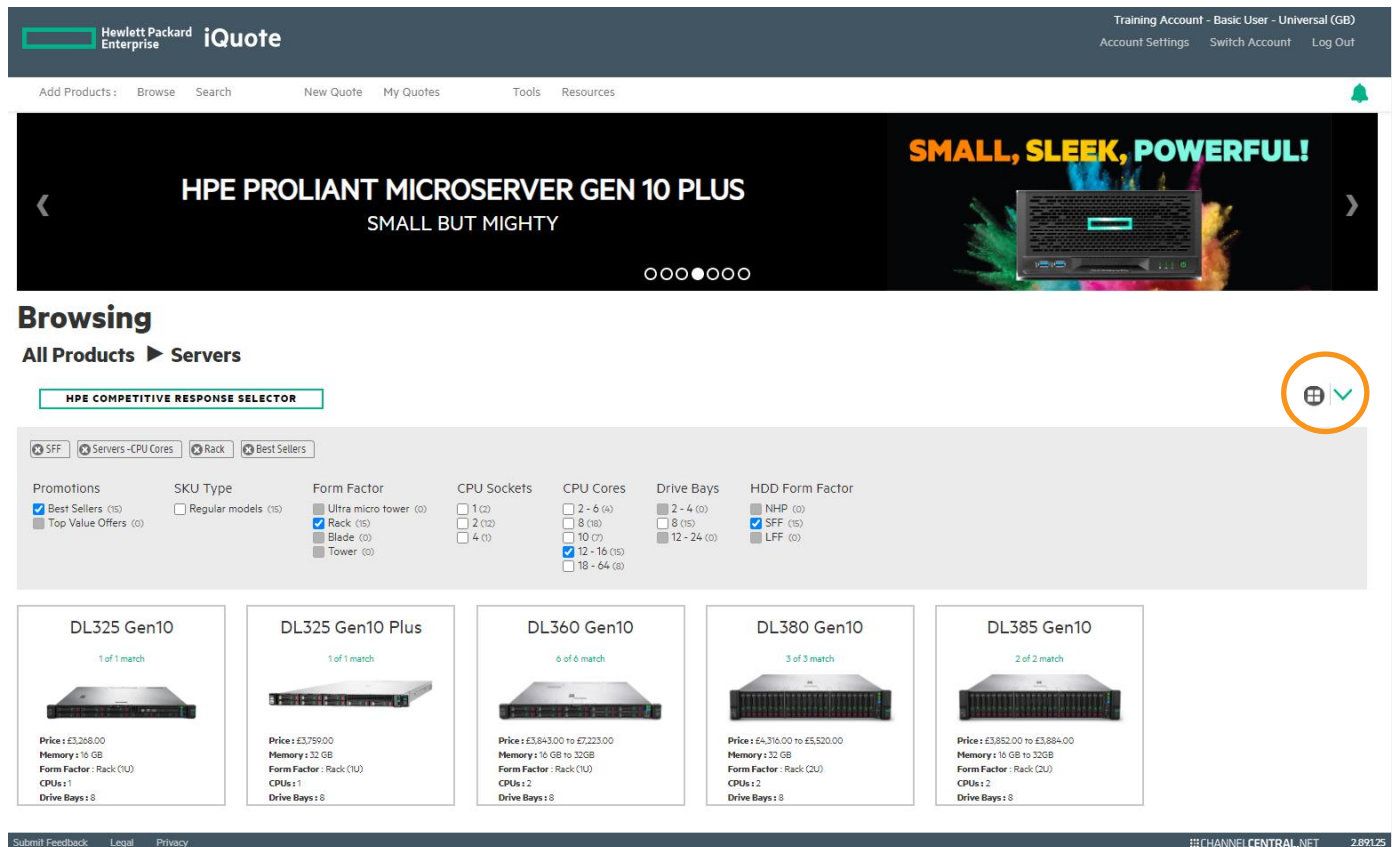
3.3.1 Indicative Buy Price (IBP)

Universal users will be notified of the Indicative Buy Price feature when they next login. To access these prices, users will need to follow the link to the Partner Ready Portal to login and confirm they are an HPE Partner.

Once authenticated, users will be passed back to iQuote and have access to better pricing on select SKUs. Users will be able to view the estimated reseller prices and the saving made.


3.4 Choosing the Screen View

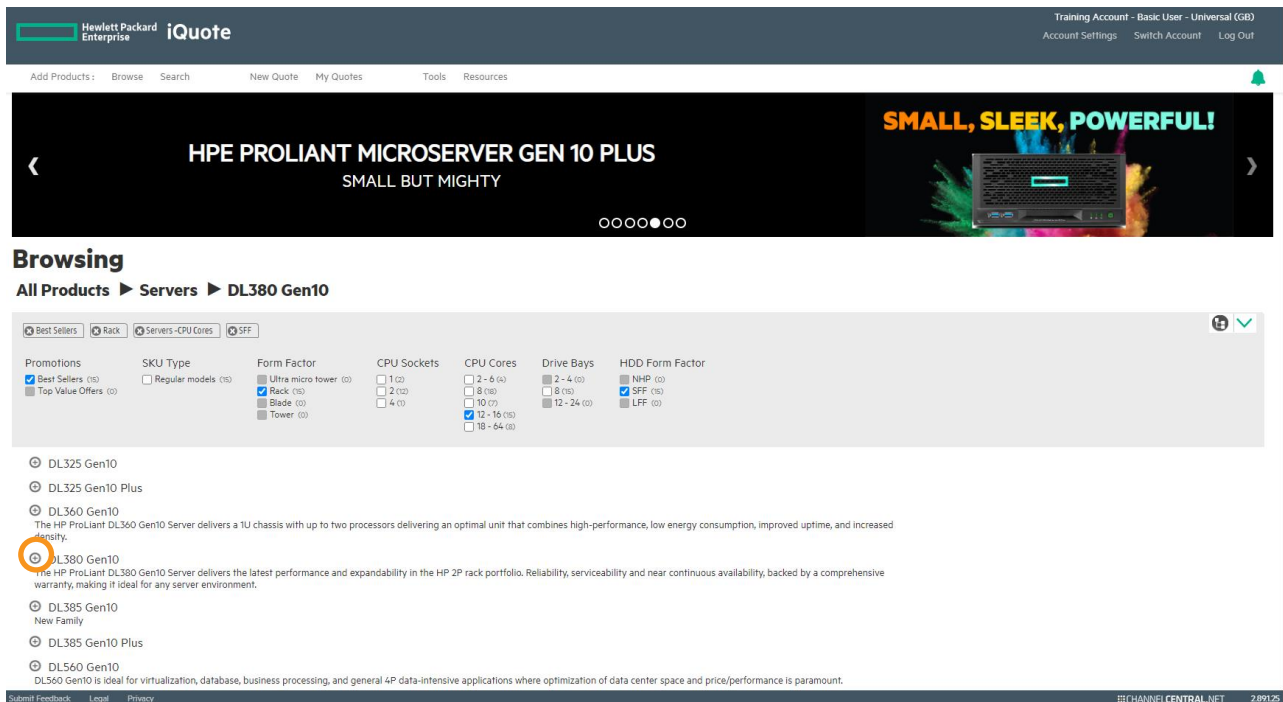
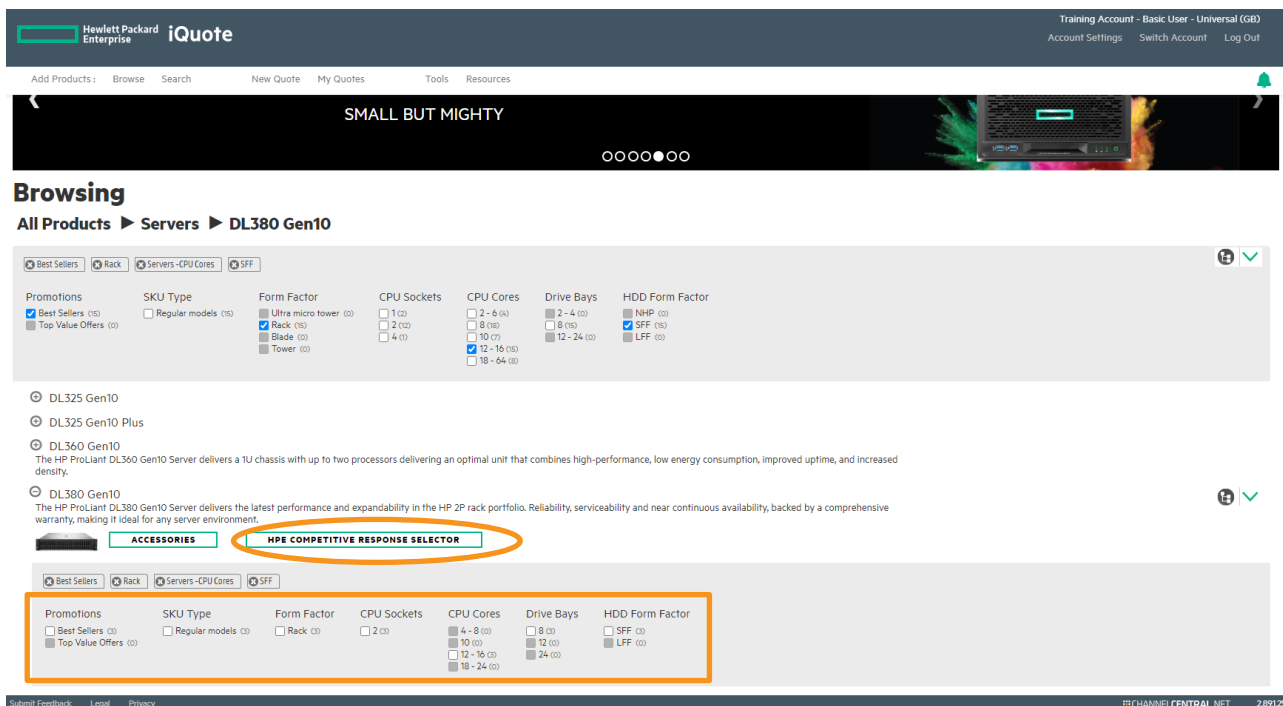
There are different Screen View options for you to use while creating a quotation. You can change your view throughout the configuration. To change the way you view the products, click on the icon shown below:





You can then choose from Branches, Grid or Squares. You can also choose Filter as shown in **Section 3.2.3**.


3.4.1 Branches View

The Branches View allows you to view the Product Families within the chosen Product Area. You then have the added functionality to select  and expand the current view to display the individual models available within the current Product Family with the option to filter or use the HPE Competitive Response Selector. View the following two images:

3.4.2 Grid View

In the Grid View products are listed with a detailed breakdown of individual product attributes. The Grid View can be used to distinguish minor or major product specification differences between models. Each column can be hidden if less information is required on the screen by clicking on this icon . Each feature category heading can be sorted to filter results by using the drop down or by using this icon  to switch between the columns you want to filter by, select using the drop down. You can also apply the filter or the HPE Competitive Response Selector:



Training Account - Basic User - Universal (GB)
Account Settings Switch Account Log Out

Add Products Browse Search New Quote My Quotes Tools Resources

SMALL BUT MIGHTY

Browsing

All Products ▸ Servers

HPE COMPETITIVE RESPONSE SELECTOR

Best Sellers Rack Servers - CPU Cores SFF

Promotions

- Best Sellers (15)
- Top Value Offers (0)

SKU Type

- Regular models (15)

Form Factor

- Ultra micro tower (0)
- ☒ Rack (15)
- Blade (0)
- Tower (0)

CPU Sockets

- 1 (2)
- 2 (12)
- 4 (1)

CPU Cores

- 2 - 4 (4)
- 8 (10)
- 10 (7)
- ☒ 12 - 16 (15)
- 18 - 64 (8)

Drive Bays

- 2 - 4 (0)
- 8 (10)
- 12 - 24 (0)

HDD Form Factor

- NHP (0)
- ☒ SFF (15)
- LFF (0)

Price Add a sort

Part Number Promotions Points SKU Type Form Factor HDD Form Factor CPU Sockets CPU Cores Drive Bays **Family** Installed Memory U (rack units) Stock Price Monthly Price


875807-821			WW	Rack	SFF	4	16	8	DL560 Gen10	64 GB	2 U	0	£71925.00 *	£35.85 / mo *	
HPE ProLiant DL560 Gen10 2 x Intel Xeon-G 6130 16-Core (2.10GHz 20MB) 64GB (4 x 16GB) PC4-2666V-R DDR4 2666MHz RDIMM 8 x Hot Plug 2.5in Small Form Factor Smart Carrier Smart Array P408-a SR Gen10 LH No Optical 2 x 1600W 3yr Next Business Day Warranty															
P71980-821	20 Points		WW	Rack	SFF	2	16	8	DL360 Gen10	32 GB	1 U	0	£2223.00 *	£99.31 / mo *	
HPE ProLiant DL360 Gen10 Intel Xeon-G 6242 16-Core (2.8GHz 22MB) 32GB (1 x 32GB) PC4-2933Y RDIMM 8 x Hot Plug 2.5in Small Form Factor Smart Carrier Smart Array P408-a No Optical 800W 3yr Next Business Day Warranty															
P24742-821			WW	Rack	SFF	2	16	8	DL360 Gen10	32 GB	1 U	0	£5,558.00 *	£347.21 / mo *	
HPE ProLiant DL360 Gen10 Intel Xeon-Gold 6226R 16-Core (2.90GHz 22MB) 32GB (1 x 32GB) PC4-2933Y RDIMM 8 x Hot Plug 2.5in Small Form Factor Smart Carrier Smart Array S100i SATA No Optical NC 800W 3yr Next Business Day Warranty															
P24844-821			WW	Rack	SFF	2	16	8	DL380 Gen10	32 GB	2 U	0	£5,520.00 *	£346.20 / mo *	
HPE ProLiant DL380 Gen10 Intel Xeon-G 6226R 16-Core (2.90GHz 22MB) 32GB (1 x 32GB) PC4-2933Y RDIMM 8 x Hot Plug 2.5in Small Form Factor Smart Carrier Smart Array S100i SATA NC No Optical 800W 3yr Next Business Day Warranty															

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3.4.2.1 Exporting a price list

Also, in Grid View is the functionality to export a price list. Simply click on the Export icon as highlighted below:



Training Account - Basic User - Universal (GB)
Account Settings Switch Account Log Out

Add Products Browse Search New Quote My Quotes Tools Resources

P08004-421	WW	Tower	NHP	1	8	4	ML110 Gen10	8 GB	-	0	£183.00 *	£30.67 / mo *	
HPE ProLiant ML110 Gen10 Intel Xeon-B 3204 8-Core (3.00GHz 8.29MB) 8GB (1 x 8GB) PC4-2933Y-R DDR4 RDIMM 4 x Non-Hot Plug 3.5in Dynamic Smart Array S100i No Optical 350W 3yr Next Business Day Warranty													
P06269-421	WW	Tower	LFF	1	4	4	ML30 Gen10	16 GB	4	0	£180.00 *	£29.65 / mo *	
HPE ProLiant ML30 Gen10 Intel Xeon-E 2234 Quad-Core (3.60GHz 8MB) 16GB (1 x 16GB) DDR4 2666V-E UDIMM 4 x Hot Plug 3.5in Large Form Factor Smart Array S100i No Optical 350W 3yr Parts 1yr Onsite Warranty													
72544456		Ultra micro tower	-	2	4	4	MicroServer Gen10	16 GB	-	0	£185.00 *	£29.62 / mo *	
Top Value Offer: PERFORM-005- (P07203-421) - HPE ProLiant MicroServer Gen10 AMD Opteron X3418 Quad-Core (3.80GHz 2MB) 8GB (1 x 8GB) PC4 2400MHz UDIMM 4 x Non-Hot Plug 3.5in Embedded Marvell SATA RAID No Optical 200W 1yr Next Business Day Warranty PLUS: 1x HPE 8GB (1 x 8GB) Single Rank x8 DDR4-2400 CAS-17-17-17 Unbuffered Standard Memory Kit, 2x HPE 1TB 8G 72K rpm SATA (3.5in) Non-Hot Plug Entry 512s, 1x HPE 240GB SATA 6G Read Intensive SFF (2.5in) RW 3yr Why Digitally Signed Firmware SSD, 1x HPE MicroServer Gen10 51m SATA SSD Enablement Kit, (72544456)													
P06028-421	WW	Tower	LFF	1	4	4	ML30 Gen10	16 GB	4	0	£190.00 *	£32.05 / mo *	
HPE ProLiant ML30 Gen10 Intel Xeon-E 2224 Quad-Core (3.40GHz 8MB) 16GB (1 x 16GB) DDR4 2666V-E UDIMM 4 x Hot Plug 3.5in Large Form Factor Smart Array S100i No Optical 350W 3yr Parts 1yr Onsite Warranty													
72544332	WW	Tower	NHP	1	4	4	ML30 Gen10	8 GB	4 U	0	£870.00 *	£26.03 / mo *	
Top Value Offer: ENTML30-002- (P06078-425) - HPE ProLiant ML30 Gen10 Intel Xeon-E 2124 Quad-Core (3.30GHz 8MB) 8GB (1 x 8GB) DDR4 2666MHz UDIMM 4 x Non-Hot Plug 3.5in Large Form Factor Smart Array S100i No Optical 350W 3yr Parts 1yr Onsite Warranty PLUS: 1x HPE 1TB 8G 72K rpm SATA (3.5in) Non-Hot Plug Standard 1yr Warranty Hard Drive, (72544332)													
72889931	WW	Tower	NHP	1	4	4	ML30 Gen10	8 GB	4 U	0	£890.00 *	£25.79 / mo *	
Top Value Offer: ENTML30-003- (P06078-425) - HPE ProLiant ML30 Gen10 Intel Xeon-E 2124 Quad-Core (3.30GHz 8MB) 8GB (1 x 8GB) DDR4 2666MHz UDIMM 4 x Non-Hot Plug 3.5in Large Form Factor Smart Array S100i No Optical 350W 3yr Parts 1yr Onsite Warranty PLUS: 1x HPE 1TB 8G 72K rpm SATA (3.5in) Non-Hot Plug Entry 512s, (72889931)													
P07079-821	WW	Rack	LFF	1	4	2	DL30 Gen10	16 GB	1 U	0	£99.00 *	£26.02 / mo *	
HPE ProLiant DL30 Gen10 Intel Xeon-E 2224 Quad-Core (3.40GHz 8MB) 16GB (1 x 16GB) DDR4 2666MHz UDIMM 2 x Hot Plug Large Form Factor Smart Carrier Dynamic Smart Array S100i SATA No Optical 290W 3yr Next Business Day Warranty													
73178231	WW	Tower	NHP	1	4	4	ML30 Gen10	8 GB	4	0	£890.00 *	£25.67 / mo *	
Top Value Offer: ENTML30-004- (P18938-425) - HPE ProLiant ML30 Gen10 Intel Xeon-E 2224 Quad-Core (3.40GHz 8MB) 8GB (1 x 8GB) DDR4 2666V-E UDIMM 4 x Non-Hot Plug 3.5in Large Form Factor Smart Array S100i No Optical 350W 3yr Parts 1yr Onsite Warranty PLUS: 2x HPE 1TB 8G 72K rpm SATA (3.5in) Non-Hot Plug Entry 512s, (73178231)													
P07078-821	WW	Rack	NHP	1	4	2	DL30 Gen10	8 GB	1 U	0	£84.00 *	£22.36 / mo *	
HPE ProLiant DL30 Gen10 Intel Xeon-E 2224 Quad-Core (3.40GHz 8MB) 8GB (1 x 8GB) DDR4 2666MHz UDIMM 2 x Non-Hot Plug Large Form Factor Dynamic Smart Array S100i SATA No Optical 290W 3yr Next Business Day Warranty													
P06028-421	WW	Tower	NHP	1	4	4	ML30 Gen10	8 GB	4	0	£780.00 *	£29.38 / mo *	
HPE ProLiant ML30 Gen10 Intel Xeon-E 2224 Quad-Core (3.40GHz 8MB) 8GB (1 x 8GB) DDR4 2666V-E UDIMM 4 x Non-Hot Plug 3.5in Large Form Factor Smart Array S100i No Optical 350W 3yr Parts 1yr Onsite Warranty													
72544334	WW	Ultra micro tower	-	2	4	4	MicroServer Gen10	16 GB	-	0	£270.00 *	£49.25 / mo *	
Top Value Offer: PERFORM-004- (P07203-421) - HPE ProLiant MicroServer Gen10 AMD Opteron X3418 Quad-Core (3.80GHz 2MB) 8GB (1 x 8GB) PC4 2400MHz UDIMM 4 x Non-Hot Plug 3.5in Embedded Marvell SATA RAID No Optical 200W 1yr Next Business Day Warranty PLUS: 1x HPE 8GB (1 x 8GB) Single Rank x8 DDR4-2400 CAS-17-17-17 Unbuffered Standard Memory Kit, 1x HPE 1TB 8G 72K rpm SATA (3.5in) Non-Hot Plug Entry 512s, (72544334)													
P07077-821	WW	Rack	NHP	1	2	2	DL30 Gen10	8 GB	1 U	0	£84.00 *	£19.04 / mo *	
HPE ProLiant DL30 Gen10 Intel Pentium G5420 Dual-Core (3.80GHz 8MB) 8GB (1 x 8GB) DDR4 2666MHz UDIMM 2 x Non-Hot Plug 3.5in Large Form Factor Dynamic Smart Array S100i SATA No Optical 200W 3yr Next Business Day Warranty													
P06073-421	TV	Ultra micro tower	NHP	1	4	4	MicroServer Gen10	8 GB	-	31	£200.00 *	£26.21 / mo *	
HPE ProLiant MicroServer Gen10 AMD Opteron X3418 Quad-Core (3.80GHz 2MB) 8GB (1 x 8GB) PC4 2400MHz UDIMM 4 x Non-Hot Plug 3.5in Embedded Marvell SATA RAID No Optical 200W ClearOS 1yr Next Business Day Warranty													
P07072-421	WW	Ultra micro tower	NHP	1	4	4	MicroServer Gen10	8 GB	-	9	£480.00 *	£22.66 / mo *	
HPE ProLiant MicroServer Gen10 AMD Opteron X3418 Quad-Core (3.80GHz 2MB) 8GB (1 x 8GB) PC4 2400MHz UDIMM 4 x Non-Hot Plug 3.5in Embedded Marvell SATA RAID No Optical 200W 1yr Next Business Day Warranty													
72544331	WW	Ultra micro tower	NHP	1	2	4	MicroServer Gen10	8 GB	-	0	£670.00 *	£32.63 / mo *	
Top Value Offer: ENTML30-002- (P06078-425) - HPE ProLiant MicroServer Gen10 AMD Opteron X3418 Quad-Core (3.80GHz 2MB) 8GB (1 x 8GB) PC4 2400MHz UDIMM 4 x Non-Hot Plug 3.5in Embedded Marvell SATA RAID No Optical 200W ClearOS 1yr Next Business Day Warranty PLUS: 1x HPE 1TB 8G 72K rpm SATA (3.5in) Non-Hot Plug Entry 512s, (72544331)													
873830-421	WW	Ultra micro tower	NHP	1	2	4	MicroServer Gen10	8 GB	-	48	£390.00 *	£30.52 / mo *	
HPE ProLiant MicroServer Gen10 AMD Opteron X3276 Dual-Core (3.60GHz 9MB) 8GB (1 x 8GB) PC4 2400MHz UDIMM 4 x Non-Hot Plug 3.5in Embedded Marvell SATA RAID No Optical 200W ClearOS 1yr Next Business Day Warranty													

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You will then be able to Open or Save a Microsoft Excel document listing the product attributes and prices.

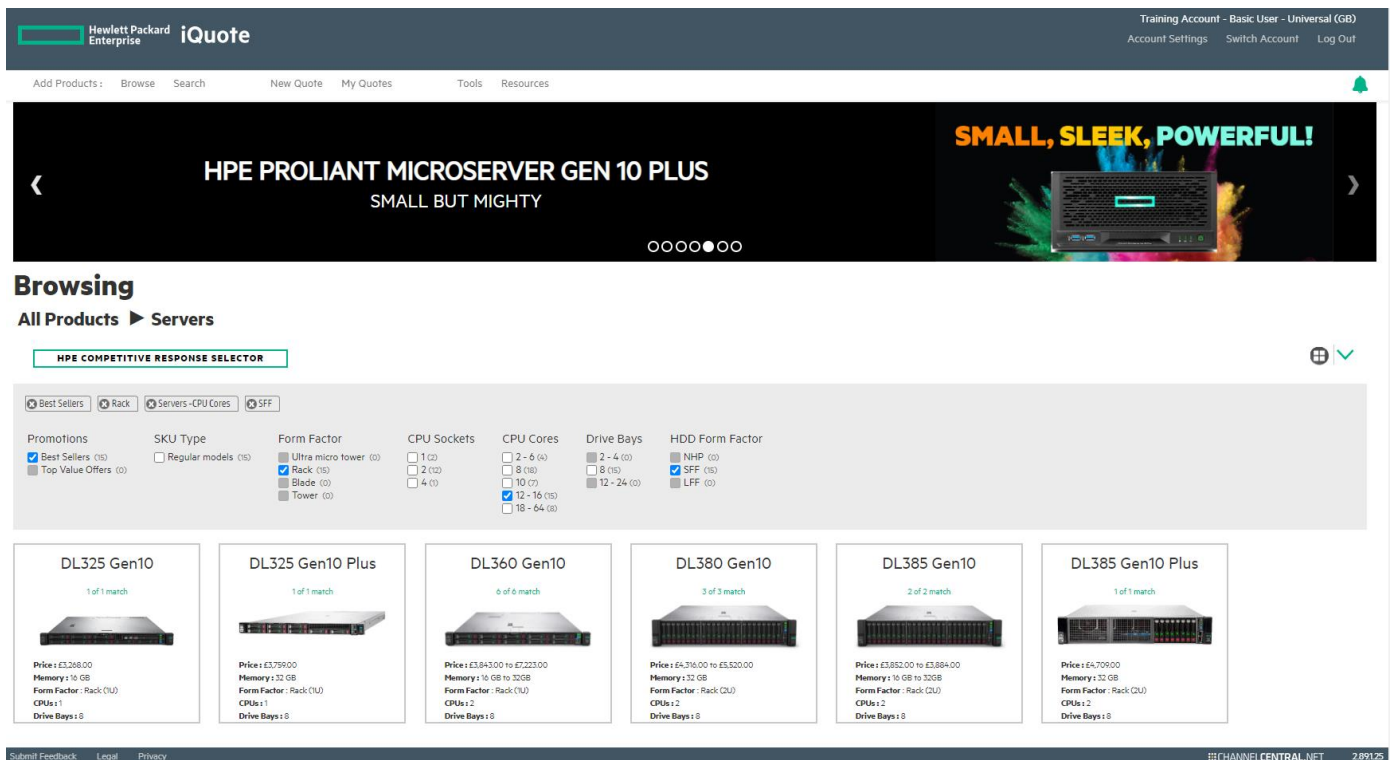
iQuote User Guide

31

Version 1.1
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3.4.3 Squares View

The Squares view shows you the Product Families in the chosen Product Area and an image of the Product. iQuote also provides a top-level pricing and specification summary for each Product Family in this view, to further guide you.






The information shown is grouped as shown:

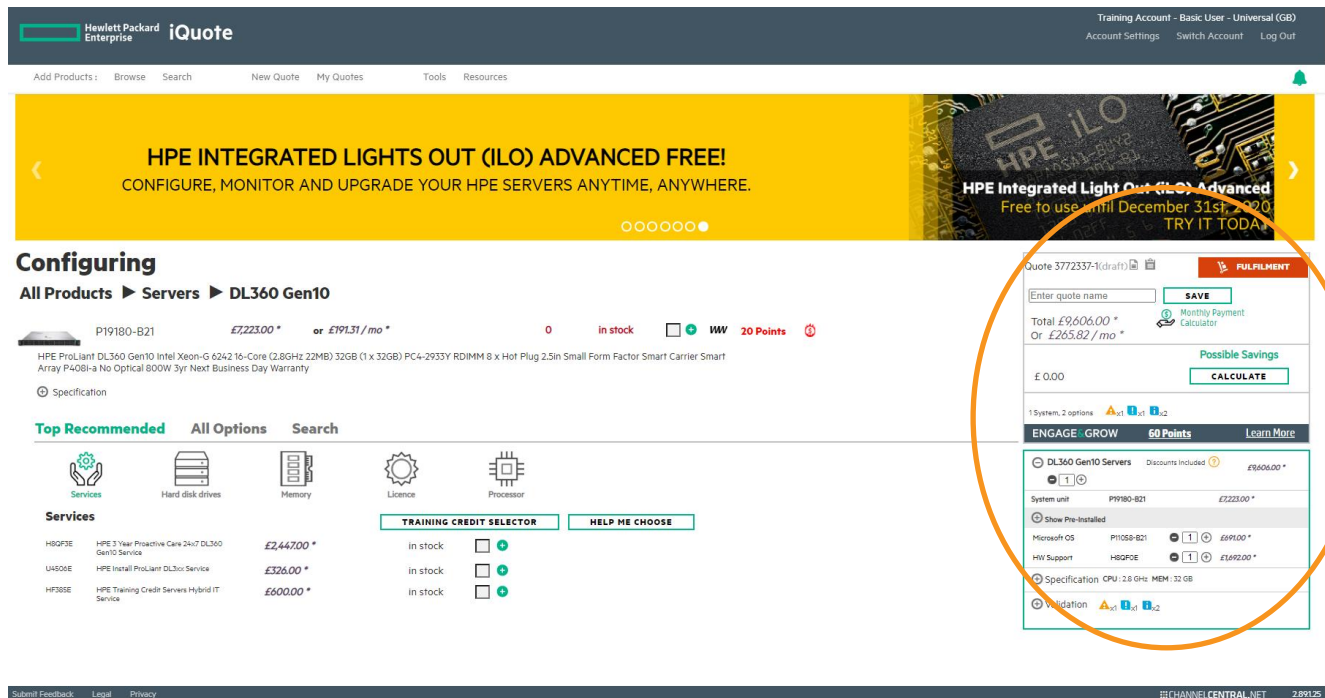


You can then make your selection and click through to start the configuration.

3.5 Adding to Current Quote

From all screen views, you can add the chosen product to the current quote by clicking the  button or to add multiple quantities, type into the box  and then click the  button or press 'enter' on the keyboard.

Once you have added a product to the current quote, iQuote will show it on the right of the screen, and the left side of the screen will change to allow you to see the specification and search/add options to the selected system:



Hewlett Packard Enterprise iQuote

Training Account - Basic User - Universal (GB)
Account Settings Switch Account Log Out

Add Products Browse Search New Quote My Quotes Tools Resources

HPE INTEGRATED LIGHTS OUT (ILO) ADVANCED FREE!
CONFIGURE, MONITOR AND UPGRADE YOUR HPE SERVERS ANYTIME, ANYWHERE.

Configuring
All Products ▸ Servers ▸ DL360 Gen10

P19180-B21 £1223.00 * or £191.31 / mo * 0 in stock ☐ WW 20 Points

HPE ProLiant DL360 Gen10 Intel Xeon-G 6242 16-Core (2.8GHz/22MB) 32GB (1 x 32GB) PC4-2933Y RDIMM 8 x Hot Plug 2.5in Small Form Factor Smart Carrier Smart Array P408i-a No Optical 800W 3Yr Next Business Day Warranty

⊕ Specification

Top Recommended All Options Search

Services

Services	Price	Availability
H8QF3E HPE 3 Year Proactive Care 24x7 DL360 Gen10 Service	£2,447.00 *	in stock <input type="checkbox"/>
U4506E HPE Install ProLiant DL360 Service	£326.00 *	in stock <input type="checkbox"/>
HP308E HPE Training Credit Servers Hybrid IT Service	£600.00 *	in stock <input type="checkbox"/>

TRAINING CREDIT SELECTOR **HELP ME CHOOSE**

Quote 3772337-1(draft) **FULFILLMENT**

Enter quote name **SAVE**

Total £9,606.00 * Monthly Payment Calculator
Or £265.82 / mo *

Possible Savings **CALCULATE**

1 System, 2 options **ENGAGE - GROW** 60 Points **Learn More**

DL360 Gen10 Servers Discounts Included £9606.00 *

System unit P19180-B21 £1223.00 *

Show Pre-installed

Microsoft OS P11059-B21 £891.00 *
HW Support H8QF0E £1492.00 *

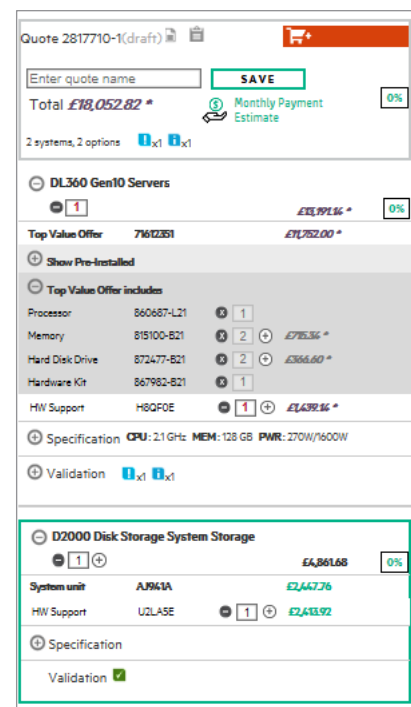
⊕ Specification CPU: 2.8 GHz MEM: 32 GB

⊕ Validation ☐ ☐ ☐

3.6 Adding Multiple Systems to Current Quote

You can quote for more than one system type in a quote. While working on the current quote, click on 'Browse' or 'Search' and add a Storage product to a Server quote for example:

The coloured box highlights the system you are working on. Green for standard system, Red for offer system and yellow for accessories. To change to the other system, simply click on it, and the left side of the screen will change to allow you to configure that system.



Quote 2817710-1(draft) **FULFILLMENT**

Enter quote name **SAVE**

Total £18,052.82 * Monthly Payment Estimate 0%

2 systems, 2 options ☐ ☐

DL360 Gen10 Servers £1223.00 * 0%

Top Value Offer 71612251 £1223.00 *

Show Pre-installed

Top Value Offer includes

Component	Part Number	Quantity	Price
Processor	860687-L21	1	
Memory	815100-B21	2	£75.56 *
Hard Disk Drive	872477-B21	2	£366.60 *
Hardware Kit	867982-B21	1	
HW Support	H8QF0E	1	£1492.00 *

⊕ Specification CPU: 2.1 GHz MEM: 128 GB PWR: 370W/1600W

⊕ Validation ☐ ☐ ☐

D2000 Disk Storage System Storage £4,861.68 0%

System unit A1961A £2,447.76

HW Support U2LASE 1 £2,413.92

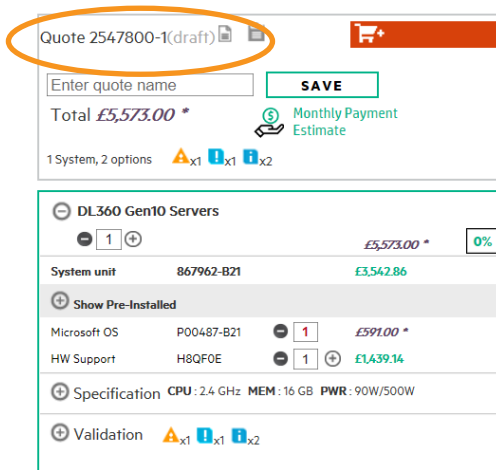
⊕ Specification

Validation ☒

4. Guiding you through the quote

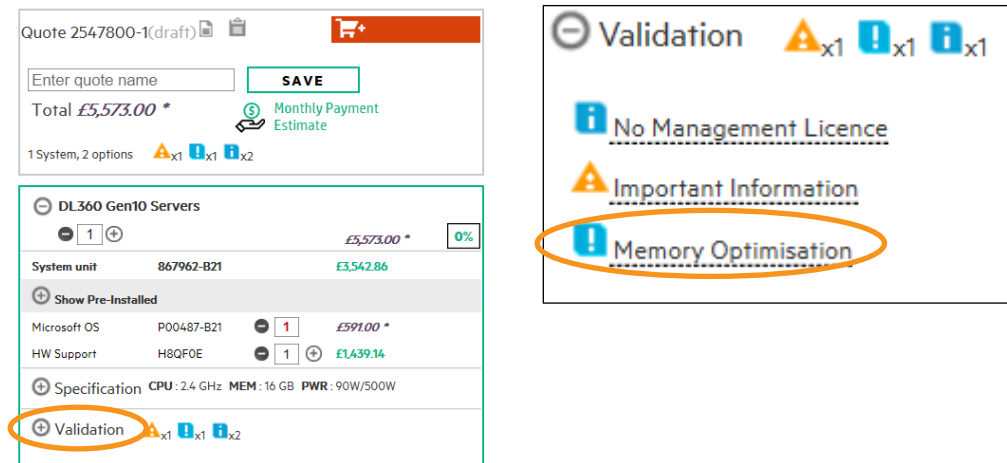
4.1 The Quote




Here iQuote shows the quote ID. This is an individual reference number for revisiting a quote. A total price for the configuration (which dynamically updates as you add / remove systems and options) are also shown.




4.1.1 Validation

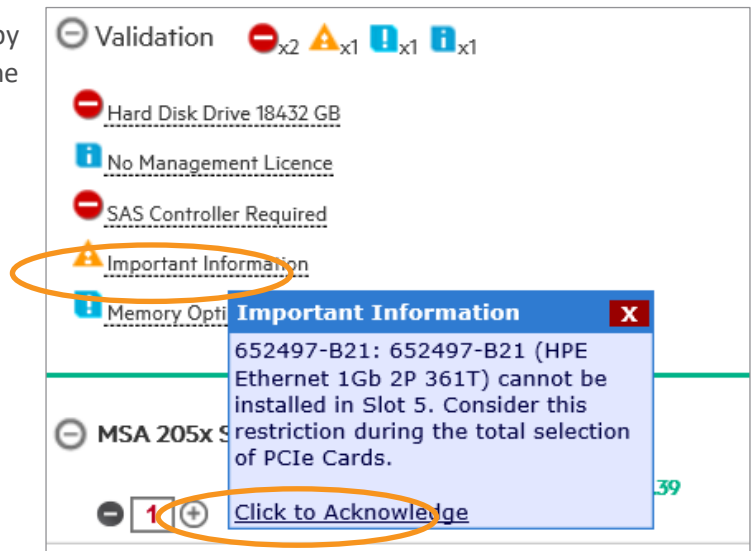
Clicking on the '+ Validation' shows further important information relating to the specific quote.




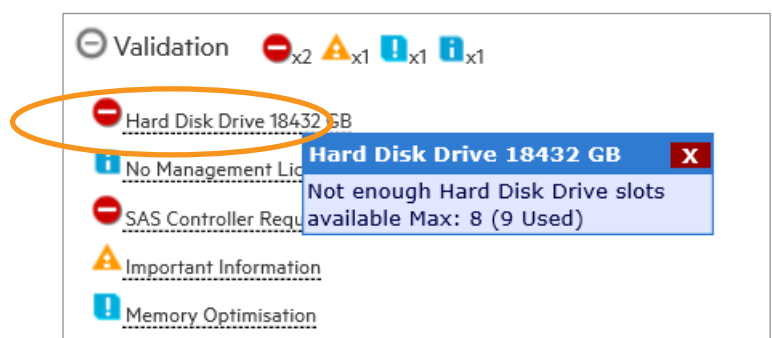
-  Critical error user needs to rectify to be able to export the quote or place an order.
-  Warning important advisory information, requires acknowledgement relating to this product selection.
-  Information or upsell recommendations, user needs to check and acknowledge information.

By clicking on the text next to the icons, the technical validation information will be displayed.

 This warning needs to be acknowledged (by clicking on Click to Acknowledge) to proceed with the quote or place an order.

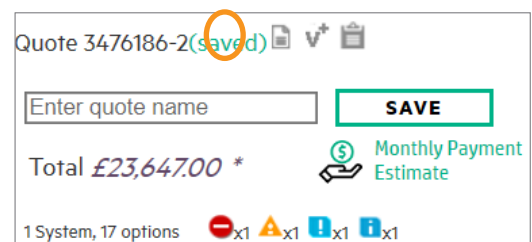


 This error needs to be rectified to be able to export the quote or place an order.





If you try to export the quote the following message will appear.


Export not available due to validation errors







4.2 System Multiplier

By using the plus and minus buttons under the title of a selected system in the quote, it is possible to add additional systems of the same type or decrease the number of systems. Changing this number multiplies the fully configured system, so you effectively have the specified number of copies of the same configuration. If you need the same


system model, but with a different configuration, you use the green  next to the model name on the left side of the screen which will add a new, separate system to the quote. Clicking the minus  button when the quantity is 1 will remove the system square from the quote altogether.

Quote 2547800-1(draft)



Total £5,573.00 *

Monthly Payment Estimate

1 System, 2 options
x1
x1
x2

DL360 Gen10 Servers



1




£5,573.00 *

0%


System unit
867962-B21
£3,542.86

Show Pre-Installed

Microsoft OS
P00487-B21




1




£591.00 *

HW Support
H8QF0E






1



£1,439.14


Specification
CPU : 2.4 GHz MEM : 16 GB PWR : 90W/500W

Validation
x1
x1
x2


4.3 Copy Green Square


Once a quote has been added to the basket, it can be copied or split using the Copy Green Square button, highlighted below:

DL180 Gen10 Servers



3




£13,443.00 *



WSystem unit
P37151-B21
£3,188.00 *

Show Pre-Installed

WMicrosoft OS
P11058-B21




1




£553.00

WLicence w/ iLO
E6U64ABE




1




£370.00 *

WHW Support
HD0D7E






1







£370.00 *

Specification
CPU : 2.1 GHz MEM : 16 GB

Validation
x1
x1
x1

Copying/Splitting a quote creates two identical configurations. This is a quick way to create two identical or similar quotes - keeping one quote, while adding further options to your second quote which you have just copied.


DL180 Gen10 Servers		£4,851.00 *			
-		1		+	
WSystem unit	P37151-B21	£3,188.00 *			
+ Show Pre-Installed					
WMicrosoft OS	P11058-B21	-	1	£553.00	
WLicence w/ iLO	E6U64ABE	-	2	£370.00 *	
WHW Support	HD0D7E	-	1	+	£370.00 *
+ Specification CPU : 2.1 GHz MEM : 16 GB					
+ Validation  x1  x1  x1  x1					

The original configuration is not over written and you can further configure your original quote without overwriting it.


4.4 Pre-Installed and Auto-Add Options




In each system square in the quote, a Pre-Installed section is present that can be expanded to show some of the most relevant options that are pre-installed into the system unit SKU from the factory. These can be viewed by expanding the grey 'Show Pre-Installed' section of the quote as shown.

Also, depending on the system model, you may see, below the Pre-Installed options, one or more other options already added the quote, such as Hardware Support Service or an Operating System for servers. These are present in cases where HPE highly recommends that certain options should be included for the best customer experience and are referred to as Auto-Add Options.

Quote 2547800-1(draft) 

Enter quote name **SAVE**














Total £5,573.00 *  Monthly Payment Estimate

1 System, 2 options  x1  x1  x2




DL360 Gen10 Servers £5,573.00 * 0%

System unit: 867962-B21 £3,562.86



Hide Pre-Installed

Processor	860657-L21	 1 	£873.26
Memory	835955-B21	 1 	£350.62
RAID Controller	804331-B21	 1	
RAID Controller	875241-B21	 1	
Hardware Kit	874543-B21	 1	
Hardware Kit	869432-001	 1	
Power Supply	865408-B21	 1 	£220.90
Microsoft OS	P00487-B21	 1	£591.00 *
HW Support	H8QFOE	 1 	£1,439.14

Specification CPU: 2.4 GHz MEM: 16 GB PWR: 90W/500W

Validation  x1  x1  x2

















4.5 Adding/Removing Options

To achieve the required system configuration, you can add or remove options to/from the selected system in several ways: selecting from Top Recommended options, browsing All Options, using options Search, and directly manipulating the quantity of options in the basket with  and .




DL360 Gen10 Servers £15,938.00 *

System unit: P19772-B21 £13,555.00 *


Hide Pre-Installed



Processor	P02640-B21	 1	
Processor	P02640-L21	 1	
Memory	P00924-B21	 2 	£723.00 *
RAID Controller	804331-B21	 1	
Network Adapter	817749-B21	 1	
RAID Controller	P01366-B21	 1	
Licence w/ iLO	E6U64ABE	 1	
Fans & Cooling	871246-B21	 1	
Hardware Kit	874543-B21	 1	
Hardware Kit	867982-B21	 1	
Hardware Kit	869432-001	 1	
Power Supply	865414-B21	 2	
Microsoft OS	P11058-B21	 1	£691.00 *
HW Support	H8QFOE	 1 	£1,692.00 *


Specification CPU: 2.5 GHz MEM: 64 GB

Validation  x1  x1  x1



4.5.1 Direct Manipulation of Options for a System

Within the selected system of the current quote, you will see the Pre-Installed system components as mentioned in 4.3 as well as “attached” options which include any Auto-Add options, plus options added using any of the methods described below. From either type of option, you can click  to add one more of the associated option to the system. Since the quantity of Pre-Installed options cannot be changed (It’s how the system unit was configured

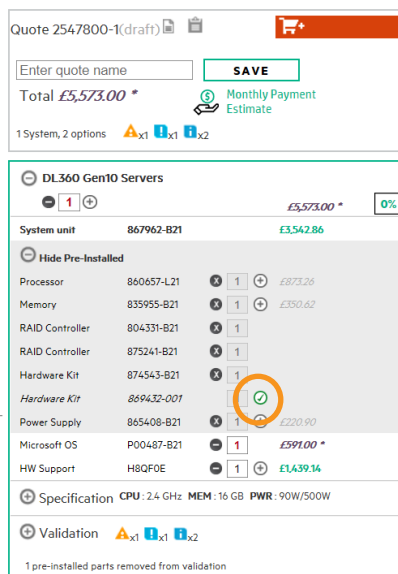
from the factory), clicking  for a Pre-Installed option will add a row for the selected part number to the list of options below the Pre-installed section. Clicking  on any of the attached options will simply increase the quantity by 1.


For attached options, you can directly enter the desired quantity into the box and press Enter to apply. You can also decrease the quantity by clicking . Clicking this when the displayed quantity is 1 will cause the option row to be removed from the quote.

As option quantities change, iQuote will constantly evaluate and verify that the configuration is valid and that you can successfully install all the attached options into the system unit upon delivery. If there are any rule violations, you will see Technical Validation Notes (*See section 4.6*).


To further help you achieve the desired configuration, iQuote has a feature that allows you to “Remove from Validation” any of the Pre-installed options. To remove a Pre-Installed option from validation, click , and to re-include that option in the technical validation click . You may want to use this feature if you plan to remove a factory installed part after delivery then replace it with one of the added options, and you want the validation to properly consider this intention.




Finally, to help you find and add options, clicking any of the options already in the quote will cause the left side of the screen to navigate to that option category.





Quote 2547800-1(draft) 

Enter quote name **SAVE**
















Total £5,573.00 *  Monthly Payment Estimate

1 System, 2 options  x1  x1  x2




DL360 Gen10 Servers  1  £5,573.00 * 0%

System unit 867962-B21 £3,542.86

Hide Pre-Installed

Processor	860657-L21	 1 	£873.26
Memory	835955-B21	 1 	£390.62
RAID Controller	804331-B21	 1	
RAID Controller	875241-B21	 1	
Hardware Kit	874543-B21	 1 	
Hardware Kit	869432-001	 1 	
Power Supply	865408-B21	 1 	£220.90
Microsoft OS	P00487-B21	 1	£591.00 *
HW Support	H8QFOE	 1 	£1,439.14

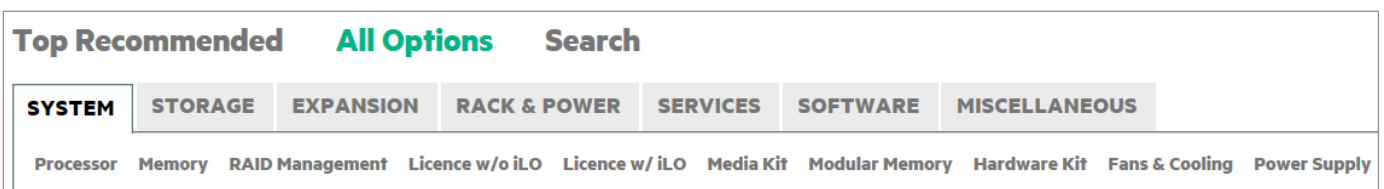
Specification CPU: 2.4 GHz MEM: 16 GB PWR: 90W/500W

Validation  x1  x1  x2

1 pre-installed parts removed from validation

4.5.2 All Options

To browse the full catalogue of options compatible with the currently selected system click on **All Options** and from here you will be presented with categories that you can tab through to select.



Top Recommended **All Options** **Search**

SYSTEM **STORAGE** **EXPANSION** **RACK & POWER** **SERVICES** **SOFTWARE** **MISCELLANEOUS**

Processor **Memory** **RAID Management** **Licence w/o iLO** **Licence w/ iLO** **Media Kit** **Modular Memory** **Hardware Kit** **Fans & Cooling** **Power Supply**

4.5.3 Options Search

If you know which options you would like to add, simply click on **Search** and a search box will appear to type the requirements:



Options Search


Search:

4.5.4 Top Recommended


If adding a system to a quote, or re-selecting a system, Top Recommended is the default view. This view is designed to provide you with HPE's recommendations or the most popular options in various categories. For most systems you will see two or three top recommended services under each icon for quickly adding to the quote or replacing the Auto-Added options. Click each icon to see the options available.

Some Top Recommended categories may have additional features to guide your selection such as the 'Help me Choose' button **HELP ME CHOOSE** for Services which link to an enhanced filter and grid view of compatible services.


Top Recommended All Options Search




Services




Hard disk drives




Memory




Power Supply



Licence



Processor



Microsoft OS

Services

					TRAINING CREDIT SELECTOR	HELP ME CHOOSE
H8QF3E	HPE 3 Year Proactive Care 24x7 DL360 Gen10 Service	£2,071.76	9	in stock	<input type="checkbox"/> +	
U4506E	HPE Install ProLiant DL36x(p) Service	£306.44	6	in stock	<input type="checkbox"/> +	
HF385E	HPE Training Credits for ProLiant and Hybrid IT Services	£518.88	46	in stock	<input type="checkbox"/> +	

4.5.4.1 Help me Choose Filter

SYSTEM
STORAGE
EXPANSION
RACK & POWER
SERVICES
SOFTWARE
MISCELLANEOUS

HW Support
Education Services

Duration

☐ 1 yr (0)
☐ 3 yr (1)
☐ 4 yr (1)
☐ 5 yr (1)

☒ 24x7, 4hr (3)
☐ Next Business Day (3)
☐ 6hr CTR, 24x7 (3)

☒ Proactive Care (3)
☐ Foundation Care (3)
☐ Installation Services (0)

☐ CDMR (3)
☐ DMR (3)
☒ No DMR (3)

CLEAR

CLEAR

CLEAR

CLEAR

Price
Add a sort

Part Number
Promotions
Description

Duration
Response
Service Type
Options
Stock
Price

H8QM1E	HPE 5 Year Proactive Care 24x7 DL360 Gen10 Service	-	-	-	No DMR	18	£4,375.70		+	-
H8QJ2E	HPE 4 Year Proactive Care 24x7 DL360 Gen10 Service	-	-	-	No DMR	1	£3,223.26		+	-
H8QF3E	HPE 3 Year Proactive Care 24x7 DL360 Gen10 Service	-	-	-	No DMR	9	£2,071.76		+	-

4.5.5 Training Credit Selector

Education Services are available within iQuote in two ways. Once you have a system in the quote you will see a Training Credit option in Top Recommended options. Alternatively, you can select **TRAINING CREDIT SELECTOR** which will open-up the Selector.

Top Recommended
All Options
Search

Services
Hard disk drives
Memory
Power Supply
License
Processor
Microsoft OS

Services

TRAINING CREDIT SELECTOR
HELP ME CHOOSE

H8QF3E	HPE 3 Year Proactive Care 24x7 DL360 Gen10 Service	£2,071.76	9	in stock		+
U4506E	HPE Install ProLiant DL36x(p) Service	£306.11	6	in stock		+
HF385E	HPE Training Credits for ProLiant and Hybrid IT Services	£518.88	46	in stock		+

SYSTEM
STORAGE
EXPANSION
RACK & POWER
SERVICES
SOFTWARE
MISCELLANEOUS

HW Support
Education Services

0 Courses , 0 Attendees

Training Plan
CLEAR ALL

Servers

Filters

HPE ProLiant / BladeSystem (15)
HPE High Performance Compute (HPC) / Density Optimized (7)
HPE Mission Critical Solutions (MCS) (1)
HPE Moonshot / Hyperscale Servers and Apollo (5)
Deep Learning (1)
HPE Virtual Connect and Insight Management (9)
HPE Server Management (13)
HPE Certification Training (4)
SW Training (87)

Recommended Courses

HE643S	Introduction to HPE ProLiant Servers	2 Days		# of students	<input type="text"/>
H1R0BS	Introduction to HPE ProLiant Servers Training WBT (Subscription Package)	2 Days		# of students	<input type="text"/>
HE646S	HPE BladeSystem Administration	3 Days		# of students	<input type="text"/>
HK75BS	HPE Virtual Connect	3 Days		# of students	<input type="text"/>
H1L36S	Building HPE Server Solutions Rev. 16.31 (01069704)	3 Days		# of students	<input type="text"/>
H7H13S	Integrating HPE ProLiant Server Solutions Rev. 16.31 (01075723)	4 Days		# of students	<input type="text"/>

Additional Available Courses

HE643S	Introduction to HPE ProLiant Servers	2 Days		# of students	<input type="text"/>
H4C03S	HPE Moonshot Administration	3 Days		# of students	<input type="text"/>
H7H15AAE	HPE Apollo Server Fundamentals WBT	2 Hours		# of students	<input type="text"/>
H7H09S	HPE Insight Cluster Management Utility (CMU)	4 Hours		# of students	<input type="text"/>
H7H09AAE	HPE Insight Cluster Management Utility (CMU) WBT	2 Hours		# of students	<input type="text"/>
H7H07S	HPE ProLiant Gen9 New Features and Functions	1 Day		# of students	<input type="text"/>
H7H07AAE	HPE ProLiant Gen9 New Features and Functions WBT	0.96 Hours		# of students	<input type="text"/>
HK925S	HPE ProLiant Gen 8 Capabilities and Technologies	2 Days		# of students	<input type="text"/>
H1R0BS	Introduction to HPE ProLiant Servers Training WBT (Subscription Package)	2 Days		# of students	<input type="text"/>
HE646S	HPE BladeSystem Administration	3 Days		# of students	<input type="text"/>
H1RV7S	HPE BladeSystem Administration (Subscription Package)	3 Days		# of students	<input type="text"/>

Here you can switch between filters on the left and view the ‘Recommended Courses’ and ‘Additional Available Courses’. You are told the duration of the course and by clicking on the information icon you can click through to more information on a PDF Course Data Sheet. Once you have decided on which course is the right one for you, simply enter the number of students and click the Training Plan button.

A pop-up will appear showing you the selected course, number of students and how many training credits are required to finance the course.

Education Services - Training Plan

Please note: the training plan is for reference only. Once purchased you will receive a welcome letter with enrollment instructions. Enroll in the course(s) of your choice utilizing your Training Credit balance. All courses are subject to local availability.

Courses Selected

HE646S	HPE BladeSystem Administration	3 Days	# of students	2
---------------	--------------------------------	--------	---------------	---

Training Credits Required


HF385E	HPE Training Credits for ProLiant and Hybrid IT Services	DH518.88	6
---------------	--	-----------------	---


EXPORT




Cancel

Export your training plan (This is required before you can add the credits to the basket). This will appear as an Excel Spreadsheet file with all the details displayed. You can then select [ADD TO BASKET](#) once you're happy with your selection.

It will show in your basket as 'Education Services' like in the example below:

Quote 2547800-1(draft)


Total **£8,686.28** *

Monthly Payment Estimate

1 System, 8 options

x1

x1

x2

DL360 Gen10 Servers

1

£8,686.28 *
0%

System unit
867962-B21
£3,542.86




Show Pre-Installed

Microsoft OS
P00487-B21
1
£591.00 *

HW Support
H8QF0E
1
£1,439.14

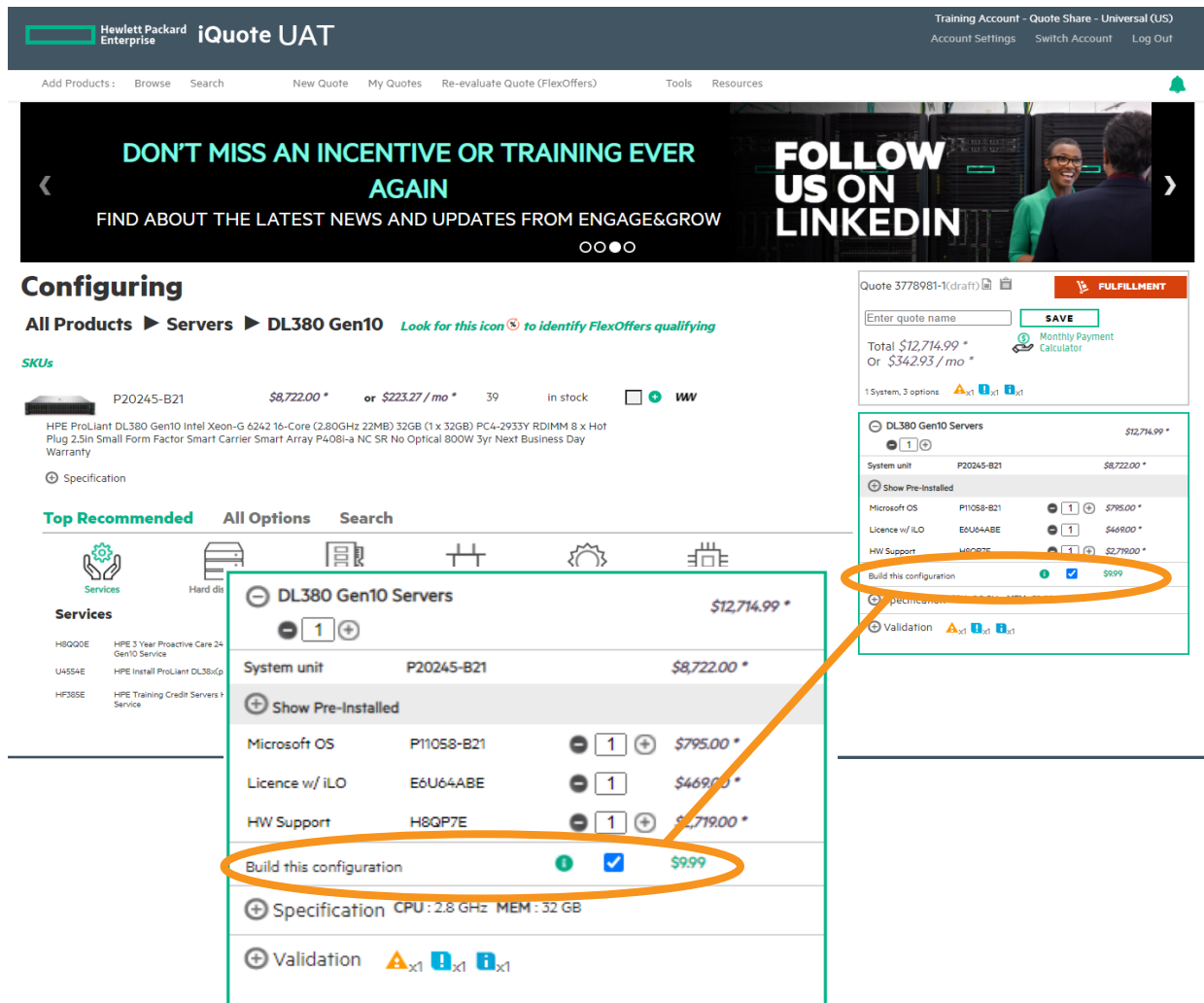
Education Services
HF38SE
6
£518.88

Specification
CPU: 2.4 GHz
MEM: 16 GB
PWR: 90W/500W

Validation

x1

x1

x2

4.5.6 Assembly Services

Distributors can offer Assembly Services in their instance of iQuote. Once this has been set up, when a user has configured a server, they can select 'Build this configuration', for a chargeable service to build the configuration before delivery where hardware options and software can be installed.



Configuring

All Products ▶ Servers ▶ DL380 Gen10 *Look for this icon to identify FlexOffers qualifying*

SKUs

P20245-B21 \$8,722.00 * or \$223.27 / mo * 39 in stock ☐ **WW**

HPE ProLiant DL380 Gen10 Intel Xeon-G 4242 16-Core (2.80GHz 22MB) 32GB (1 x 32GB) PC4-2933Y RDIMM 8 x Hot Plug 2.5in Small Form Factor Smart Carrier Smart Array P408i-a NC SR No Optical 800W 3yr Next Business Day Warranty

Specification

Top Recommended All Options Search

DL380 Gen10 Servers \$12,714.99 *

System unit P20245-B21 \$8,722.00 *

Show Pre-Installed

Microsoft OS	P11058-B21	1	\$795.00 *
Licence w/ iLO	E6U64ABE	1	\$469.00 *
HW Support	H8QP7E	1	\$2,719.00 *

Build this configuration ☒ **\$9.99**

Specification CPU : 2.8 GHz MEM : 32 GB

Validation x1 x1 x1

DL380 Gen10 Servers \$12,714.99 *

System unit P20245-B21 \$8,722.00 *

Show Pre-Installed

Microsoft OS	P11058-B21	1	\$795.00 *
Licence w/ iLO	E6U64ABE	1	\$469.00 *
HW Support	H8QP7E	1	\$2,719.00 *

Build this configuration ☒ **\$9.99**

Specification CPU : 2.8 GHz MEM : 32 GB

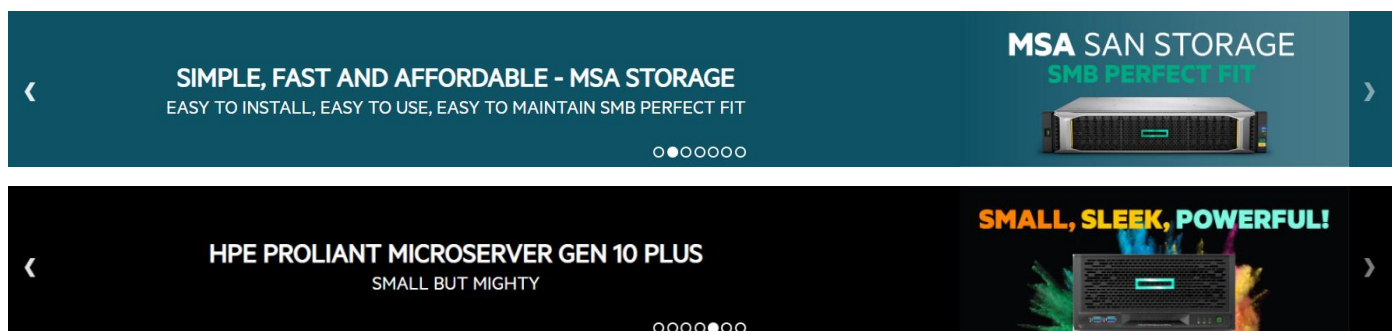
Validation x1 x1 x1

4.6 Promotions

Within iQuote there are certain Regional/Country and Host Specific Promotions. These can be viewed at various stages throughout the configuration process.

4.6.1 Banners

Banners are placed strategically in iQuote to assist and guide you with Promotions which may be relevant to the quotation. Clicking on these Banners has a variety of different actions, depending on the individual banner.



MSA SAN STORAGE
SMB PERFECT FIT

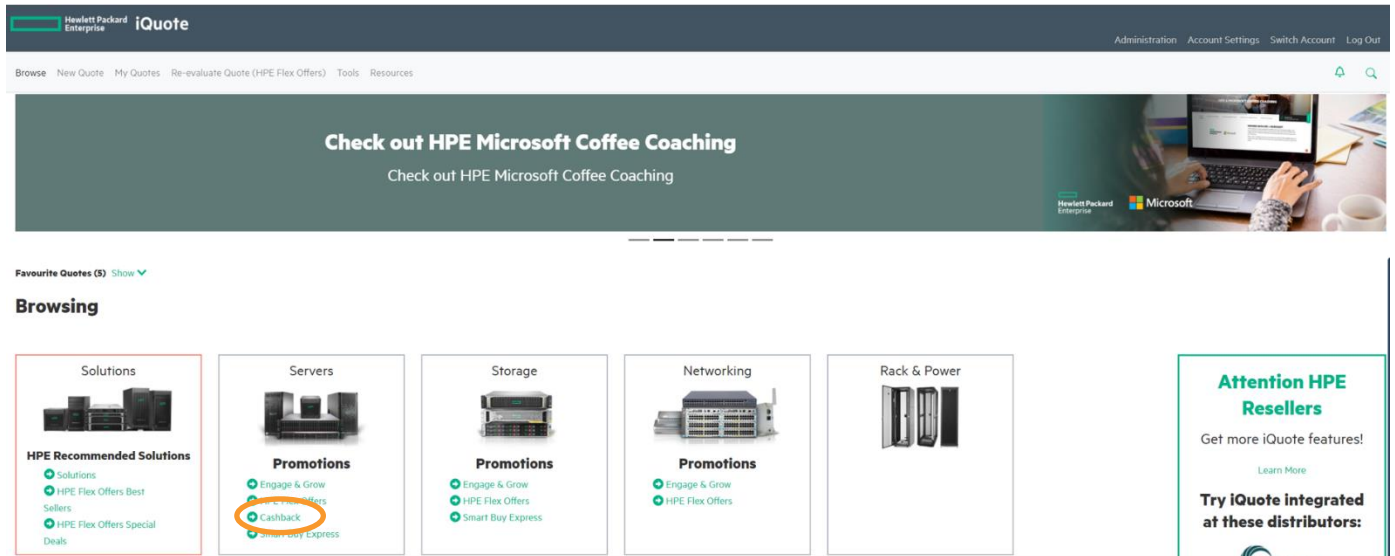
SIMPLE, FAST AND AFFORDABLE - MSA STORAGE
EASY TO INSTALL, EASY TO USE, EASY TO MAINTAIN SMB PERFECT FIT

HPE PROLIANT MICROSERVER GEN 10 PLUS
SMALL BUT MIGHTY


SMALL, SLEEK, POWERFUL!

4.6.2 Cashback Promotional Codes


iQuote now accept HPE cashback promotional codes for specific HPE products within iQuote.




Products in the cashback promotion can be identified via the highlighted icon shown below:

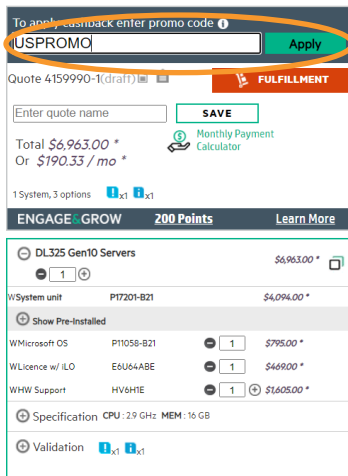
Part Number	Form Factor	HDD Form Factor	CPU Sockets	CPU Cores	Drive Bays	Installed Memory	U (rack units)
P17201-B21	Rack	SFF	1	16	8	16GB	1U
HPE ProLiant DL325 Gen10 AMD EPYC 7302P 16-Core (2.90GHz 128MB) 16GB (1 x 16GB) PC4-2933Y-R DDR4 RDIMM 8 x Hot Plug 2.5in Small Form Factor Smart Carrier Dynamic Smart Array P408i-a SAS No Optical 800W 3 Year Parts / 3 Year Labour / 3 Year Onsite Warranty Next Business Day							
\$4,094.00* or \$104.81 / mo* 100 Points  19 In Stock Configure & Quote							

To view the cashback amount available, hover over the icon.

Part Number	Form Factor	HDD Form Factor	CPU Sockets	CPU Cores	Drive Bays	Installed Memory	U (rack units)
P17201-B21	Rack	SFF	1	16	8	16GB	1U
HPE ProLiant DL325 Gen10 AMD EPYC 7302P 16-Core (2.90GHz 128MB) 16GB (1 x 16GB) PC4-2933Y-R DDR4 RDIMM 8 x Hot Plug 2.5in Small Form Factor Smart Carrier Dynamic Smart Array P408i-a SAS No Optical 800W 3 Year Parts / 3 Year Labour / 3 Year Onsite Warranty Next Business Day							
\$4,094.00* or \$104.81 / mo* 100 Points  <div>Cashback Qualifies for \$45,000 cash back</div> 19 In Stock Configure & Quote							

Users have the option to select SKUs that qualify for the cashback promotion using the filters:

 to identify HPE Flex Offers qualifying SKUs'. The 'HPE Competitive Response Selector' section has a 'Promotions' filter with options: 'Engage & Grow (81)', 'HPE Flex Offers (42)', 'Cashback (3)' (selected with a red circle), and 'Smart Buy Express (122)'. Below the filters, there are three product cards: 'DL160 Gen10' (1 Match), 'DL180 Gen10' (1 Match), and 'DL325 Gen10' (1 Match). The 'DL325 Gen10' card is highlighted with a red border." data-bbox="61 704 815 888"/>



To apply cashback enter promo code **USPROMO** **Apply**

Quote 4159990-1(draft) **FULFILLMENT**

Enter quote name **SAVE**

Total \$6,963.00 *
Or \$190.33 / mo * **Monthly Payment Calculator**

1 System, 3 options **ENGAGE GROW 200 Points Learn More**

DL325 Gen10 Servers \$6,963.00 *

System unit **P17201-B21** \$4,094.00 *

Show Pre-Installed

W/Microsoft OS **P11058-B21** 1 \$795.00 *

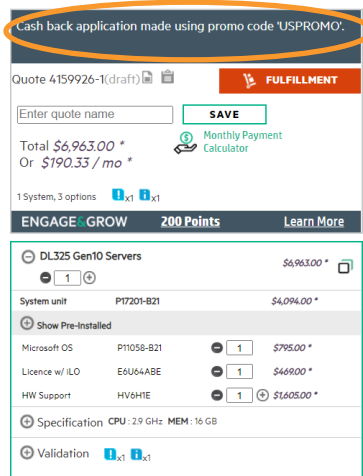
W/Licence w/ iLO **E6U64ABE** 1 \$469.00 *

W/HW Support **HV6H1E** 1 \$1605.00 *

Specification **CPU : 2.9 GHz MEM : 16 GB**

Validation **1x1 1x1**

To apply a cashback promotion code to a SKU, enter the promotion code supplied by HPE into the delegated box and click 'Apply'.



Cash back application made using promo code 'USPROMO'.

Quote 4159926-1(draft) **FULFILLMENT**

Enter quote name **SAVE**

Total \$6,963.00 *
Or \$190.33 / mo * **Monthly Payment Calculator**

1 System, 3 options **ENGAGE GROW 200 Points Learn More**

DL325 Gen10 Servers \$6,963.00 *

System unit **P17201-B21** \$4,094.00 *

Show Pre-Installed

Microsoft OS **P11058-B21** 1 \$795.00 *

Licence w/ iLO **E6U64ABE** 1 \$469.00 *

HW Support **HV6H1E** 1 \$1605.00 *

Specification **CPU : 2.9 GHz MEM : 16 GB**

Validation **1x1 1x1**

Once you have entered the promotion code sent directly from HPE, then a message will display to confirm that the promotion has been applied.

4.6.3 System Selection

While selecting a system to add to the quote, you can see which systems form part of **regional specific promotions**. For example, Smart Buy Promotions are available in this Product Family and are highlighted for you by using **SB**.

HIDE FILTERS

Servers - Promotions

Promotions

☐ Smart Buy (7)
☐ Regular models (0)

Form Factor

☐ Blade (7)

CPU Sockets

☐ 2 (7)

CPU Cores

☐ 6 - 8 (3)
☐ 10 (1)
☐ 12 (2)
☐ 14 (1)

Drive Bays

☐ 2 (7)

727031-B21

\$11,109.00 *

HP ProLiant BL460c Gen9 2 x Intel Xeon E5-2670v3 12-Core (2.30GHz 30MB) 128GB (4 x 32GB) PC4-17000P-LR 2133MHz LR-DIMM Load Reduced 2 x Hot Plug 2.5in Small Form Factor Smart Carrier Smart Array P244br/1G Module 3yr Next Business Day Warranty

779804-S01

\$7,599.00 *

HP Smart Buy ProLiant BL460c Gen9 2 x Intel Xeon E5-2680v3 12-Core (2.50GHz 30MB) 128GB (4 x 32GB) PC4-17000P-LR 2133MHz LR-DIMM Load Reduced 2 x Hot Plug 2.5in Small Form Factor Smart Carrier Smart Array P244br/1G Module 3yr Next Business Day Warranty

Alternatively, if using a different view within iQuote, such as Filter, you may start a configuration by selecting a regional promotion such as 'Smart Buy'. As shown in the following screen shot:

HIDE FILTERS

Servers - Promotions

Promotions

☒ Smart Buy (91)
☐ Regular models (102)

Form Factor

☐ Blade (7)
☐ Rack (61)
☐ Tower (19)
☐ Ultra micro tower (2)
☐ Micro ATX Tower (2)

CPU Sockets

☐ 1 (16)
☐ 2 (73)
☐ 4 (2)

CPU Cores


☐ 2 - 6 (41)
☐ 8 (25)
☐ 10 (6)
☐ 12 - 18 (19)

Drive Bays

☐ 2 - 4 (29)
☐ 5 (3)
☐ 8 (55)
☐ 12 - 25 (4)

Finally, you may have region specific tiles on your homepage. For example:

Top Value Offers



Our most aggressively priced offering

Solutions

Entry & Performance

Where you have visibility of these kind of promotions, simply open the tile and a pop-up will appear for you to make your selections and add to basket.

4.7 Technical Validation Notes

iQuote will technically validate a system configuration. The Technical Validation section contains notes to guide you. These ensure that the combination of options you add to the current quote is accurate and does not violate any limits or configuration rules.

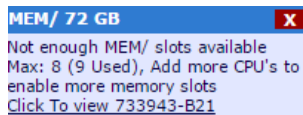
When you are in the current quote, you may notice the following symbols which acts as prompts for you to correct the configuration:

 x1 Critical Errors

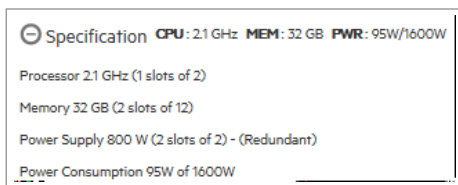
 x1 Information or Upsell Recommendations



 x1 Warnings

By left clicking on the icons, you will receive detailed Technical Validation Information and Guidance. For Example:





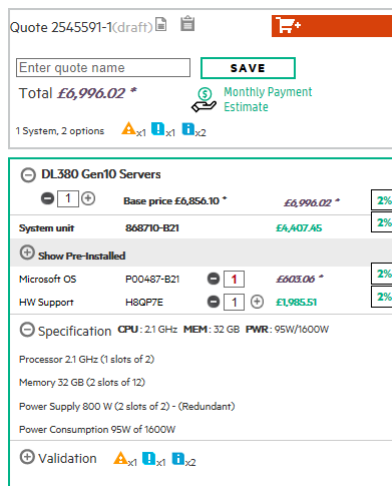
4.8 Specification Notes




To review specification details of a system in a quotation you can do so by clicking on this icon  and further information will appear as shown which can then be minimized by clicking  :


4.9 Margin

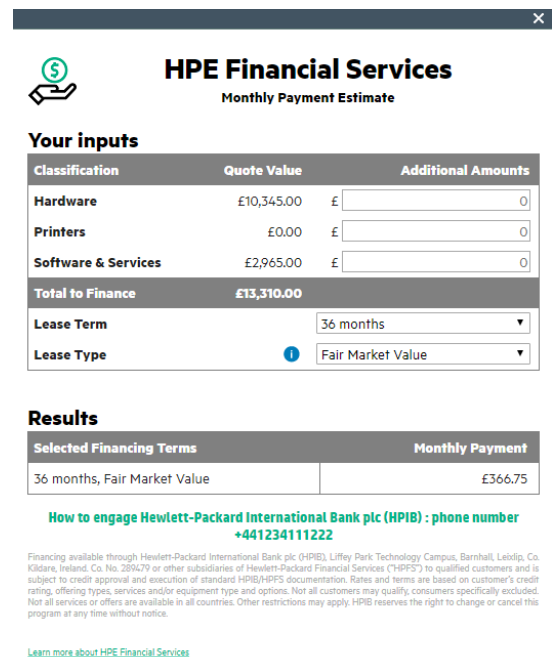
The margin button allows you to add a sale margin to the system unit, and for any additional options and accessories you have added. You can do so by clicking on this icon  and then entering the margin into the box provided, and by clicking  you will see that the margin has been applied to each line, as show below:



If you need to increase or reduce the margin on individual lines in a quotation you can do so by clicking on the margin icon on that line in the quotation and you will have the option to amend it. Then click .

4.10 HPE Financial Services

HPE Financial Services is available in some countries. Where available, in the current quote you will see this icon  which is located underneath the save button. Once you click on this icon, a box will appear on screen as shown:



HPE Financial Services
Monthly Payment Estimate

Your inputs

Classification	Quote Value	Additional Amounts
Hardware	£10,345.00	£ <input type="text" value="0"/>
Printers	£0.00	£ <input type="text" value="0"/>
Software & Services	£2,965.00	£ <input type="text" value="0"/>
Total to Finance	£13,310.00	
Lease Term	36 months	
Lease Type	Fair Market Value	

Results

Selected Financing Terms	Monthly Payment
36 months, Fair Market Value	£366.75

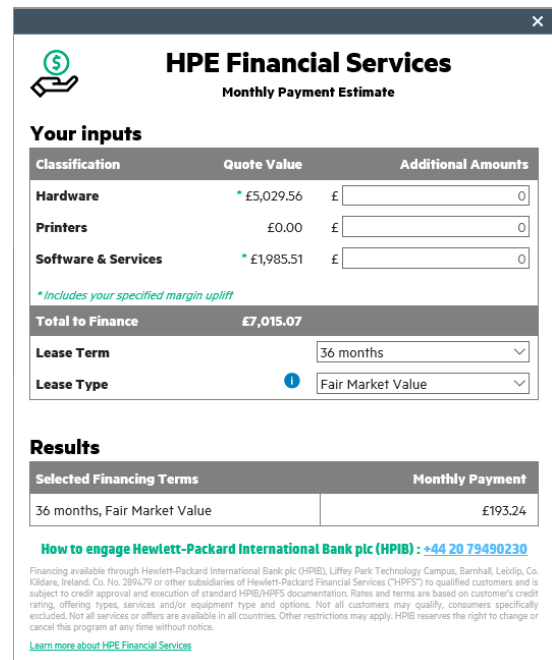
How to engage Hewlett-Packard International Bank plc (HPiB) : phone number +441234111222

Financing available through Hewlett-Packard International Bank plc (HPiB), Liffey Park Technology Campus, Barnhill, Leixlip, Co. Kildare, Ireland. Co. No. 289479 or other subsidiaries of Hewlett-Packard Financial Services ("HPFS") to qualified customers and is subject to credit approval and execution of standard HPiB/HPFS documentation. Rates and terms are based on customer's credit rating, offering types, services and/or equipment type and options. Not all customers may qualify, consumers specifically excluded. Not all services or offers are available in all countries. Other restrictions may apply. HPiB reserves the right to change or cancel this program at any time without notice.

[Learn more about HPE Financial Services](#)

You can change the lease term and type by using the drop-down arrows. If you change any of the terms, click the **UPDATE RESULTS** button to ensure the correct value is shown.

If you decide to proceed with HPE Financial Services, then save the current quote and call the telephone number indicated on the HPE Financial Service Screen as shown below:



HPE Financial Services
Monthly Payment Estimate

Your inputs

Classification	Quote Value	Additional Amounts
Hardware	* £5,029.56	£ <input type="text" value="0"/>
Printers	£0.00	£ <input type="text" value="0"/>
Software & Services	* £1,985.51	£ <input type="text" value="0"/>
<i>* Includes your specified margin uplift</i>		
Total to Finance	£7,015.07	
Lease Term	36 months	
Lease Type	Fair Market Value	

Results

Selected Financing Terms	Monthly Payment
36 months, Fair Market Value	£193.24

How to engage Hewlett-Packard International Bank plc (HPiB) : +44 20 79490230

Financing available through Hewlett-Packard International Bank plc (HPiB), Liffey Park Technology Campus, Barnhill, Leixlip, Co. Kildare, Ireland. Co. No. 289479 or other subsidiaries of Hewlett-Packard Financial Services ("HPFS") to qualified customers and is subject to credit approval and execution of standard HPiB/HPFS documentation. Rates and terms are based on customer's credit rating, offering types, services and/or equipment type and options. Not all customers may qualify, consumers specifically excluded. Not all services or offers are available in all countries. Other restrictions may apply. HPiB reserves the right to change or cancel this program at any time without notice.

[Learn more about HPE Financial Services](#)

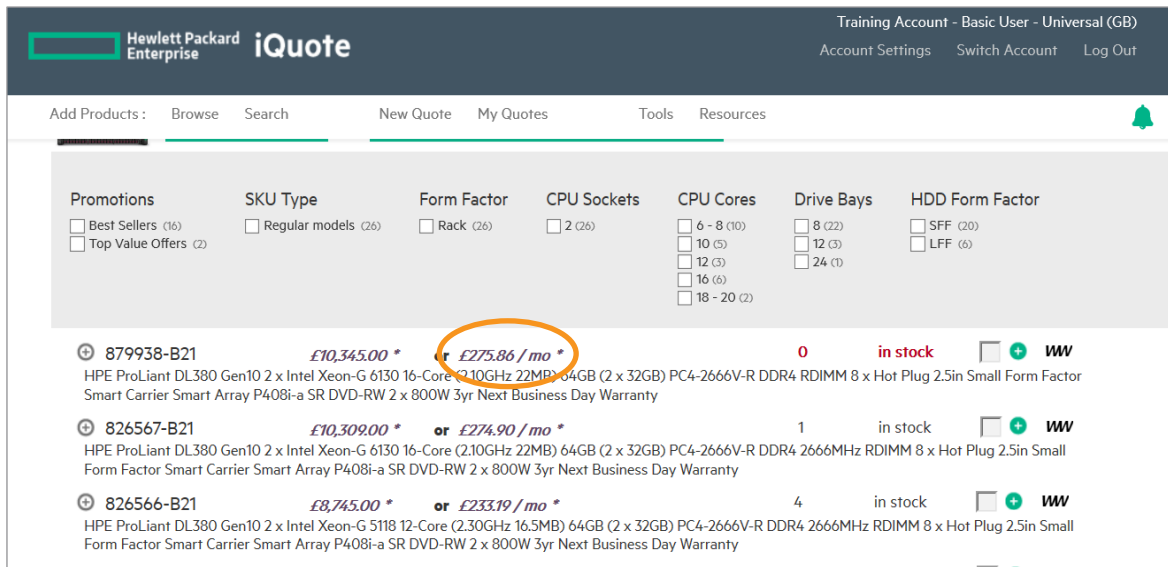
4.10.1 HPE Financial Services Monthly Payments 'As Low As' Estimates

For countries where HPE Financial Services is available, the iQuote Universal instance allows a user to see estimated HPE Financial Services monthly payments for Hardware, Software and Printer SKUs as an alternative to a purchase

price. Monthly payments are visible while browsing and configuring and a running total of the estimated monthly payment is updated in the basket.

‘As Low As’ HPE Financial Services Monthly Payments can be seen in branch view, grid view and in the basket total.

Branch view:



Hewlett Packard Enterprise iQuote Training Account - Basic User - Universal (GB)
Account Settings Switch Account Log Out

Add Products: Browse Search New Quote My Quotes Tools Resources

Promotions
☐ Best Sellers (16)
☐ Top Value Offers (2)

SKU Type
☐ Regular models (26)

Form Factor
☐ Rack (26)

CPU Sockets
☐ 2 (26)

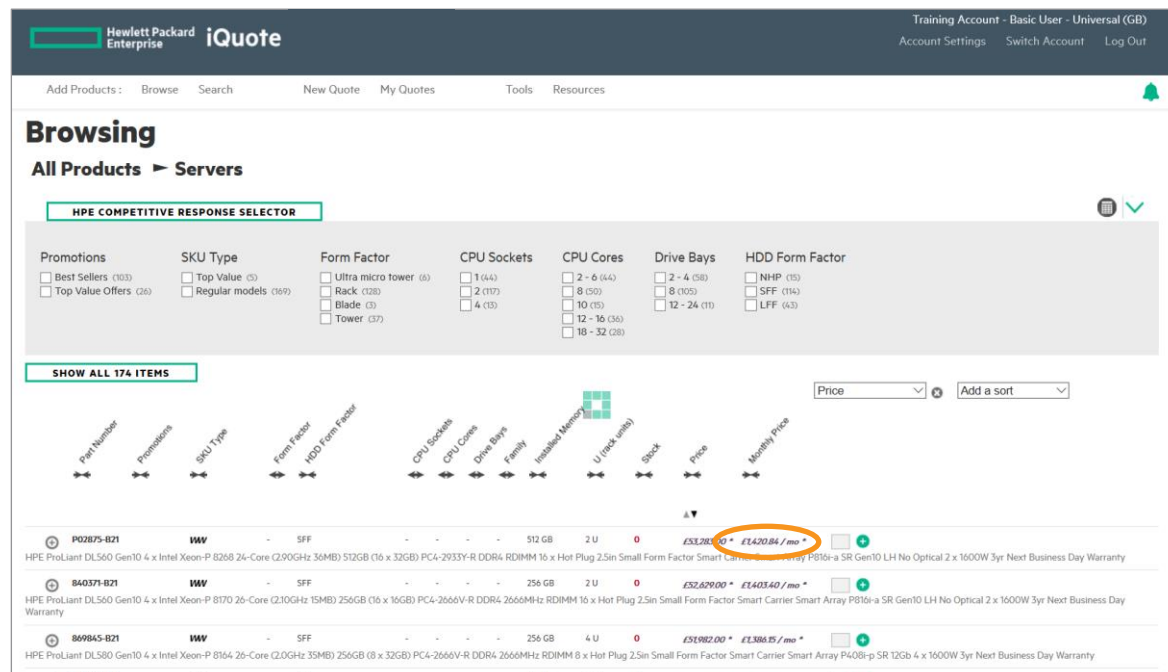
CPU Cores
☐ 6 - 8 (10)
☐ 10 (5)
☐ 12 (3)
☐ 16 (6)
☐ 18 - 20 (2)

Drive Bays
☐ 8 (22)
☐ 12 (3)
☐ 24 (1)

HDD Form Factor
☐ SFF (20)
☐ LFF (6)

879938-B21	£10,345.00 *	£275.86 / mo *	0	in stock	WW
HPE ProLiant DL380 Gen10 2 x Intel Xeon-G 6130 16-Core (2.10GHz 22MB) 64GB (2 x 32GB) PC4-2666V-R DDR4 RDIMM 8 x Hot Plug 2.5in Small Form Factor Smart Carrier Smart Array P408i-a SR DVD-RW 2 x 800W 3yr Next Business Day Warranty					
826567-B21	£10,309.00 *	or £274.90 / mo *	1	in stock	WW
HPE ProLiant DL380 Gen10 2 x Intel Xeon-G 6130 16-Core (2.10GHz 22MB) 64GB (2 x 32GB) PC4-2666V-R DDR4 2666MHz RDIMM 8 x Hot Plug 2.5in Small Form Factor Smart Carrier Smart Array P408i-a SR DVD-RW 2 x 800W 3yr Next Business Day Warranty					
826566-B21	£8,745.00 *	or £233.19 / mo *	4	in stock	WW
HPE ProLiant DL380 Gen10 2 x Intel Xeon-G 5118 12-Core (2.30GHz 16.5MB) 64GB (2 x 32GB) PC4-2666V-R DDR4 2666MHz RDIMM 8 x Hot Plug 2.5in Small Form Factor Smart Carrier Smart Array P408i-a SR DVD-RW 2 x 800W 3yr Next Business Day Warranty					

Grid view:



Hewlett Packard Enterprise iQuote Training Account - Basic User - Universal (GB)
Account Settings Switch Account Log Out

Add Products: Browse Search New Quote My Quotes Tools Resources

Browsing
All Products ▸ Servers

HPE COMPETITIVE RESPONSE SELECTOR

Promotions
☐ Best Sellers (103)
☐ Top Value Offers (26)

SKU Type
☐ Top Value (5)
☐ Regular models (169)

Form Factor
☐ Ultra micro tower (6)
☐ Rack (128)
☐ Blade (3)
☐ Tower (37)

CPU Sockets
☐ 1 (44)
☐ 2 (117)
☐ 4 (15)

CPU Cores
☐ 2 - 6 (44)
☐ 8 (50)
☐ 10 (15)
☐ 12 - 16 (36)
☐ 18 - 32 (28)

Drive Bays
☐ 2 - 4 (58)
☐ 8 (105)
☐ 12 - 24 (11)

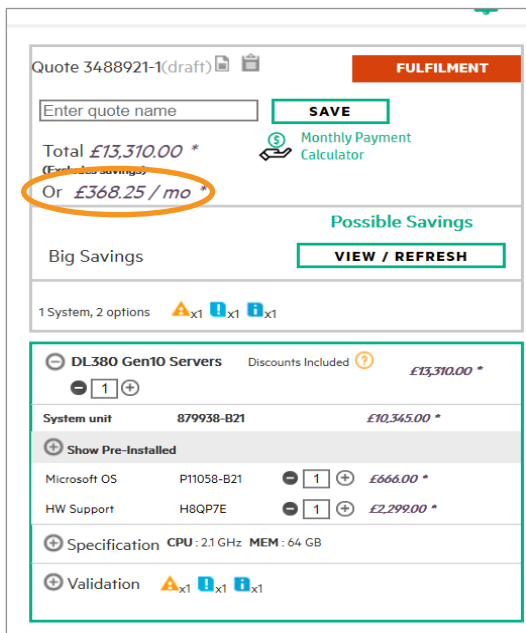
HDD Form Factor
☐ NHP (15)
☐ SFF (114)
☐ LFF (43)

SHOW ALL 174 ITEMS

Part Number Promotions SKU Type Form Factor HDD Form Factor CPU Sockets CPU Cores Drive Bays Family Installed Memory U (rack units) Stock Price Monthly Price

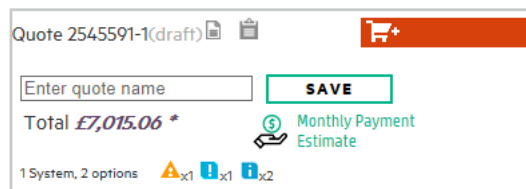
P02875-B21	WW	-	SFF	-	-	-	-	-	512 GB	2 U	0	£33,700.00 *	£1420.84 / mo *	
HPE ProLiant DL560 Gen10 4 x Intel Xeon-P 8268 24-Core (2.90GHz 36MB) 512GB (16 x 32GB) PC4-2933Y-R DDR4 RDIMM 16 x Hot Plug 2.5in Small Form Factor Smart Carrier Smart Array P816i-a SR Gen10 LH No Optical 2 x 1600W 3yr Next Business Day Warranty														
B40371-B21	WW	-	SFF	-	-	-	-	-	256 GB	2 U	0	£52,690.00 *	£1403.60 / mo *	
HPE ProLiant DL560 Gen10 4 x Intel Xeon-P 8170 20-Core (2.10GHz 15MB) 256GB (16 x 16GB) PC4-2666V-R DDR4 2666MHz RDIMM 16 x Hot Plug 2.5in Small Form Factor Smart Carrier Smart Array P816i-a SR Gen10 LH No Optical 2 x 1600W 3yr Next Business Day Warranty														
B09845-B21	WW	-	SFF	-	-	-	-	-	256 GB	4 U	0	£51,082.00 *	£1386.85 / mo *	
HPE ProLiant DL580 Gen10 4 x Intel Xeon-P 8164 26-Core (2.0GHz 35MB) 256GB (8 x 32GB) PC4-2666V-R DDR4 2666MHz RDIMM 8 x Hot Plug 2.5in Small Form Factor Smart Carrier Smart Array P408i-p SR 12Gb 4 x 1600W 3yr Next Business Day Warranty														

Basket total:



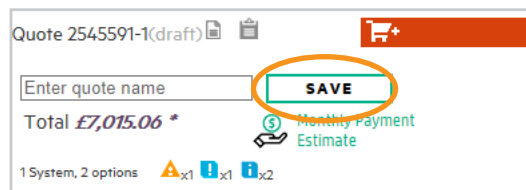
4.11 Quote Header

Along the top of the current quote in iQuote, you have actions to choose from for when you have finished a quotation or need to pause working on it. Once these functions have been performed a message will temporarily appear to tell you the action has been taken.





4.11.1 Save

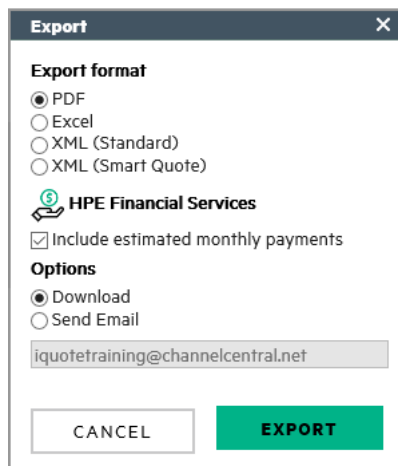
iQuote will let you save a quotation at any point after the system has been added. To save the quote, type in a quote name and click save:



4.11.2 Export

The Export function  in iQuote enables you to produce a quotation in different document formats. **Please note you will need to ensure there are no technical validation errors before you can export.** When you click on , you

will be presented with a pop-up. Choose to show HPE Financial service options and select 'Download' then click 'Export':



Export

Export format

- ☒ PDF
- ☐ Excel
- ☐ XML (Standard)
- ☐ XML (Smart Quote)

HPE Financial Services

- ☒ Include estimated monthly payments


Options

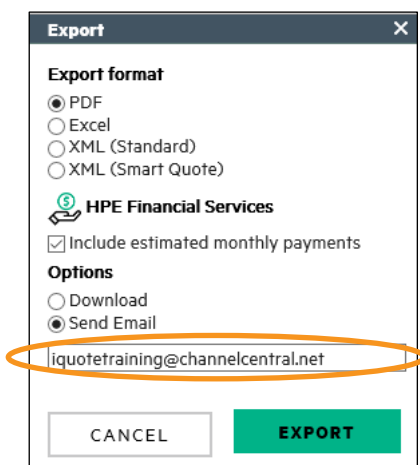
- ☒ Download
- ☐ Send Email

iquotetraining@channelcentral.net

CANCEL **EXPORT**

4.11.3 Email

The Email function enables you to send a quotation straight to an email inbox. **Please note you will need to ensure there are no technical validation errors before you can email.** Simply click on the Export function , and an email address will automatically appear based on the login credentials. Choose to show HPE Financial service options and click on 'Send Email' then click 'Export'.



Export

Export format

- ☒ PDF
- ☐ Excel
- ☐ XML (Standard)
- ☐ XML (Smart Quote)

HPE Financial Services

- ☒ Include estimated monthly payments


Options


- ☐ Download
- ☒ Send Email

iquotetraining@channelcentral.net

CANCEL **EXPORT**

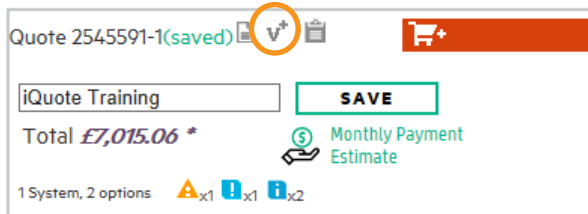
4.11.4 Add to Basket

If the iQuote service is hosted within a supplier's Web Store, you will be able to add the quotation to the Supplier's shopping basket and make a purchase from the quotation. If this service is enabled, you will see this button: 

By clicking , you will be taken through to the iQuote supplier's Web Store, to complete the purchase. The bill of materials and pricing contained within the quote will be passed through to the Supplier's eCommerce facility enabling you to complete the transaction.

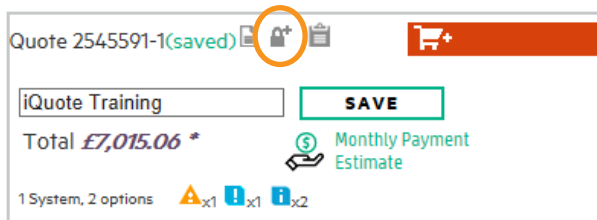
4.11.5 V+ Symbol

If a quotation shows the following V+ icon, after saving a quote, it means you can create a new version. This is especially useful if you want to send multiple quotes to a customer for comparison:



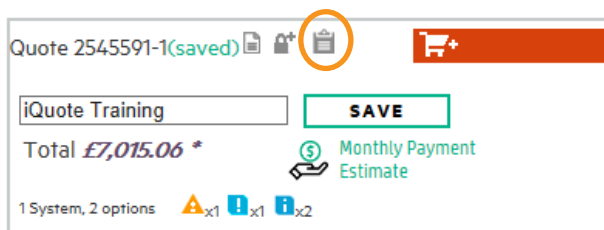
4.11.6 Padlock Symbol

If the quotation shows the following Padlock icon, it means the quote is currently locked for editing, for example; if you have already exported the quote. If you click on the padlock, it will create a new version of the quote.



4.11.7 Copy Quote to Clipboard

By clicking on the Clipboard icon, the SKUs and quantities will be copied to your clipboard as shown below:



Clipboard View:

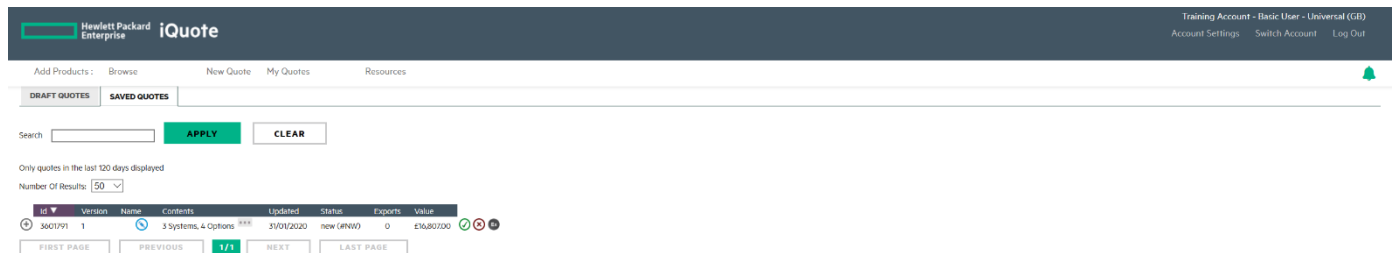
868710-B21	1
P00487-B21	1
H8QP7E	1

4.11.8 Favourite Quote

Favourite Quotes allows users to create a list of favourite quotes for commonly generated configurations, saving users time on quotes they regularly create. The shortlist of quotes is available on all iQuote browsing and configuring screens to allow favourite configurations to be added to the currently stared quote




5. How to Retrieve a Quote

When you first login to iQuote, or at any stage during the quotation process, you can click on [My Quotes](#) and you will be presented with a full list of all previously saved quotes as well as any draft quotes. Draft quotes include any quote that you start working on but have never saved or exported. This feature ensures that you will never lose work from a session timeout or by prematurely closing your browser.






Select from the 'Draft Quotes' or 'Saved Quotes' tab and you can either scroll down the screen or use the search box to type in a part of the quote name, such as a Company/Customer Name that you entered when saving the quote.

The icons on the right of the screen allow you to:

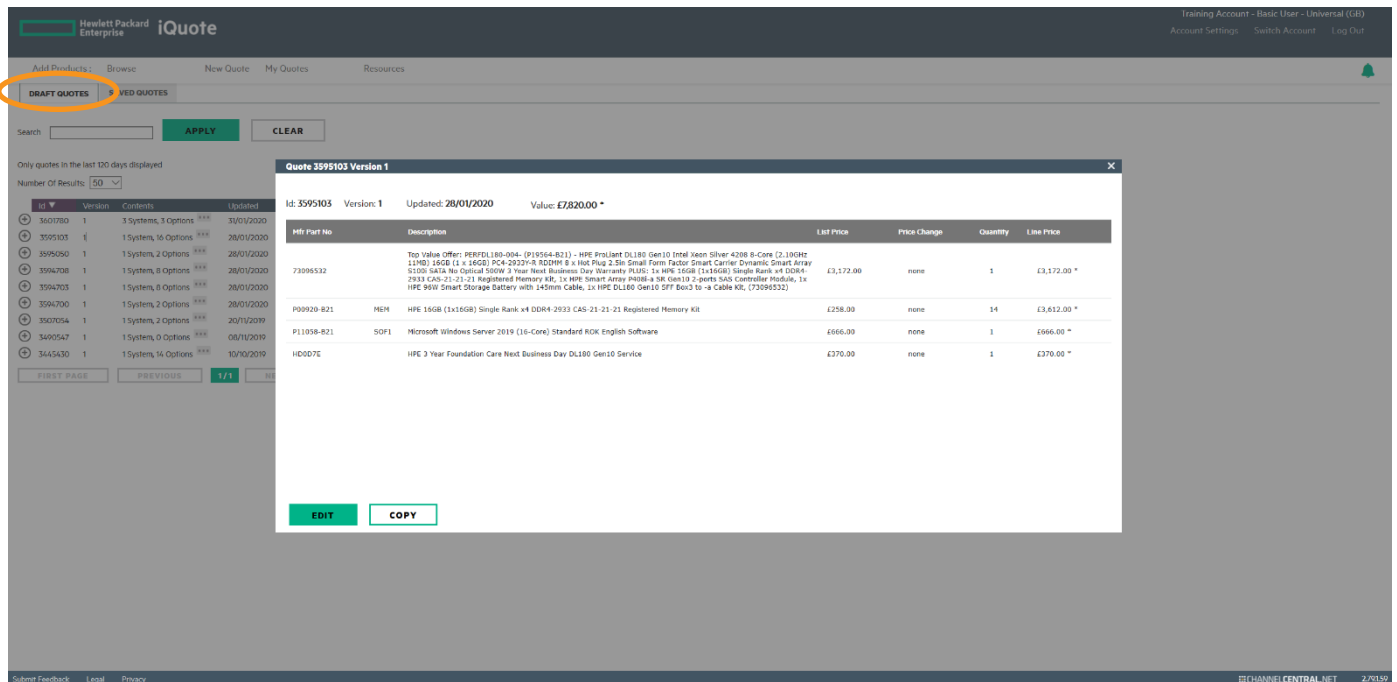
-  Mark a quote as won
-  Remove the quote
-  Export the quote

The other icons you see on the screen enable you to:

-  Show all versions of the quote
-  Rename the quote
-  Locked for Editing

5.1 Draft Quotes

If you want to go back and complete a quotation, click on 'Draft Quotes' and find the quotation you are looking for. By clicking on the quote, the following screen will appear to allow you to check for prices and stock that may have changed since you first started the quote. You will have the option to view the quotation (so you can edit it) or copy it to start a new quote.



Quote 3595103 Version 1

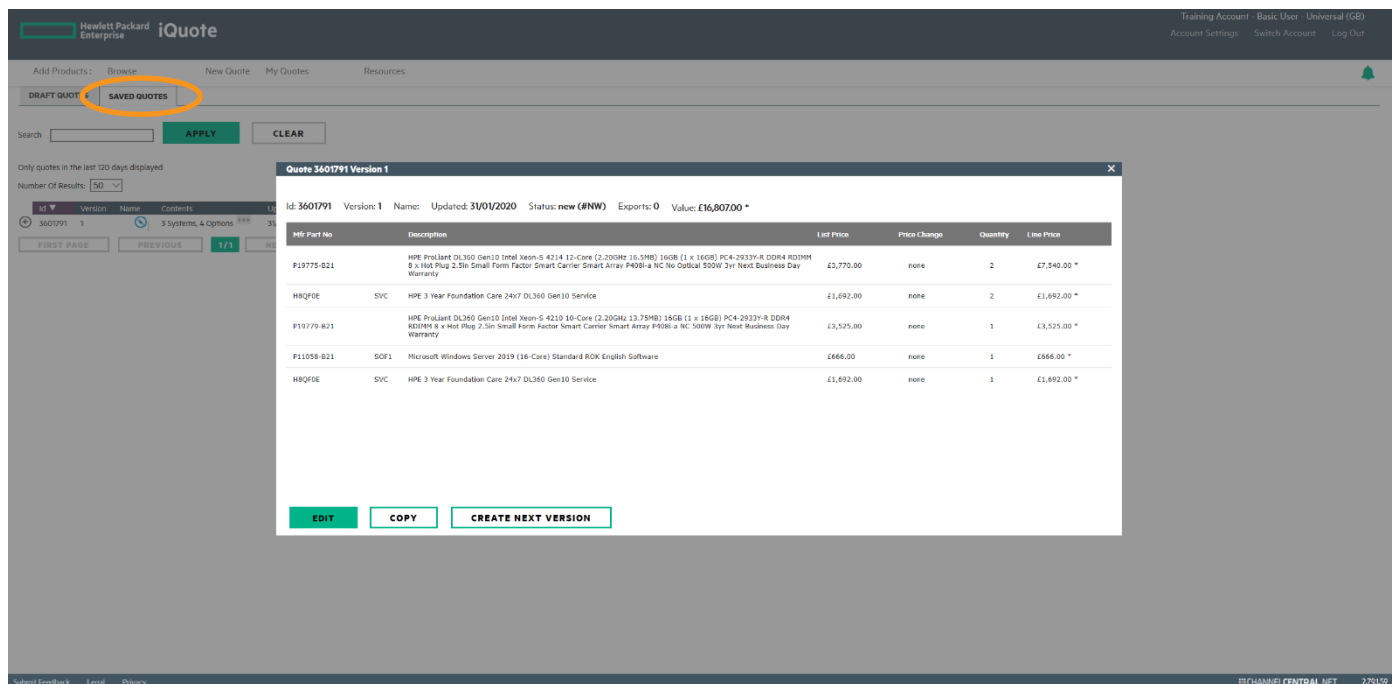
Id: 3595103 | Versions: 1 | Updated: 28/01/2020 | Value: £7,820.00 *

MP Part No	Description	List Price	Price Change	Quantity	Line Price
7309532	Top Value Offer: PERFDL180-004- (P19564-B21) - HPE ProLiant DL180 Gen10 Intel Xeon Silver 4208 8-Core (2.10GHz 12MB) 16GB (1 x 16GB) PC4-2933V-R RDIMM 8 x Hot Plug 2.5in Small Form Factor Smart Carrier Smart Array P408i-a NC No Optical 500W 3yr Next Business Day Warranty PLUS: 1x HPE 16GB (1x16GB) Single Rank v4 DDR4 2933 CAS-21-21-21 Registered Memory Kit, 1x HPE Smart Array P408i-a NC Gen10 2-port SAS Controller Module, 1x HPE 90W Smart 260 Wp Battery with 145mm Cable, 1x HPE DL180 Gen10 SFF Boot to a Cable Kit, (7309532)	£3,172.00	none	1	£3,172.00 *
P09920-B21	MEM HPE 16GB (1x16GB) Single Rank v4 DDR4-2933 CAS-21-21-21 Registered Memory Kit	£258.00	none	14	£3,612.00 *
P11058-B21	SOF1 Microsoft Windows Server 2019 (16-Core) Standard ROK English Software	£666.00	none	1	£666.00 *
HD007C	HPE 3 Year Foundation Care Next Business Day DL180 Gen10 Service	£370.00	none	1	£370.00 *

EDIT **COPY**

5.2 Saved Quotes

If you need to return to a saved quote to check details such as stock and price, you can do so by entering 'Saved Quotes' and clicking on the relevant quotation. You will then be presented with the following screen which will allow you to create a new version of the quote.




Quote 3601791 Version 1

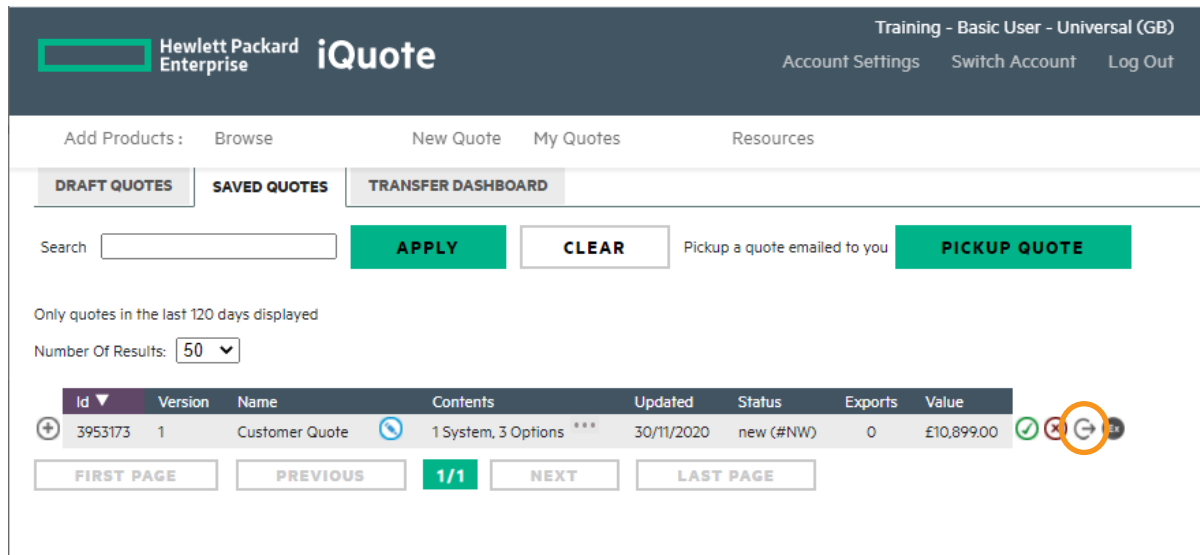
Id: 3601791 | Versions: 1 | Name: Updated: 31/01/2020 | Status: new (#N/W) | Exports: 0 | Value: £16,807.00 *

MP Part No	Description	List Price	Price Change	Quantity	Line Price
P19775-B21	HPE ProLiant DL360 Gen10 Intel Xeon-S 4214 12-Core (2.20GHz 10.2MB) 16GB (1 x 16GB) PC4-2933V-R DDR4 RDIMM 8 x Hot Plug 2.5in Small Form Factor Smart Carrier Smart Array P408i-a NC No Optical 500W 3yr Next Business Day Warranty	£3,770.00	none	2	£7,540.00 *
HQ00E	SVC HPE 3 Year Foundation Care 24x7 DL360 Gen10 Service	£1,692.00	none	2	£3,384.00 *
P19779-B21	HPE ProLiant DL360 Gen10 Intel Xeon-S 4210 10-Core (2.20GHz 13.75MB) 16GB (1 x 16GB) PC4-2933V-R DDR4 RDIMM 8 x Hot Plug 2.5in Small Form Factor Smart Carrier Smart Array P408i-a NC 500W 3yr Next Business Day Warranty	£3,525.00	none	1	£3,525.00 *
P11058-B21	SOF1 Microsoft Windows Server 2019 (16-Core) Standard ROK English Software	£666.00	none	1	£666.00 *
HQ00E	SVC HPE 3 Year Foundation Care 24x7 DL360 Gen10 Service	£1,692.00	none	1	£1,692.00 *

EDIT **COPY** **CREATE NEXT VERSION**

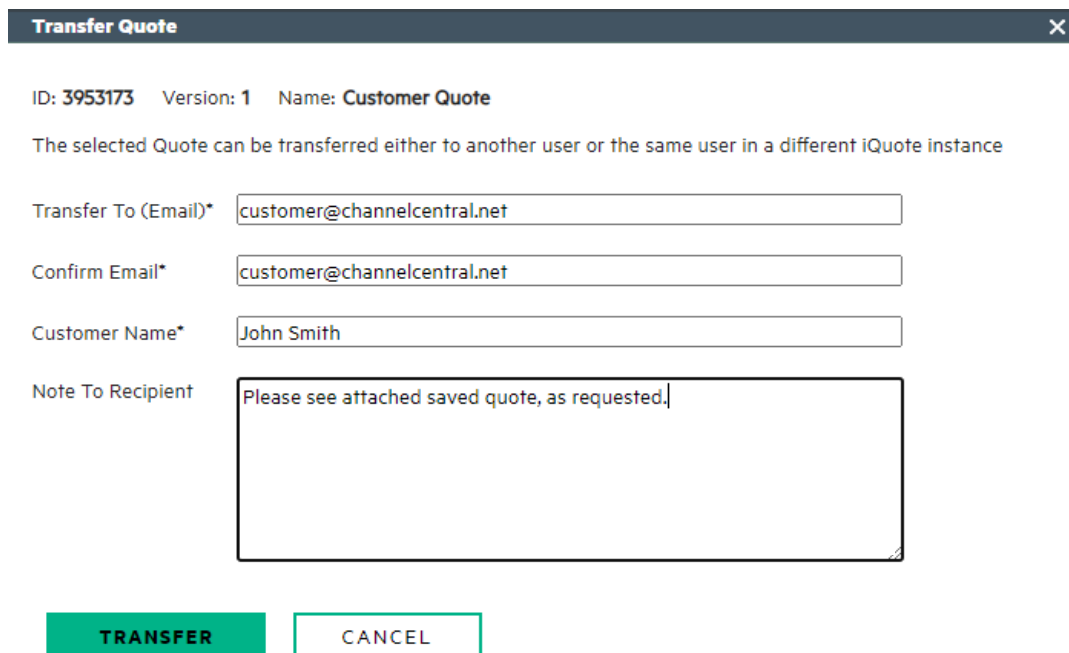
5.3 Quote Transfer

Quote transfer is available in Universal and Hosted instances of iQuote. Quotes can be created, saved and transferred between instances of iQuote. Once the user has saved a quote, they click on  'Transfer this quote' icon,



The screenshot shows the iQuote interface. At the top, there's a header with the Hewlett Packard Enterprise logo and the iQuote logo. To the right, it says 'Training - Basic User - Universal (GB)' with links for 'Account Settings', 'Switch Account', and 'Log Out'. Below the header, there's a navigation bar with 'Add Products : Browse', 'New Quote', 'My Quotes', and 'Resources'. The main content area has three tabs: 'DRAFT QUOTES', 'SAVED QUOTES', and 'TRANSFER DASHBOARD'. The 'TRANSFER DASHBOARD' tab is active. It features a search bar, an 'APPLY' button, a 'CLEAR' button, and a 'PICKUP QUOTE' button. Below this, it says 'Only quotes in the last 120 days displayed' and 'Number Of Results: 50'. A table lists quotes with columns: Id, Version, Name, Contents, Updated, Status, Exports, and Value. The first row shows a quote with Id 3953173, Version 1, Name 'Customer Quote', Contents '1 System, 3 Options ***', Updated '30/11/2020', Status 'new (#NW)', Exports '0', and Value '£10,899.00'. To the right of the table, there are icons for a checkmark, a close button, and a transfer icon (a circle with a right-pointing arrow). Below the table, there are pagination buttons: 'FIRST PAGE', 'PREVIOUS', '1/1', 'NEXT', and 'LAST PAGE'.

and then complete the details of the recipient.



The screenshot shows the 'Transfer Quote' dialog box. It has a title bar with 'Transfer Quote' and a close button. The main content area displays the quote details: 'ID: 3953173', 'Version: 1', and 'Name: Customer Quote'. Below this, it says 'The selected Quote can be transferred either to another user or the same user in a different iQuote instance'. There are four input fields: 'Transfer To (Email)*' with the value 'customer@channelcentral.net', 'Confirm Email*' with the value 'customer@channelcentral.net', 'Customer Name*' with the value 'John Smith', and 'Note To Recipient' with the value 'Please see attached saved quote, as requested.'. At the bottom, there are two buttons: 'TRANSFER' and 'CANCEL'.

To pick up a quote the receiving user needs to login into their instance of iQuote and go to 'My Quotes'. In 'Saved Quotes' the user can select 'Pickup Quote' and copy and paste the Pickup Code from the Transfer email, and then select 'Pickup Quote' at the bottom of the window.

Subject: iQuote – Quote transfer for Quote 3953173-1 – Customer: John Smith

You have received a quotation transfer request from sales@abcdistributors.com for the quote named 'Customer Quote' for customer John Smith.

Please login to the iQuote instance you would like to transfer this quote to, navigate to 'My Quotes' and use the 'Pickup Quote' link to complete the transfer using the following pickup code:

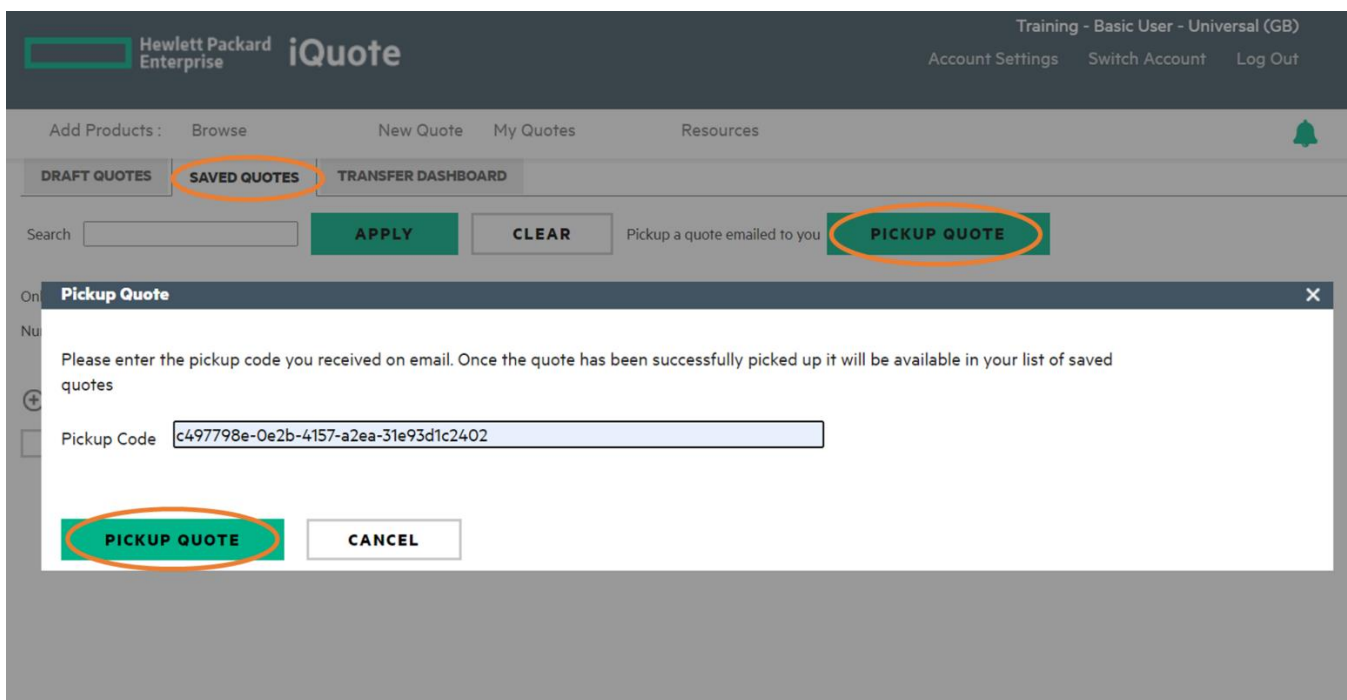
c497798e-0e2b-4157-a2ea-31e93d1c2402

Quote details:


SKU	Description	Quantity
P24849-B21	HPE ProLiant DL380 Gen10 Intel Xeon-G 6248R 24-Core (3.00GHz 35.75MB) 32GB (1 x 32GB) PC4-2933Y DDR4 RDIMM 8 x Hot Plug 2.5in Small Form Factor Smart Carrier Smart Array S100i SATA NC No Optical 800W 3yr Next Business Day Warranty	1
P00924-B21	HPE 32GB (1 x 32GB) Dual Rank x4 DDR4-2933 CAS-21-21-21 Registered Memory Kit	1
P11058-B21	Microsoft Windows Server 2019 (16-Core) Standard ROK English Software	1
H8QP7E	HPE 3 Year Foundation Care 24x7 DL380 Gen10 Service	1

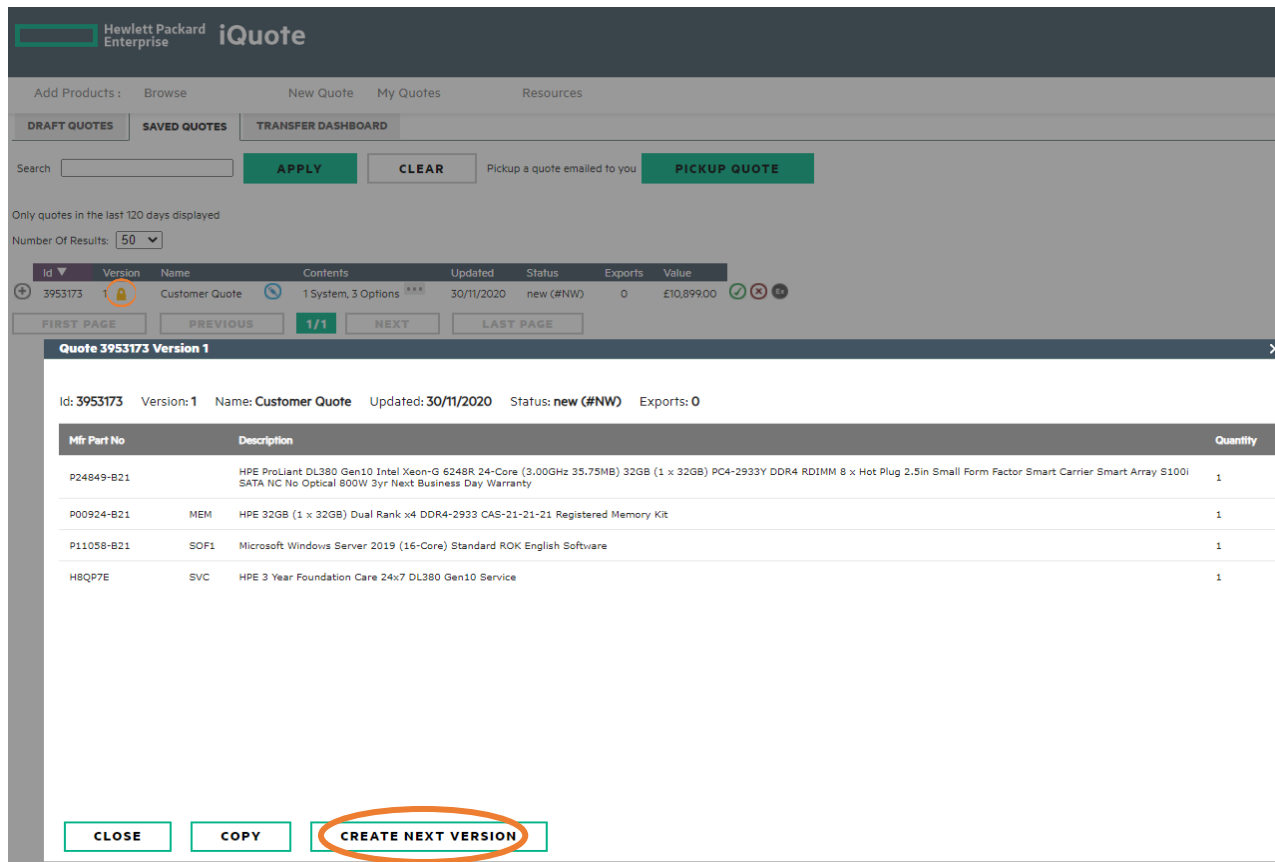
Message from sender: Please see attached saved quote, as requested..

Please do not reply to this email



The screenshot shows the iQuote web application interface. At the top, there's a navigation bar with 'Hewlett Packard Enterprise iQuote' and user information 'Training - Basic User - Universal (GB)'. Below this, there are tabs for 'Add Products', 'Browse', 'New Quote', 'My Quotes', and 'Resources'. A secondary navigation bar shows 'DRAFT QUOTES', 'SAVED QUOTES' (highlighted with an orange circle), and 'TRANSFER DASHBOARD'. A search bar is present with 'APPLY' and 'CLEAR' buttons. A 'PICKUP QUOTE' button is highlighted with an orange circle. A modal window titled 'Pickup Quote' is open, displaying the instruction: 'Please enter the pickup code you received on email. Once the quote has been successfully picked up it will be available in your list of saved quotes'. The 'Pickup Code' field contains the code 'c497798e-0e2b-4157-a2ea-31e93d1c2402'. At the bottom of the modal, there are 'PICKUP QUOTE' (highlighted with an orange circle) and 'CANCEL' buttons.

The Quote is locked  but the Recipient can create a new version by clicking on Create Next Version.



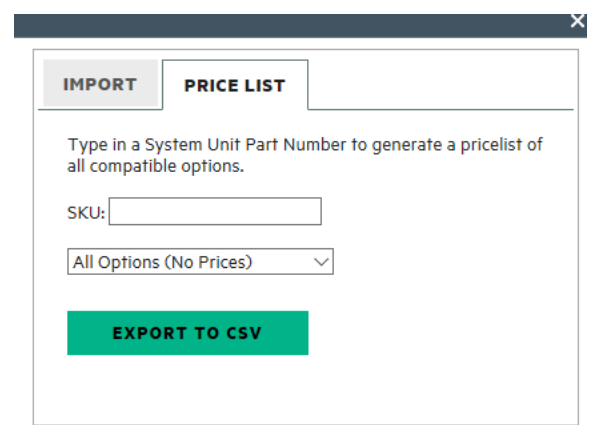
If a quote is transferred to an instance of iQuote with a different currency, the quote will re-price to the currency of the Recipient's iQuote instance. If a quote is transferred to an instance in a country where particular parts do not exist, the Recipient will see a notification that those parts are not available, and ask the user if they wish to continue with the quote.

6. Tools and Resources

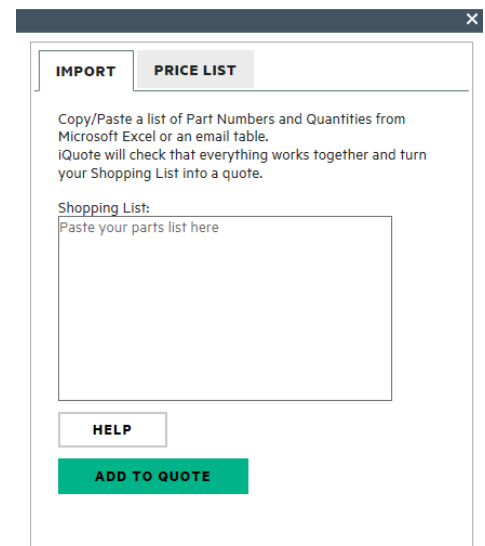
6.1 Tools

To access tools, click on [Tools](#) at the top of the screen.

The Price List function allows you to type in a part number to generate a price list by system.



Alternatively Copy/Paste a list of Part Numbers and Quantities from Microsoft Excel or an email table. iQuote will check that everything works together and turn a Shopping List into a quote.



IMPORT **PRICE LIST**

Copy/Paste a list of Part Numbers and Quantities from Microsoft Excel or an email table. iQuote will check that everything works together and turn your Shopping List into a quote.

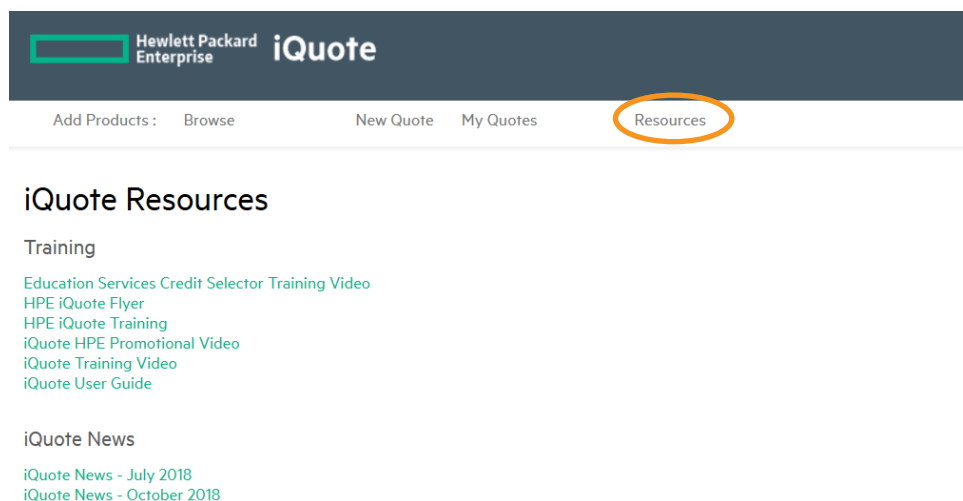
Shopping List:
Paste your parts list here

HELP

ADD TO QUOTE

6.2 Resources

To access Training Materials, Deal Information and Promotional Resources click on the Resources button and you will be taken through to the following screen:



Hewlett Packard Enterprise iQuote

Add Products : Browse New Quote My Quotes **Resources**

iQuote Resources

Training

- [Education Services Credit Selector Training Video](#)
- [HPE iQuote Flyer](#)
- [HPE iQuote Training](#)
- [iQuote HPE Promotional Video](#)
- [iQuote Training Video](#)
- [iQuote User Guide](#)

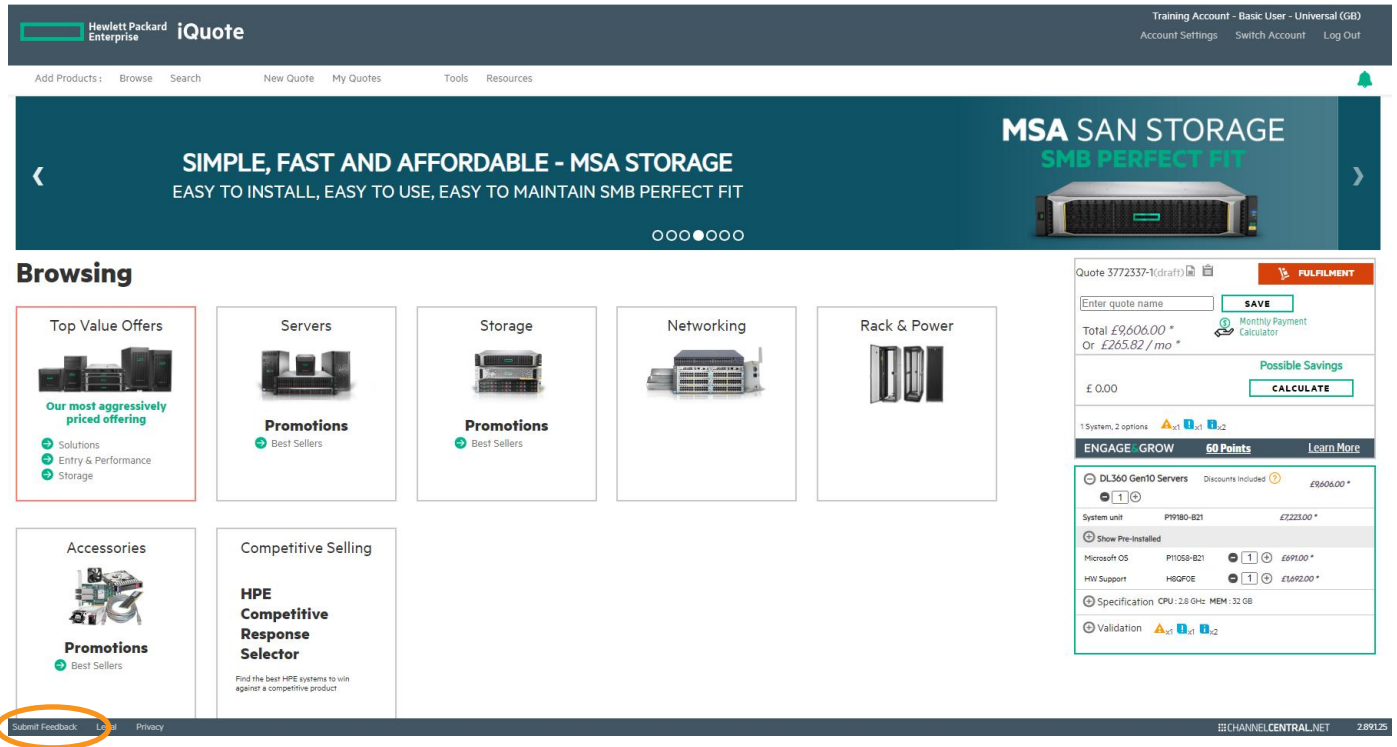
iQuote News

- [iQuote News - July 2018](#)
- [iQuote News - October 2018](#)

You can then browse the materials and click through to the Resource you are interested in.

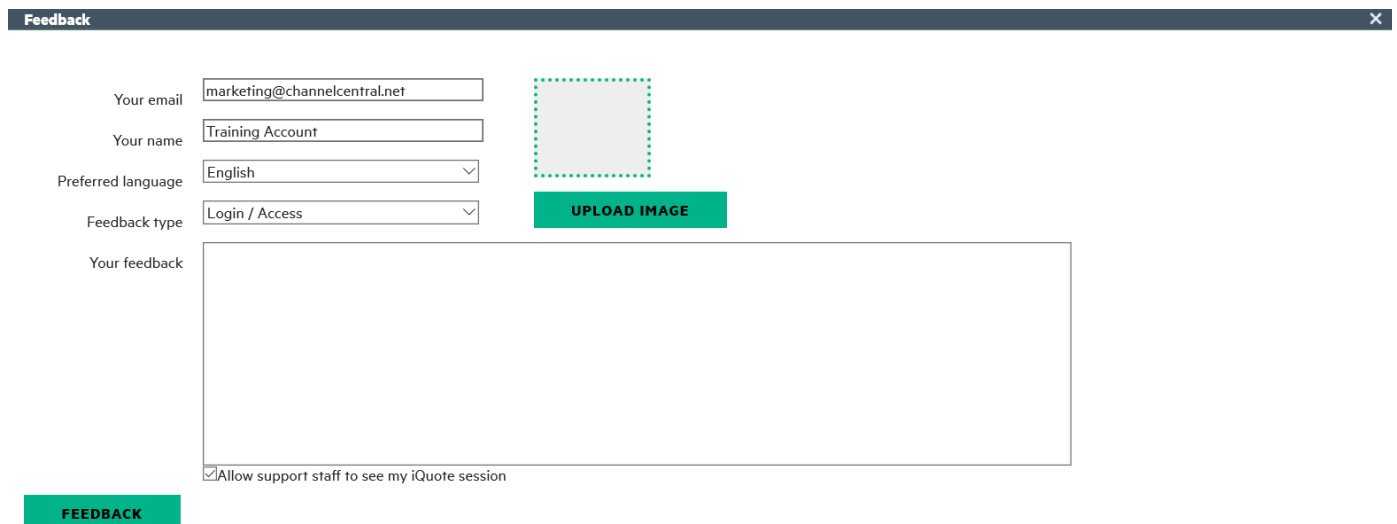
7. Submitting feedback and asking for Support

At any point on the iQuote screen, if you have any feedback or support issues you can do so by clicking on **Submit Feedback** to the bottom left of the screen, as shown:



The screenshot shows the iQuote interface with a dark header bar. In the bottom left corner, the 'Submit Feedback' button is circled in orange. The main content area features a large banner for 'MSA SAN STORAGE' and a 'Browsing' section with various product categories like Servers, Storage, Networking, Rack & Power, Accessories, and Competitive Selling. On the right, there is a detailed quote summary for 'Quote 3772337-1(draft)' showing a total of £9,606.00 and a monthly payment of £265.82. The bottom right corner shows the Channel Central .NET logo and the user's name '289125'.

Once you have clicked here, you will see the following screen where you can select the feedback type, enter a description of the query and provide an image detailing the query. ***Please be as specific and detailed as possible for the iQuote Support Team to be able to assist you with the enquiry:***



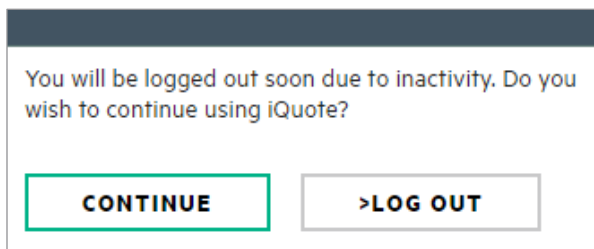
The screenshot shows the 'Feedback' form with the following fields and options:

- Your email:** marketing@channelcentral.net
- Your name:** Training Account
- Preferred language:** English (dropdown menu)
- Feedback type:** Login / Access (dropdown menu)
- Your feedback:** A large text area for the user to enter their query.
- Image Upload:** A dashed box for an image, with an 'UPLOAD IMAGE' button below it.
- Allow support staff to see my iQuote session:** A checkbox that is currently checked.
- FEEDBACK:** A green button at the bottom left of the form.

8. Logging Out

When you have finished using the tool, it is important to Log Out for securing quotes from others and to ensure a complete information refresh when entering back into the tool. To Log out, click on 'Log Out' on the top right of the screen.

For security reasons this message will also appear after a period of inactivity. Select Continue to continue working in iQuote.

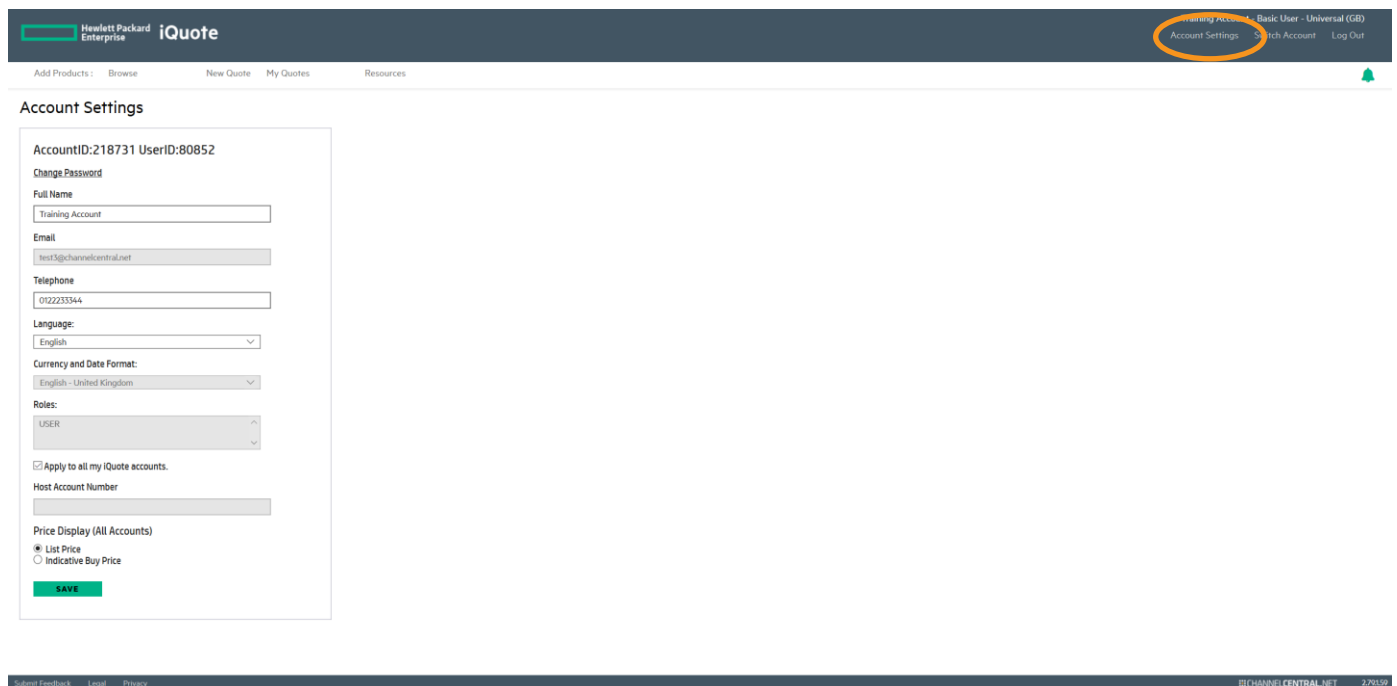


You will be logged out soon due to inactivity. Do you wish to continue using iQuote?

CONTINUE **>LOG OUT**

9. Account Settings

By clicking on 'Account Settings' in the top right of the screen the following page will appear which enables you to amend your name, password, telephone number, language, currency and date formats:



Account Settings

AccountID:218731 UserID:80852

Change Password

Full Name
Training Account

Email
test5@channelcentral.net

Telephone
0122233344

Language:
English

Currency and Date Format:
English - United Kingdom

Roles:
USER

☒ Apply to all my iQuote accounts.

Host Account Number

Price Display (All Accounts)
☒ List Price
☐ Indicative Buy Price

SAVE

Footer: Submit Feedback Legal Privacy | CHANNELCENTRAL.NET | 2/2019

Multiple logins for languages/countries are available for users with access to multiple Universal instances.

10. Training and Useful Information

If you would like to see iQuote in action, please see our training video under Resources on the iQuote main menu.

For any training or support queries please use the 'Submit Feedback' link in the iQuote tool.

For enquiries relating to hosting iQuote contact: sales@channelcentral.net